



**NEW YORK STATE DEPARTMENT OF FINANCIAL SERVICES**  
One State Street, New York, NY 10004  
**An Equal Opportunity/Affirmative Action Employer**

**Announcement of Intention to Fill a Job Vacancy**

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**Executive Deputy Superintendent, Real Estate Finance, NS**

**Location: One State Street, NYC**

**Business Unit: Executive**

**Negotiating Unit: Management/Confidential (M/C)**

**Please note that a change in negotiating unit may affect your salary, insurance and other benefits.**

**Salary: Commensurate with experience**

**Appointment Status: Exempt**

**Appointment to this position is pending Division of Budget approval to fill.**

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The Department of Financial Services (DFS) is seeking candidates to fill the position of Executive Deputy Superintendent, Real Estate Finance. Working directly for the Superintendent of DFS, the Executive Deputy Superintendent is responsible for all regulatory, supervisory, and policy issues related to the oversight of the real estate financing process that falls within the purview of DFS. This includes all aspects of the value chain that are overseen by DFS: mortgage loan origination, mortgage loan brokers, mortgage lending and finance, mortgage servicing, title agents, title insurance, mortgage guaranty, and financial guaranty as it relates to real estate. This position requires direct contact with the Superintendent, Executive Deputy Superintendents, staff and field examiners on a daily basis and significant contact with industry management, attorneys, other state and federal regulatory agencies and public citizens. The duties of this position will include, but not be limited to, the following:

- Develops initiatives in support of the mission and goals of the Real Estate Finance Division.
- Develops new policies to monitor, regulate, control, and protect the real estate finance process. Determines policy and appropriate supervisory actions undertaken by DFS.
- Represents the Superintendent and DFS in meetings with industry officials, government agencies, and industry trade groups.
- Manages and supervises the staff and activities of the Real Estate Finance Division. Provides leadership, guidance and decision making on critical issues.
- Formulates and recommends regulatory and DFS policy to the Superintendent.
- Reviews laws, regulations, policies and examination procedures of federal or other regulatory authorities which may affect institutions regulated by DFS. Makes recommendations for adoption or issuance of corresponding statements of position.
- Represents DFS in speaking engagements to industry and trade groups.
- Prepares and presents written testimony at the state and federal level.

**Qualifications:** Formal qualifications are not filed for this position. The following may be considered minimally acceptable: Admission to the NYS Bar and extensive and progressively responsible experience in the practice of law, a substantial portion of which must have been in the field of real estate, banking, financial services, or regulatory law at a level appropriate to the executive level.

**To Apply:** Interested qualified candidates must submit a resume and letter of interest to the email address listed below. Please include the Box # (**Box EXEC-00102**) in the subject line of your email to ensure receipt of your application. **Email submissions are preferred.**

Deidre Fisher

Box EXEC-00102  
New York State Department of Financial Services  
Office of Human Resources Management  
One State Street  
New York, NY 10004  
Email: Deidre.Fisher@dfs.ny.gov  
Fax: (212) 709-5450

**All candidates that apply may not be scheduled for an interview**

**AMERICANS WITH DISABILITIES ACT: REASONABLE ACCOMMODATIONS**

Under the Americans with Disabilities Act (ADA), the Department of Financial Services is required to provide reasonable accommodation for known physical or mental limitations of an otherwise qualified applicant with a disability if an accommodation would enable the applicant to perform the essential functions of the job and the accommodation would not constitute an undue hardship on the operations of the agency.