

# Now is the time to upgrade.



**Full-Service is the next step in automating your mailings. By meeting the Full-Service criteria, you can receive:**

- The best commercial prices and the largest discounts available
- The elimination of annual permit fees
- No cost visibility/tracking of your mailings
- "Mail Anywhere" utilizing a single permit at multiple business mail entry sites
- No cost address correction

## **Mail Service Provider (MSP) – Full-Service Certified Mailers:**

A Mail Service Provider (MSP) offers a variety of solutions to prepare and present Full-Service presort mailings. The MSPs listed on the back page of this document have met the U.S. Postal Service™ Full-Service certification standards. Mail Service Providers (MSPs) offer a wide variety of services for Mail Owners. Talk to an MSP to learn more about the Full-Service solutions they offer. There are many advantages of using an MSP to prepare your mailings. Some of the services an MSP can provide include:

- Provide/manage your address list
- Print and/or presort your mailing
- Enter your mailing with the greatest discounts available
- Manage mailing feedback, such as ACS data
- Monitor mail quality reports

The list of certified MSPs is updated frequently. To ensure that you have the most current list of certified MSPs visit <https://ribbs.usps.gov/index.cfm?page=intelligentmail>.

The following section explains the different types of Mail Service Providers (MSPs).

### **Print Only**

A Print Only Provider will print your mailings with Full-Service Intelligent Mail® Barcodes. In order to qualify for Full-Service (and automation pricing), these mailings will need to be presorted and have electronic documentation (eDoc) submitted by yourself or a mail service provider as described below.

### **Print and Mail:**

A Print and Mail Provider will print, presort, submit the eDoc, and submit the mailing. Some of the MSPs offer additional drop shipment discounts.

### **List Mailer:**

A List Mailer will take existing mailpiece components and mailing list(s), and address, presort, submit the eDoc, and mail the mailing. A List Mailer offers similar services to a Print and Mail MSP except a List Mailer MSP does not print the mailing components.

### **Presort and Commingle Letter:**

A Presort Bureau and/or Commingle Mailer will take letter-sized mail from one or multiple customers and presort and commingle the pieces together to generate a combined eDoc, potentially qualifying mailings for additional presort discounts.

### **Presort and Comail/Commingle Flat:**

A Presort Bureau and/or Comail/Commingle Mailer operates similar to a Commingle Mail; however, Presort and Comail/Commingle handle flat-sized mailpieces.

### **Copal or Consolidator;**

A Copal or Consolidator will consolidate your mailings already prepared into trays or bundles with other mailings to achieve deeper discounts. Copal or Consolidator MSPs co-palletize, consolidate, and submit eDoc. These mailers may handle both letter and flat-sized mailpieces.

### **Additional Resources:**

- **Getting Started:** <https://ribbs.usps.gov/index.cfm?page=intelligentmail>
- **Registration (via the Business Customer Gateway):** [ribbs.usps.gov/gateway](https://ribbs.usps.gov/gateway)
- **Mailpiece Design Analyst** at 855-593-6093 or [mda@usps.gov](mailto:mda@usps.gov) and <https://ribbs.usps.gov/index.cfm?page=bmasupport>
- **PostalOne!® Help Desk** at 800-522-9085 or [postalone@usps.gov](mailto:postalone@usps.gov)
- **Visit your local BMEU**

## **Full-Service Certified Mail Service Providers (MSP) Information Sheet**

*For more information,  
visit [ribbs.usps.gov](https://ribbs.usps.gov).*

*Get started today to  
take advantage of cost  
savings and benefits  
designed to help grow  
your business*

Full-Service has two key requirements:

1. A unique Intelligent Mail® Barcode on each letter, tray, and container
2. Electronic Documentation (eDoc) of mailing information, such as the Postage Statement and Qualification Report

Note that continued Full Service Certification requires 90% or more Full Service eligible mail on the mailer profile tab of the Mailer Scorecard in addition to maintaining Full Service metrics below thresholds.

## Full-Service Certified Mail Service Providers (MSPs)

Mail Service Provider/Mail Owner	States Where Services Are Offered	MSP Point of Contact	Website/Email	Certification		Service-Level Offering						Mail Type Postcard (P), Letter (L), Flat (F) Mail Class	Destination Discounts	
				Platinum	Standard	Print Only	Print & Mail	List Mailer	Presort & Commingle	Presort & Comail	Copal or Consolidator			
DATAMATX Atlanta, GA	All	Scott Stephens 770-936-5600	info@datamatx.com	X		X	X	X	X				L, F First-Class	DSCF, DDU, Origin
Broadridge Communications Kansas City MO & Hartford CT, Platinum El Dorado Hills CA, Std	All	800-353-0103	www.broadridge.com	X	X		X			X	X		P, L, F First-Class	Origin
IWCO Chanhasen, MN Little Falls, MN Hamburg, PA	All	Mike Ertel 952-474-0961	www.iwco.com		X	X	X			X			P, L, F First-Class Standard	DNDC, DSCF, ORIGIN
Blue Cross Blue Shield of TN Chattanooga, TN	TN	Jarita Norman 423-535-7826	jarita_norman@bcbst.com		X		X	X					P, L, F First-Class Standard	DSCF, DDU
XEROX Business Services Portland, OR	All	Clifford McDonald 503-685-4353	www.services.xerox.com		X	X	X	X					L First-Class	DSCF
Think Patented Dayton, OH	All	David McNerney 937-353-2299	www.thinkpatented.com		X		X	X					P, L, F First-Class Standard	DNDC, DSCF, DDU, Origin
Wilco Direct Deerfield Beach, FL	All	Tom Glassman 954-949-6316	www.Wilengroup.com		X	X	X	X					P, L, F First-Class Standard	DNDC, DSCF, DDU, Origin
Perinton Publishing Fairport, NY	All	Michael Libby 585-388-0550	perintonpublishing.com		X	X	X	X					P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Rees Associates IA	All	Scott Lundstrom 515-243-2127	www.reesassociates.com		X	X	X	X	X	X	X		P, L, F First-Class Standard	DNDC, DSCF, Origin
Bouwer Printing & Mailing Appleton, WI	WI	Kathy Peotter 920-734-9997	info@bouwerprinting.com		X		X						P, L, F First-Class, Standard	DDU, Origin
SourceLink Greenville, SC	All	Client Service 864-233-2519	www.sourcelink.com		X		X	X			X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
California State University Chico, CA	CA	Chris Mendoza 530-898-5361	www.csuchico.edu/prnt		X		X						P, L, F First-Class Standard	Origin
Becker Printing Beaumont, TX	TX	Joe Keller 409-833-8618	www.beckerprint.com		X		X						P, L, F First-Class Standard Periodicals	Origin
Freedom Graphics Janesville, WI Fox Valley, IL	WI & IL	James Parnello 630-375-8547	www.fgs.com		X	X	X	X	X		X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Midwest Direct Cleveland, OH	All	Mike Triplett 216-472-4911	www.mw-direct.com		X				X				L First-Class Standard	DNDC, DSCF, DDU, Origin
Corporate Business Solutions Arlington, TX	TX	Kim Gama 817-701-1390	www.1cbs.com		X	X	X	X	X	X	x		P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Las Vegas Color Graphics Las Vegas, NV	All	Karen Matera 702-617-9000	www.lasvegascolor.com		X	X	X	X					P, L, F First-Class Standard	DNDC, DSCF,DDU, Origin
DMS-Direct Mail Solutions Richmond VA	All	Stephanie Hoy 804-254-8300 X120	directmailsolutions.com		X	X	X	X	X	X			P, L, F First-Class Standard Periodicals	DNDC, DSCF, Origin
Sourcelink Madison, MS	All	Eddie Barnes 601-898-8700	www.sourcelink.com		X		X						P, L, F First-Class Standard Periodicals	DNDC, DSCF, Origin
DJ Thompson Mailing Corp Bloomsburg, PA	All	Todd Brown 570-759-6690	www.thompsonmailing.com		X		X				X		P, L, F First-Class Standard	DNDC, DSCF, Origin
Mail Movers Salisbury, MD	All	Shawn Dykes 410-749-1885	www.mailmovers.net		X	X	X	X	X				P, L, F First-Class Standard	DNDC, DSCF, DDU, Origin

## Full-Service Certified Mail Service Providers (MSPs)

Mail Service Provider/Mail Owner	States Where Services Are Offered	MSP Point of Contact	Website/Email	Certification		Service-Level Offering						Mail Type Postcard (P), Letter (L), Flat (F) Mail Class	Destination Discounts	
				Platinum	Standard	Print Only	Print & Mail	List Mailer	Presort & Commingle	Presort & Comail	Copal or Consolidator			
The Printer, Inc. Des Moines, IA	All	Jessica Hoffman 515-288-7241	www.the-printer.com		X		X						P, L, F First-Class Standard	DNDC, DSCF, Origin
ANRO, Inc. West Chester, PA	All	Carly Bauer 610-235-0298	www.ANRO.com		X	X	X	X					P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Darwill Hillside, IL	All	Mark Pageau 708-236-4962	www.darwill.com		X	X	X	X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Polaris Direct Hooksett, NH	All	Cindy Perkins 603-626-5800 X110	www.polarisdirect.net		X		X		X		X		P, L, F First-Class Standard	DNDC, DSCF, DDU, Origin
Salem One, Inc Greensboro, NC	All	Tracy Brooks 336-299-0800	www.salem-one.com		X	X	X	X	X				P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Mail Presort Fort Worth, TX	TX, OK, LA	Scott Hays 817-626-9660	www.mailpresort.com		X				X	X			P, L, F First-Class Standard	DNDC, DSCF, Origin
Hughes Corporate Printing Winter Haven, FL	ALL	Amy Mersereau 863-297-7090	www.hughesprint.com		x	X	X	X					P, L, F First-Class Standard	DNDC, DSCF, DDU, Origin
Post Masters Ft Wayne, IN	IN	Todd Staszak 317-972-1000	postmastersmailing.com		X	X	X	X	X	X			P, L, F First-Class Standard Periodicals	DSCF, Origin
CSG Omaha, NE Crawfordville, FL	NE & FL	David Gorham 850-402-6701	www.csgi.com		X		X	X			X		L First-Class	Origin
Direct Mail Depot Piscataway, NJ	All	Mitch Goldklank 732-469-5900	www.directmaildepot.com		X		X	X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
American Mail Franklin, TN	All	Steve Adams 615-370-5005	www.ami-results.com		X		X	X					P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Publishers Press Lebanon Junction, KY	KY	Sandi Barber 800-214-1548	www.pubpress.com		X		X	X		X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Mailing Pros Inc Huntington Beach, CA	All	Pedro Flores 714-892-7251	www.mailingprosinc.com		X	X	X	X					P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Marketing Card Technology Darien, IL	All	Diane Winter 630-985-7900 X106	www.mctechonology.com		X	X	X	X	X				P, L First-Class Standard	DNDC, DSCF, Origin
AM Solutions Edgerton, WI	All	Robin Jenkins 800-410-6245	www.amsolutionswi.com		X	X	X	X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin
RightWayMail.com Hamburg, NY	All	Steven L Rost 800-449-0611	www.RightWayMail.com		X				X	X			P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
Southwestern Stationery Oklahoma City, OK	OK	Don Miles 405-525-9411	www.southwesternok.com		X		X						P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), Origin
Fisher Group Momentum Mailing Cedar Rapids, IA	All	Brian Bolton 319-393-5405	www.Fishergroup.com		X	X	X	X	X	X	X		P, L, F First-Class Standard	DNDC, DSCF, FSS (flats only) DDU, Origin
On Demand Mailing Services, LLC Auburn Hills, MI	All	Mike Tickles 888-954-6245	ondemandmailservices.com		X				X	X			P, L First-Class Standard	DNDC, DSCF, Origin
Hatteras Tinton Falls, NJ	All	Phil Roura 732-223-9888	www.hatteras.us		X		X		X	X	X		P, L, F First-Class Standard	DNDC, DSCF, FSS (flats only), Origin
Precision Dialogue Direct Chicago, IL	ALL	Phillip Manade 773-237-2264	www.precisiondialogue.com		X	X	X	X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin

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				Platinum	Standard	Print Only	Print & Mail	List Mailer	Presort & Commingle	Presort & Comail	Copal or Consolidator		
The Masters Touch, LLC Spokane, WA	All	Jim Cote 800-301-1347	www.themasterstouch.com		X	X	X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only) DDU, Origin
Wells Action In Mailing Inc. Montgomery, AL	All	Warren Adams 334-286-4667	www.wellsmailing.com		X		X					P, L, F First-Class Standard Periodicals	DNDC, DSCF, Origin
Platinum Direct Dallas, TX	All	Bob Baldridge 469-574-2612	www.platinumdirect.com		X	X	X	X				P, L, F First-Class Standard	DNDC, DSCF, Origin
Linkactiv Gauynabo, PR	PR	Carlos Marchi 787-641-0101 x4402	www.linkactiv.com		X		X		X			P, L, F First-Class Standard	DNDC, DSCF, DDU
DMS Mail Management Baton Rouge, LA	LA, MS, AL, TX, FL, & AR	Jude Trahan 225-763-6245	www.dmsmail.com		X	X	X	X	X	X		P, L, F First-Class Standard Periodicals	DSCF
Southwest Publishing & Mailing Corp. Topeka, KS	All	Angie McAtee 785-380-8602	www.swpks.com		X		X		X		X	P, L, F First-Class Standard	DNDC, DSCF, Origin
Universal Mailing Service, Inc Piscataway NJ	All	Jim Lombard 732-981-9100	www.umsmail.com		X		X				X	P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin
L & D Mailmasters, Inc New Albany, IN	All	Sheree Byrd 812-981-7161	www.ldmailmasters.com		X		X	X				P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin
Compu-Mail Grand Island, NY	All	Patrick Reagan 800-255-0670	www.compu-mail.com		X	X	X	X				P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin
Mailers Choice Nashville, TN	All	Terri Hedges 615-883-0070	www.mailerschoice.com		X	X	X	X				P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), Origin
Impact Minneapolis, MN	All	Tim Johnson 612-521-6245	www.ImpactConnects.com		X		X	X				P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), Origin
Epsilon West Chicago, IL	All	Peggy Hansen 630-652-8297	www.epsilon.com		X		X		X		X	P, L, F First-Class Standard	DNDC, DSCF, FSS (flats only), DDU, Origin
United Mail Sorting Louisville, KY	All	Chase Kirkwood 502-485-1400	www.united-mail.com		X	X	X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin
United Mail Ohio Cincinnati, OH	All	Anna Knue 513-242-5100	www.united-mail.com		X	X	X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin
Direct Mail Impressions Boca Raton, FL	All	Scott Lillico 561-393-4722	www.maildmi.com		X		X	X	X	X		P, L, F First-Class Standard Periodicals	DNDC, DSCF, DDU, Origin
TC Delivers Jacksonville, FL	All	Bret Freeman 904-281-2604	www.tcdelivers.com		X		X	X	X	X		P, L, F First-Class Standard	DNDC, DSCF, DDU, Origin
Phillips Printing Nashville, TN	All	John Hearn 615-227-5466	www.philprint.com		X	X	X	X				P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin
Direct Mail Services Knoxville, TN	All	Steve Seward 865-584-6245	www.dirmailtn.com		X		X	X	X	X		P, L, F First-Class Standard Periodicals	DSCF, FSS (flats only), Origin
Offset Paperback Mfrs, Inc Wilkes-Barre, PA	All	Bob McGuire 570-602-1315	Bob.mcguire@opm.com		X		X					P, L, F First-Class Standard	DNDC, Origin
Cactus Mailing Phoenix, AZ	All	Sales 866-443-1442	www.cactusmailing.com		X		X					P, L, F First-Class Standard	DNDC, DSCF, DDU, Origin
Modern Postcard Las Vegas, NV	All	Marc Ortiz 800.959.8365	www.modernpostcard.com		X		X					P, L, F First-Class Standard Periodicals	DNDC, DSCF, FSS (flats only), DDU, Origin

Chart is current as of 10/4/2016. For the latest list update and more information about transitioning, please visit [ribbs.usps.gov](http://ribbs.usps.gov) and click **Getting Started** under the Intelligent Mail® Services tab.



**Questions?** Contact the *PostalOne!*® Help Desk at **1-800-522-9085** or email [postalone@usps.gov](mailto:postalone@usps.gov)

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