Rethink ★ Shipping[™] ★





Agenda

★ Benefits of shipping with the U.S Postal Service

★ USPS Web Tools

★ Click-N-Ship

★ USPS Meter Label Solution

Click-N-Ship Business Pro



What you may not know about the USPS

Growth & reach



- USPS shipping sales grew by over 10% last year¹
- USPS delivered more than 3 billion packages in 2013

Tracking



- Packages receive up to 11 scans from pickup to delivery
- Tracking information available within hours
- Auto-generated emails are sent for each package²

Pick-up



- Free pick-up is available for expedited products
- We can tailor pick-up hours for customers with large shipping volumes

Reliability



- We ship on Saturdays, with no surcharges
- Average total days to delivery for Priority Mail is ~2 business days – even for packages sent on Thursday

1 Based on USPS 2013 annual report; calculated for all shipping and packages revenues

2 Shipper-enabled option



With Priority Mail[®], free services help you save even more

- ★ Free Priority Mail[®] shipping boxes and envelopes
- ★ Free Package Pickup¹
- Free insurance for packages valued up to \$50 or \$100²
- ★ Free Hold for Pickup
- ★ Free package forwarding
- Free returned packages if undeliverable or unclaimed
- ★ Free address correction
- ★ Free USPS Tracking[®]
- 1. For details on free Package Pickup, go to usps.com/pickup.

2. Free insurance up to \$50 for most shipments. Free insurance up to \$100 for most shipments when using Commercial Plus pricing. To qualify for included insurance, a shipment must meet certain requirements, such as having an applicable bar code. For details, visit https://www.usps.com/ship/priority-mail.htm. Insurance does not cover certain items. For details regarding claim exclusions, see sections 609.4.3 (Non-payable Claims), 609 (Filing Indemnity Claims for Loss or Damage), and 503.4 (Insured Mail) of the Domestic Mail Manual at http://pe.usps.com.



Additional reasons to take another look:



No Residential Delivery Surcharges



No Fuel Surcharges



Sun	Mon	Tue	Wed	Thu	Fri	Sat
29	30	1	2	3	4	5

No Surcharge For Regular Saturday Delivery



Shipping tools for any size business

USPS Web Tools[®] APIs can help you deliver seamless, simple customer service, while saving you time and money.



★ ADDRESS INFORMATION

Never get another address or Zip Code[™] wrong again with our address standardization city and state lookup APIs.



TRACKING & DELIVERY INFORMATION

Get estimated delivery information and track packages until they arrive with Tracking & Delivery information APIs.



TRICE CALCULATOR

Calculate postage rates quickly and easily online for domestic and international shipping.



★ PRINT SHIPPING LABELS

Print a complete shipping label with a tracking barcode to track packages seamlessly with one of our PC Postage® partners



★ PACKAGE PICKUP

Stop going to the Post Office[™] to drop of your packages. With the Package Pickup API, you can submit a pickup request and we'll pick up your package for free.



★SERVICE STANDARDS & COMMITMENTS

Get estimates on delivery and receive guaranteed Commitments with certain service.





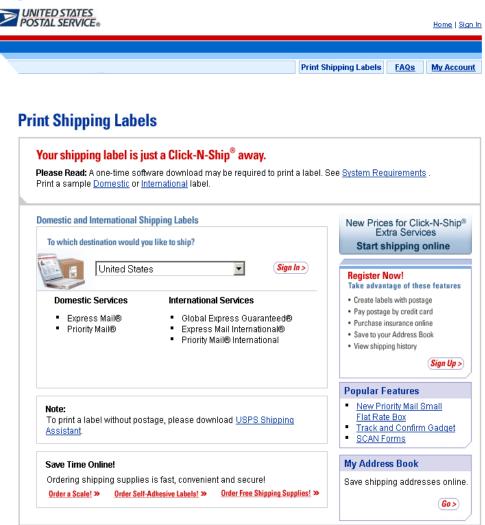
Click-N-Ship®





Click-N-Ship -

- Easy-to-use online shipping on usps.com
 - Print labels with postage
 - Pay for postage with a credit card and/or PayPal.
 - Use your home or office computer



USPS Meter Label Solution

SPS® meter label solution				
USPS [®] meter label solution		Account 🗸 🔛 Messages 🔤 Add	ress Book 🗸 🔀 Shipping Tool	s 🗸 🛒 Labels
Domestic Shipping Label	Details		Label	CALCULATE
*Indicates a required field.	*Weight	LBS OZ]
From EDIT	Insurance	Value 0.00	Postage	\$
	*Ship Date	8/3/2015 👻	Services	\$
	Ship From ZIP Code™	*If different from sender's ZIP Code™	Insurance	\$
	*Service	Select Service	Total Due	\$,
		Before 10:30 A.M. Delivery	This shipment contains	Hazardous Materials
TO OPEN ADDRESS BOOK	*Container	Select Container 👻	This shipment contains C	
*Full Name and/or		Any dimensions larger than 12"?	Agree to APO/FPO/DPO	
Company	Shape	Rectangular Non-Rectangular		
Short Name		HOW TO MEASURE DIMENSIONS	1 Number	of Unique Labels
* Street Address		Length Width	Expected Delivery Date -	
Apt/Suite/Other		Height Girth		
*City	Or	COMPARE SERVICE TYPES		
*State Select State			Express Check-Out	🛒 Add to Cart
ZIP Code™ +4				H Hud to curt
Urbanization	Options			
Phone	*Confirmation Service	USPS Tracking™ ▼		
Email		Send Email To Recipient		
Customer Ref #		Request Address Service Separate Receipt		
PO Box™ Address		No Holiday Delivery		
PO Box ···· Address		No Weekend Delivery		
CLEAR SAVE TO ADDRESS BOOK		Require Signature		
		Restricted Delivery		
			GET SHIPPING SUPPLIES	CLEAR ALL
		🚣 🕘		
Create Ship				©2015 United States Postal Service All Rights Reserved
Create Shi	inipe		PS Tracking™	Air Rights Reserved
		* * *		
★ USPS®★ RETHINK SHIPPING™ ★				UNITED STATES



USPS Meter Label Solution

Preferences

Defaults that are chosen or defined will pre-populate the corresponding fields within the USPS® meter label solution application. Fields with default values defined will be editable in the Shipping Label view.

General	Meter Payment Informatio	n	Payment Options					
Package Pickup	Instructions on Setting up your External Device							
Customs Form 2976	🔲 Use Postage Meter	Terms and Conditions	Select Default Payment	Select a Payment Default				
	Manufacturer	Select Manufacturer 👻	Mailer ID Information					
Customs Form 2976A	Select Meter Device	Please select a meter 👻		omer Support, enter/change				
FCM Address Label	Meter Device		your Mailer ID here.					
MRS Label	METER INFO		Mailer ID					
International Label	Device Name Serial/Meter Number							
Open and Distribute	Software Version							
Open and Distribute	Current Balance Status N/A							
Domestic Label	Use Integrated Scale							
APO/FPO/DPO & PTFAS	SCALE INFO							
Import Options	Current Weight Max Weight	ZERO SCALE						
User Reporting	Status N/A	ZERU SCALE						
Payment Options								
Custom Packages								
				Cancel Save				
		* * *						
★ USPS®★ RETHINK S	SHIPPING™ ★			UNITED STATE				

RESET ALL PREFERENCES

POSTAL SERVICE *



USPS Meter Label Solution

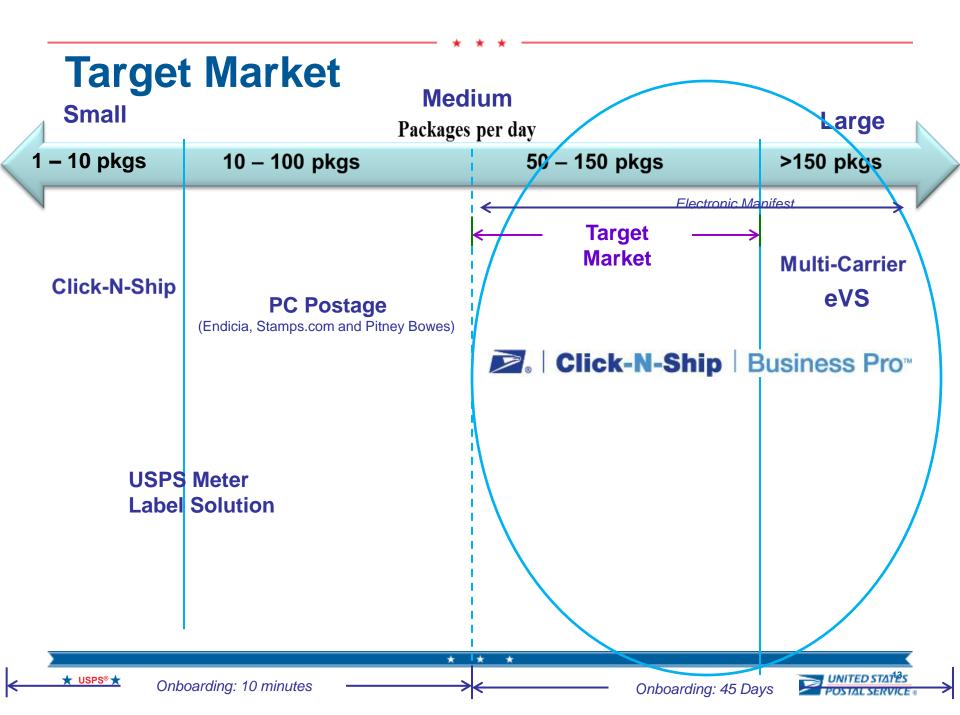
Here's what you need:

- A postage meter
- A PC with an internet connection
- Internet Explorer version 6.01 or higher
- Windows 8, Windows 7, Vista, XP, NT 4.0, ME, 2000
- Adobe Acrobat Reader version 5.0 or higher
- At least 10 MB of free space
- Signing up is easy:
- Go to <u>https://www.usps.com/business/business-shipping.htm</u>
- Click on the 'Download Now' button and follow the instructions to download USPS[®] meter label solution



Click-N-Ship Business Pro





Click-N-Ship Business Pro

Downloadable software solution provided by the Postal Service

Free of charge for business customers who ship at least 50 packages (or 50 pounds)

- Same day onboarding: no certification, no fees
- Prints IMpb-compliant shipping labels
- Creates electronic tracking & postage manifests
- Generates electronic postage statements
- Submits postage payment through ACH debit



The bottom line

USPS® offers real advantages:

- Numerous affordable and reliable shipping and returns options that may help you reach your business objectives
- Savings that could enable you to offer reduced-cost or free shipping to customers
- Delivery experiences that could help make your business more competitive and increase repeat purchases

Let USPS develop a customized solution for your shipping needs based on your shipping history.







Thank you!



