

## Missouri Gaming Commission

Annual Report to the General Assembly Fiscal Year 1998

Robert L. Wolfson, Chairman
Julian Seeherman,
Vice-Chairman
Dr. Jenice Prather-Kinsey, Secretary
Robert C. Smith
L.G. Ullery

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## The Comimissoucrs

## Robert L. Wolfson, Chairman

Robert L. Wolfson is Chairman of the Board for Wolfson Capital Venture. He is the co-founder of the St. Louis Blues of the National Hockey League and served as Vice-President and Treasurer of the St. Louis Blues. Mr. Wolfson established Feld Chevrolet in 1947 and has established many successful retail businesses. In addition, Mr. Wolfson has successfully established several banking companies including Parkway Bank and Progress Bank, both of which were eventually sold to Mark Twain Bank which has since been merged with Mercantile Bank. Mr. Wolfson has real estate holdings in the St. Louis and Greater Washington D.C. areas.

Mr. Wolfson is currently or has been an officer in the following organizations: Trustees of Brandeis University; Trustees of Jewish Hospital; Jewish Federation of St. Louis; Trustees of Jewish Community Centers; Board of Governors of Westwood Country Club; and the International Board of Boys Town of Italy. In addition, Mr. Wolfson is the recipient of many awards from civic organizations and is well known for his philanthropic endeavors.

## Dr. Jenice Prather - Kinsey, Secretary

Dr. Prather-Kinsey is a CPA and accounting professor at the University of Missouri-Columbia. She has published over twenty articles in national and international academic accounting journals. She has received numerous honors and awards for her research and teaching including a two year Research Associateship from Washington University and a KPMG Peat Marwick International Accounting Research Fellowship.

Dr. Prather-Kinsey holds leadership positions in the American Accounting Association, the National Association of Black Accountants, the American Institute of CPAs, the Institute of Management Accountants and the Missouri Society of CPAs. She was on the Price Waterhouse, National Advisory Board and currently is on the MIZZOU Credit Union and the Board of Trustecs of Second Missionary Baptist Church.

## Julian M. Seeherman, Vice-Chairman

Mr. Seeherman is the former Chairman of the Board of the Venture Stores. Prior to becoming Chairman of the Board, Mr. Seeherman held various top executive positions with Venture. He began his career as a retailer with Abraham \& Straus, a division of Federated Department Stores, in 1951. In 1977, Mr. Seeherman joined the May Co. as President and CEO of Consumers Distributing. Mr. Seeherman currently operates a consulting business.

Mr. Seeherman was inducted into the Discounting Hall of Fame in 1995. He is a recipient of the International Mass Retail Association's Partnership Award and was voted the 1991 Discounter of the Year by retail industry executives. Mr. Seeherman is currently or has served on the boards of Webster University, the Boy Scouts, Junior Achievement, Civic Progress, Jewish Community Center Association, Jewish Hospital, Greenfield Industries, Inc. and is involved in many other charitable and business organizations in the St. Louis area.

## Robert C. Smith

Mr. Smith is a retired senior partner in the firm of Smith, Lewis, Beckett, Powell \& Roark. He formerly served as a Master in Federal Court on insurance litigation. He has served as an arbitrator for the U.S. and Midwest Arbitration Associations and as a Missouri Administrative Hearing Commissioner. Mr. Smith served as a member of the Missouri House of Representatives from 1953-56, including two years as Speaker Pro-tem. He was Mayor of Columbia from 1961-63. Mr. Smith has served on numerous Missouri Bar Association boards, including the Board of Governors from 1975-79. He has served as a member of the Stephens College Board of Curators; President of Columbia Kiwanis; President of the Missouri Symphony Society; Member of the State Historical Society Board of Trustees. He has received the Missouri Bar Pro-bono Award; University of Missouri Alumni Faculty Award; University of Missouri Law School Citation of Merit; Outdoor Writers Association Of America Ham Brown Service Award; and is an Honorary Citizen of Fulton, Missouri.

## Major L.G. Ullery (retired)

Major Ullery retired from the Missouri State Highway Patrol as a Major in 1991. After retirement, Major Ullery served as Safety Director for Crabtree-Harmon Corp. where he established and organized its safety department. Major Ullery continues to work as a safety consultant for various organizations.

During his 27-year career with the Highway Patrol, Major Ullery was instrumental in developing programs to reduce fatalities on the highways and increase safety monitoring of the public. He implemented a statewide drug interdiction program, reintroducing techniques and encouraging officers on the road to be alert to criminal activities and operations. This program has been recognized as one of the best criminal apprehension efforts in the nation.

Governor Carnahan \& Members of the General Assembly:

I am pleased to present the Missouri Gaming Commission's annual report for fiscal year 1998. It is submitted to comply with the Commission's statutory reporting mandates and to provide you a status report of the riverboat gambling, bingo and horse racing industries in Missouri.

The riverboat gambling statute has two provisions requiring the Gaming Commission to submit an annual report. Because the two statutes have somewhat conflicting instructions, the Commission submits this report to you now, shortly after the conclusion of the state's fiscal year, to provide you with a yearend financial report and to give you ample time to review and evaluate the information prior to commencing the next legislative session. Of course, the Commission will comply with the filing date in the statute and submit a supplemental report on January 15,1999 . However, it should be noted that among the Commission's recommendations for legislation is that the two sections requiring an annual report be consolidated so that the report is due September 15 th of each year.

In addition to the statutory requirements, the Commission's report covers other areas that it believes are of interest to the state's policy makers. Two of the most frequently asked questions of the Gaming Commission are: (1) Where does the gambling money go?; and (2) Why is the Commission trying to take games of chance away from "boats in basins" when it granted permission, after a thorough study of the issues, to allow them? These topics are reviewed in depth beginning on pages 10 and 13 , respectively. Furthermore, the report contains a wide variety of financial reports that we hope will provide a thorough overview of the financial status of riverboat gaming operations.

The Commission assumed responsibility for the regulation of charitable bingo on July 1, 1994. Since that time the Conmmission has concentrated on adopting guidelines that will ensure that criminal elements are not involved in the operation of bingo games. In addition, the Commission worked with the General Assembly to reduce bingo tax rates, create a more user-friendly system of taxation that provides a meaningful audit trail that protects state revenue and ensures a level playing field for competitors.

By vigilantly working to cooperate with Missouri's charitable, fraternal, religious, service and veterans organizations, the Commission has been able to develop a system of regulation that is firm but fair and has been successful in ousting dozens of individuals and organizations whose only interest was selfish enrichment and not contributing to charitable causes. However, the Commission's work in this area is not finished and it will continue to develop new and innovative ways to streamline the regulatory process while standing firm on its demand for a well conducted industry, free of crime and corruption.

There is little I can report to you on the issue of horse racing. Legislation that would have allowed the owner of a horse track to operate off-track betting parlors failed this past legislative session. The only applicants that have contacted the Commission have informed the staff that the ability to operate OTBs is a prerequisite to them filing an application in Missouri. We continue to work with the Missouri Horse Racing Commission on issues regarding incentives for Missouri horse breeders and the operation of amateur racing in the state.

To all those whom I have had the pleasure of working with over the past five years, I express my gratitude for the opportunity to serve as Chairman of the Gaming Commission. As I approach the end of my last term, as mandated by statute, I
look back on the accomplishments of the Commission with a great deal of pride. The General Assembly gave the Commission the difficult and often controversial job of implementing the people's will to have riverboat gaming. The Commission has implemented its charge by carefully adhering to our statutory guidelines.
While the Akin decision has been the source of legal conflict and public controversy, it has not stopped the Commission from giving you what SBs $10 \& 11$ contained as a core demand -a clean industry, free from criminal influence. When the Commission has discovered evidence of crime, those responsible have been exposed and eliminated. In addition, the Commission has imposed strict penalties for violations of its standards for the conduct of gaming.

In 1998, the Commission established a new division, Corporate Securities and Finance, to deal with specialized matters involving financial transactions, tax issues and corporate law. The new division is modeled after similar groups within other agencies. It includes approximately 15 staff members, including an employee of the IRS, who is assigned to the Commission under an intergovernmental agreement.

In any organization, the key ingredient is people. All of my fellow Commissioners have been dedicated to the creation of a new agency with integrity as its by-word. They have worked
diligently to that end.
More importantly, we have been fortunate to have a superb staff. It would be inappropriate to single out any individuals. Nevertheless, the leadership of our Executive Director and the diligent work of his Deputy Directors, their support staff, our legal counsel, the many members of the Missouri State Highway Patrol and the agents assigned to the Commission by the IRS, have made it all possible. Continuity is important. The willingness of our staff to continue gives me comfort that the business and problems that lie ahead will be handled with professionalism and integrity.

In closing, the Commission looks forward to continuing its mission, which is prominently displayed on the inside cover of this report: "To administer honestly, equitably and efficiently the statutes and rules and regulations that govern the riverboat gaming, bingo and horse racing industries in Missouri."

Sincerely,

Robert L. Wolfson
Chairman

## Section 3138:24 Report on Compefitiveness

## Effect of Tax Rate

Missouri law currently imposes an $18 \%$ state tax on the adjusted gross receipts (AGR) received from gambling games on riverboat casinos. In addition, the statute provides that the home dock city or county where each excursion gambling boat is located shall receive $2 \%$ of AGR . The local tax does not generate state funds and therefore is not subject to Article III, Section 3(d) of the Missouri Constitution, which directs that all state funds derived from the proceeds of gambling be used for public education.

The statute also imposes an admission fee on the operators of excursion gambling boats in the amount of two dollars (\$2) per patron, per excursion, which is split between the home dock community and the state. Furthermore, pursuant to section 313.824, RSMo., excursion gambling boat operators are charged for the cost of gaming agents that are assigned to the riverboat with the responsibility of protecting the public. While the cost of Commission agents varies with each operation, the average annual cost is approximately $\$ 589,200$ per boat.

Finally, it should be noted that in addition to the special taxes imposed on gambling, the riverboat operators are responsible for all other state and local taxes such as sales tax, property tax and income tax that apply to other business owners. The Commission regularly reviews the operator's financial records to ensure that the appropriate local, state and federal taxes are paid.

| Jurisdiction | AGR Tax | Admission Fees | License Fees |
| :---: | :---: | :---: | :---: |
| Ilinois | $15 \%$ up to 25 million $20 \%$ between $\$ 25$ to $\$ 50$ million; $25 \%$ between $\$ 50$ to $\$ 75$ million $30 \%$ between $\$ 75$ and $\$ 100$ million and $35 \%$ over $\$ 100$ million | $\$ 25,000$ application fee: $\$ 5,000$ renewal | $\$ 2$ per patron per cruise (including comps and nultiple rides) |
| Iowa | Sliding scale on AGR: $\$ 0$ to $\$ 1$ million $5 \%$ \$1 to $\$ 3$ million $10 \%$ : $\$ 3$ million and up $20 \%$ | $\$ 25.000$ <br> application fee for a 9 year term $\$ 1,000$ renewal fec plus $\$ 5$ per passenger carrying capacity including crew (minimm capacity is 250 ) | Weekly fee set by commission of $65 \%$ of enforcement costs plus expenses to be divided equally among licensees. Local admission fee of $\$ .50$ per patron per cruise (optional). |
| Missouri | 20\% of AGR | The higher of $\$ 50,000$ or full cost of investigation renewal fee of \$25,000 ammally. | $\$ 2$ per patron per cruise (ircluding comps and multiple rides). Full cost of enforcement (avg $\$ 589.200$ per boat per year). |
| Mississippi | Sliding scale of monthly revenue from $4 \%$ to $8 \%$. Aumual per game fee ranging from $\$ 50$ for 1 game to $\$ 2800$ for 27 to 35 ganes. Local optional AGR tax of $.4 \%$ to $.8 \%$. | N/A | N/A |

The taxes specific to Missouri riverboat gaming operators are higher than their competitors in adjoining from marketing efforts that could attract more customers, thus generating more tax revenue and offering the possibility of additional capital investment.

The table shown on page 6, compares Missouri's riverboat gambling tax rate to adjoining states. In addition, the chart below depicts the effective tax rates for each adjoining state. The effective tax rate is the amount of tax paid as a percentage of gross revenue. It should be noted that Illinois recently raised its taxes on riverboat gambling from a flat 20\% of AGR to the sliding scale depicted in Table A on page 6.

Even with Illinois' new higher tax rate, its operator's effective tax rate remains lower than that of Missouri operators. While some consideration must be given to the fact that Missouri charges for the full cost of enforcement and Illinois does not, a more compelling argument can be made that the


Effective Tax Rate of Neighboring States

loss limit's detrimental effect on gross revenue is the primary reason for Illinois' lower effective tax rate.

Finally, it should be noted that three Indian casinos are now operating in Kansas. These facilities are not taxed and therefore are not represented in any of the tables or charts. Nevertheless, the Kansas Indian casinos have established themselves as formidable competitors of the riverboat gaming operations on the western side of Missouri and are having an impact on state revenue.

## Section 3 s $8: 2$ P Report on Compefitiveness

## Effect of the Loss Limit

There have been no changes in the competitive factors relating to the loss limit since the commission's last full report was submitted to the General Assembly in January, 1997. Neighboring states continue to post significantly higher win per admission numbers that operators in Missouri, resulting in as much as $50 \%$ more gaming revenue per patron in those states than in Missouri.

Statistical data and observations of customer patterns at facilities in Illinois and Kansas continue to indicate that the loss limit results in an export of Missouri dollars to neighboring
jurisdictions. The accompanying tables and charts that are provided clearly demonstrate that Missouri lags significantly behind its neighboring, non-loss limit, states in win per admission. This information is provided to update and supplement the data provided in the 1997 report.

Finally, the Commission has yet to see any evidence that the loss limit is an effective deterrent to the problem gambler. While the Commission has adopted one of the most aggressive programs to combat problem gambling (see page 13), the loss limit has not proven to be an effective weapon in this battle.

## Win Per Admission Missouri vs. Adjoining States



There are many questions regarding the economic impact of riverboat gaming in Missouri and the impact of gaming nationwide. In 1997, Civic Progress of St. Louis commissioned an independent study on the economic impact of gaming in Missouri. Dr. Charles Leven, Professor Emeritus of Economics, conducted the study, released to the public in the spring of 1998, at Washington University, and Dr. Don Phares, Professor of Economics and Public Policy at the University of Missouri-St. Louis.

The Leven-Phares study was based on financial results for calendar year 1996 and included projections for calendar year 1997. The study asserted that in 1997 "the casino gaming industry in Missouri directly and indirectly generated more than threequarters of a billion dollars worth of new spending in the state's economy. Because of casino gaming, personal income grew by over $\$ 500$ million. State and local governments received over $\$ 225$ million in new tax revenues. Almost 18,000 new jobs were added to the economy."

The Missouri riverboat casino market is generally considered to be limited to local residents. However, because all of the Missouri facilities are located near bordering states, it appears that the casinos are able to attract a significant amount of out of state dollars. The Leven-Phares study found that visitors from
out of state generated 30 percent of casino revenues. Furthermore, the study found that 17 percent of casino revenue came from reductions in spending outside the state by Missourians.

On the other hand, the study found that $\$ 265$ million
 dollars of casino revenue came from reduced household spending in Missouri. However, the study noted that while this is more than one half of Missourians' total spending of $\$ 412$ million at casinos, it is relatively inconsequential when compared to total Missouri retail sales of $\$ 45$ billion or personal income of $\$ 116$ billion.

Although the Leven-Phares study introduced important data and represents the most thorough examination of the economic impact of casino gambling on the Missouri economy, it did not go far enough. In order to get a more complete picture of the economic impact that gambling has on Missourians and their economy, social impact must be examined. A study must attempt to estimate the number of problem gamblers and the extent of their impact on the Missouri economy. No such study has been attempted in Missouri and the difficulty in quantifying such human factors represents an enormous challenge.

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## Does the frimiy Money Really co to Fund Education?

This is a question frequently asked of public officials. The short answer is, "yes, it does". Pursuant to a constitutional amendment submitted by the General Assembly, the voters adopted Article III, Section 39(d) in 1992, which mandated that "all state tax money derived from the conduct of gambling" to be dedicated to public education.

State statutes impose three taxes unique to riverboat gambling operators. The only tax subject to Article III, Section 39 (d) is the $18 \%$ state tax on ad-
 justed gross receipts (AGR), which produces the vast majority of revenue. (Section 313.822 , RSMo). In addition, the statute imposes a $\$ 2$ admission fee that is split between the home dock community and the state. (Section 313.820, RSMo). Finally, the statute allocates $2 \%$ of AGR as a local tax paid to the home dock community to be used for "services necessary for the safety of the public visiting an excursion gambling boat." (Section 313.822(1), RSMo).

## 1994 Changes to the Foundation Formula

In 1994, the General Assembly passed Senate Bill 380, which made significant changes in the school foundation formula. Among the changes was a provision that directed a large portion of the state's tax on the gross revenues of riverboat gaming operators to the formula. The remaining funds would be spent on capital improvement projects for the state's colleges and universi-

## Gaming Revenue for Education



Fiscal Year

| Fisod Yea | Riverboat | Binoo |
| :---: | :---: | :---: |
| 1995 | $\$ 56,616,282.04$ | $\$ 6,253,709,96$ |
| 1996 | $\$ 99,730,320.67$ | $\$ 4,684,178.52$ |
| 1997 | $\$ 118,419,389.02$ | $\$ 4,615,579,50$ |
| 1998 | $\$ 144,490,378.94$ | $\$ 4,384,174.86$ |

ties until the legislature passed Senate Bill 301 in 1995. SB 301 would direct all the state's portion of the AGR tax to elementary and secondary education. Specifically, the first $\$ 7$ million is appropriated to the School Bond Fund, to be used to pay the costs of the issuance of local school district bonds with the remaining

## Does the Gaming Money Really Go to Fund Education?

funds going to the school foundation formula.
As depicted in the charts on pages 11 and 12, the gaming revenue represents a significant portion of new funding for public education in each of the past four fiscal years. In addition, in less than 2 years, the riverboat gambling revenue represents almost $6 \%$ of direct state aid for education.

## Excess Admission Fees to be Used for Education

The primary purpose of the state's portion of the admission fee is to fund the administrative and regulatory activities of the Gaming Commission. This insures that no general revenue is used for any function relating to riverboat gaming. However, the admission fee generates far more revenue than the Commission requires to operate. In fiscal year 1997, the state's portion of the admission fee exceeded the Commission's operating budget by more than $\$ 25$ million.

Therefore, some mechanism is required to distribute the remainder of the state's portion of the admission fee. In 1998, Governor Carnahan proposed legislation that would direct the majority of the excess revenue generated by the state's admission fee to early childhood education programs. However, because in prior fiscal years the excess admission fee had been used for programs for community neighborhood organizations and veterans, it was necessary to establish a schedule of funding each of these programs while providing that the majority of the funds be used for early childhood education. The General Assembly responded by adopting HB 1519 , which established the following distribution formula for the excess admission fees in the Gaming Commission Fund:
(1) The first $\$ 500,000$ is used to fund community neighborhood organization programs for the homeless and to deter gang-re-

Source of Increase in Foundation Formula FY ' 95 to FY '98



The first year riverboat tunds were used for the foundation formula was FY 95 . Since that time, the formula has increased at otal of approximately $\$ 449,400,000$. Of that amount $32.2 \%$, has been derived from iverboat gaming funds (assuming that the gaming funds were used when transferred)

The chart on page 12, shows the source of funds for the increase each year since the foundation formula was changed in 1993. The chat reflects the fact that while the amount of increase from tiverboat funds are due to market factors, the increase in funding from traditional sources has been relatively consistent: The data clearly shows that the legislature has not substituted gaming money for traditional funding from other state tunds, but that gaming tunds are in addition to regular funding increases, Furthermore, itindicates that it gaming funds decrease, they will be lost and hot likely to be replaced with other state funds without decreasing funding for programs in other areas.

# Increase in Foundation Formula Source of Funds 


lated violence and crimes.
(2) $\$ 3$ million to the "Veterans' Commission Capital Improvement Trust Fund" for the construction, maintenance or renovation of veterans' homes and cemeteries.
(3) $\$ 3$ million to the Missouri National Guard Trust Fund.
(4) $\$ 3$ million for the Missouri College Guarantee Fund.
(5) The remaining funds are to be used for the "Early Childhood Development, Education and Care Fund" to be used for early childhood education.
(6) If the funds used in (5) exceed $\$ 27$ million in a given year, up to an additional $\$ 1.5$ million shall be distributed to the Missouri college guarantee fund.

It is important to note that the admission fee is not derived from the conduct of gaming and therefore not constitutionally required to be used for education. Therefore, while the bulk of the money is used for education purposes, the portions used for Missouri veterans and the National Guard do not violate the constitutional restriction on the use of state funds derived from the conduct of gaming.

## Voluntary Exclusions for Problem Gamblers

One of the most difficult challenges for regulators of casino gambling is finding ways to combat problem gambling. In Missouri, we have broken new ground with a program that is helping hundreds of problem gamblers deal with their compulsive tendencies.

The program is called the List of Disassociated Persons and it allows problem gamblers to begin to take personal responsibility for their problem by voluntarily excluding themselves from Missouri riverboat casinos.

Professional treatment counselors have advised the Commission that the only way for problem gamblers to begin the continuing road to recovery is for them to admit they have a problem and take personal responsibility for it. The Commission chose to make these requirements the cornerstone of its Disassociated Persons program.

The purpose of the program is to provide a person with a gambling problem an incentive to refrain from visiting riverboat casinos in Missouri and to protect the problem gambler from receiving direct marketing materi-

als from Missouri casino operators. It must be stressed that it is the responsibility of the problem gambler to seek treatment and to refrain from visiting Missouri riverboat casinos. It is not the responsibility of the Gaming Commission or the casino operators to prevent the problem gambler from entering the casino - this would be an impossible task and an invitation for failure. Furthermore, treatment counselors have advised the Commission that such a policy would actually have a negative impact on long-term. treatment because someone else would be taking responsibility for the problem gambler's conduct. However, casino companies do have an obligation to remove disassociated persons once their identity is discovered.

Therefore, the Commission's program provides that the consequence of visiting a Missouri riverboat casino is that, if discovered, the person will be arrested for trespassing and will forfeit any chips, tokens or credits in their possession at the time of arrest.

In exchange for the agreement of the problem gambler to refrain from visiting Missouri riverboat casinos, the Commission requires the casino operators to refrain from offering people on the Disassociated Persons List incentives to visit the casino such as free dinners, free stays in the hotel, etc. It is the responsibility of the Disassociated Person to notify the Commission of any violations of this policy.

It is important to note that entrance into the Disassociated Persons program is a lifetime commitment. Treatment counselors have advised the Commission that a gambling addiction requires lifetime treatment and that a person is never "cured," but continually "recovering".

Although the program is still in its infancy, the initial results are encouraging.

## Understiming Boats in Basins

## Introduction

Over the past several months, the most frequently asked question of any member of the Gaming Commission or its staff has been: "Why is the Commission trying to take the licenses away from the 'boats in basins' when it granted the licenses in the first place?" Understandably, this question has befuddled many citizens, lawmakers and those employed in the casino industry.

The short answer is that when the licenses were issued, the Commission had an obligation to abide by the statutory definition of "Missouri and Mississippi River" adopted by the legislature. When the Missouri Supreme Court struck down that law, the Commission had an obligation to enforce the new law announced by the Court. It is that simple.

To examine the issue more thoroughly, one must first look to the statute defining the Missouri and Mississippi Rivers passed by the legislature in 1994.

## Senate Bill 740 and Dockside Hearings

In 1994, the legislature added the following definition of the Missouri and Mississippi Rivers to the riverboat gaming law:

When the licenses were issued, the Commission had an obligation to abide by the statutory definition of "Mis souri and Mississippi River" adopted by the legisature. When the Missour Supreme Coutr sfruck down that law, the Commission had an obligation to enforce the new law announced by the Court:
"Missouri River" and "Mississippi River" [means] "the water, bed and banks of those rivers, including any space filled by the water of those rivers for docking purposes in a manner approved by the commission but shall not include any artificial space created after
 May 20, 1994, and is located more than one thousand feet from the closest edge of the main channel of the river as established by the United States Army Corps of Engineers."

In addition, the legislature defined "dock" as:
"the location. . . which contains any natural or artificial space, inlet, hollow, or basin, in or adjacent to a bank of the Mississippi or Missouri Rivers, next to a wharf or landing . . . [for] gambling excursion [passengers] but shall not include any artificial space created after May 20, 1994, and is located more than one thousand feet from the closest edge of the main channel of the river as established by the United States Army Corps of Engineers."
Pursuant to well-established canons of constitutional interpretation, the Gaming Commission is obligated to presume the

## Understanding Boats in Basins

constitutionality of statutes. It has no authority to declare a statute unconstitutional. All the currently licensed boats located in basins were subject to lengthy public hearings designed to evaluate whether the riverboat was located in a manner allowed by the statute.
The Commission heard expert testimony on the subject and solicited testimony from the public. At each such hearing, save one, there was no objection by any group or citizen to locating the facility in an artificial basin as provided by statute. Each basin was approved after a determination that it complied with the statutory definitions previously cited.

On only one occasion was the constitutionality of a location questioned. In that instance, the Commission ruled that because the statute defined the Missouri River as including artificial basins, that the boat was located on the river. Although that decision of the Gaming Commission could have been appealed to the Western District Court of Appeals and then to the Supreme Court, no such appeal was filed. Later, in the Akin case, a respected circuit court judge would issue a ruling similar to that of the Commission.

However, on November 25, 1997, the Supreme Court disagreed with the lower court and declared the definition of "river" in the gaming statute invalid to the extent that it conflicts with the Court's ruling that an artificial basin must be "filled with water, that touches the surface stream [of the river] (for considerable

It is now the charge of the Gaming Commission to determine who complies with the Akin ruling To the extent that a project does not comply, its license for games of chance must be revoked.
distances)" and thereby "contiguous to the surface stream [of the river]." The law has now changed and the Commission must enforce the new law.

It is now the charge of the Gaming Commission to determine who complies with the Akin ruling. To the extent that a project does not comply, its license for games of chance must be revoked. The Commission moved quickly to set this process in motion. While the Court's initial ruling was issued on November, 25, 1997, the final mandate did not issue until December 23, 1997. On January 9, 1998, the Commission was scheduled to issue preliminary disciplinary orders revoking the license for games of chance to all boats located in artificial basins that are not contiguous with the surface stream of the Missouri or Mississippi River.

The preliminary disciplinary orders are documents that allege that a company is not in compliance with the law. Preliminary disciplinary orders do not become effective for 30 days, during which time each licensee is afforded the opportunity to request a hearing contesting the Commission's preliminary order. If the licensee requests a hearing, the riverboat can continue operating pending the outcome of the hearing.

However, the riverboat gaming operators stopped the Commission from issuing the preliminary


## Undersi:nidity boats in Basins

orders by obtaining an Order of Prohibition from the Cole County Circuit Court. The operator's lawsuit alleged that the Commission's hearing process did not provide sufficient due process in violation of the U.S. and Missouri Constitutions. The Commission appealed the lower court ruling and on May 28, 1998, the Missouri Supreme Court ruled in favor of the Commission by holding that the Commission's procedure complies with constitutional due process and has the appropriate remedies for judicial review to avoid irreparable harm to any of the parties. State ex. rel. Riverside Joint Venture et. al., vs. Missouri Gaming Commission.

On June 23, 1998, the Commission issued preliminary disciplinary orders to Boyd, Kansas City, Inc., Hilton Kansas City Corporation, Harrah's North Kansas City Corporation, Kansas City Station Corporation, Riverside Joint Venture and Harrah's Maryland Heights, LLC, Riverside Joint Venture and Players MH, L.P., and St. Joseph Riverboat Partners. However, the riverboats are entitled to a hearing to prove that they comply with the Akin ruling. The process is as follows.

At the hearing the riverboat licensee is given the opportunity to prove that it complies with the Akin ruling. An independent hearing officer who will make a recommendation to the Commis-

sion will conduct the hearing. The five members of the Commission will ultimately be responsible for deciding the matter. The Commission may accept, modify or reject the findings of the hearing officer. If the ruling is adverse to the licensec, it can appeal to the Western District Court of Appeals and then to the Supreme Court.

Should a license come up for renewal while a hearing or appeal is pending, the licensee will be eligible for renewal contingent upon the outcome of the disciplinary hearing. This procedure is consistent with the way the Commission has handled disciplinary actions over the past several years. The process is not new and was not created specifically to deal with the boats in basins situation.

## The Myth of the Cruising Riverboat Requirement

One of the most common myths that has perpetuated throughout Missouri's experience with riverboat gaming is the claim that the original referendum promised cruising riverboats. The assertion is simply not true. The law has never required that all boats cruise, that any boat cruise all the time or that any boat cruise when it is unsafe to do so.

The original law, adopted by the people, granted a specific exemption from cruising for the Admiral and five other sites along the downtown St. Louis riverfront. In addition, the legislation exempted all boats from cruising from the beginning of

November until the end of March.

Furthermore, the Tourism Commission had the authority to set the minimum number of cruises from April until October. Therefore, the boats could be docked for substantial periods during these months. Moreover, the original referendum allowed the boat operator to operate while remaining docked for "mechanical problems, adverse weather, or other conditions adversely affecting safe navigation."

Upon receiving information from the United States Coast Guard and the U.S. Army Corps of Engineers that rivers in Missouri present certain safety hazards that must be accounted for, the legislature adopted a procedure for evaluating safety risks. The riverboat gaming statute provides that all boats "shall cruise, unless the Commission finds that the best interest of Missouri and the safety of the public indicate the need for continuous docking." Section 313.805 (15), RSMo. The statute also provides that, in order for a boat to remain dockside, the applicant must demonstrate that the project "would benefit land-based development and permanent job creation." Therefore, the law clearly instructs the Commission to consider projects that have significant investments in "land-based development."

The statute requires the Commission to hold hearings to
determine whether it is safe for each riverboat to cruise. The result of each of these hearings has been that it is unsafe for vessels of this size, carrying thousands of passengers, to cruise. The Gaming Commission has received uncontroverted testimony from dozens of experts, including the United States Coast Guard, who have attested to the perils of large passenger vessels cruising in high traffic areas on the Missouri River.

The testimony by these experts regarding the perils of placing large passenger vessels in the navigable portions of these rivers was alarmingly evidenced by three recent accidents involving Missouri riverboat gaming operations. The first, at the Aztar riverboat in Caruthersville, involved a $30^{\prime}$ by $70^{\prime}$ barge, half loaded with gravel that broke loose and struck the boarding ramp of the Aztar casino. The second accident was the well-publicized incident where a grain barge broke loose and struck the entrance ramp to the Admiral in St. Louis. The collision broke the power lines connected to the boat, requiring the use of emergency generators. Several months later, another barge would strike the Admiral, as further evidence of the dangers involved in being situated near the path of commercial river traffic.

Fortunately, in each instance tragedy was avoided and no one was injured. The avoidance of injury is largely because of Gaming Commission policies regarding safety inspections and permits and the fact that the vessels remain dockside, thus minimizing the risk of collision and maximizing the utilization of rescue facilities. However, the incidents demonstrate that the safest location for these facilities is in a protected basin off the navigable waterway. The Coast Guard has consistently informed the Commission that protected basins represent the safest mode of operation for riverboat casinos.

## The Hiswns of Riverboat Gambling in Missouri

## Introduction

November 3, 1998 marks the 6th anniversary of the Missouri voter's approval of riverboat gambling in Missouri. However, policy debates and legal wrangling delayed the opening of the state's first riverboat gambling operation until May 27, 1994. The industry now holds 16 licenses at 10 casino properties and employs approximately 12,000 people with an annual payroll of approximately $\$ 269$ million.

Nevertheless, recent litigation has result in great uncertainty for many Missourians employed in the riverboat gambling industry. On November 23, 1997, the Missouri Supreme Court issued its ruling in Akin v. Missouri Gaming Commission. The court held that, to the extent that the legislature's definition of the Missouri and Mississippi Rivers authorized games of chance in basins that are not "contiguous with the surface stream" of those rivers, the definition is unconstitutional.

The Supreme Court's final decision in Akin was issued on December 23, 1997 and on January 9, 1998, the Commission issued Preliminary Orders for Disciplinary Action to all licensees operating riverboats in basins that are not "contiguous to the surface stream" of the Missouri or Mississippi River. The disciplinary actions propose that the companies' authority to conduct games of chance be revoked. The proposed orders are currently being appealed and affect 5 of the state's 9 riverboat casino properties.

In light of the substantial policy issues now facing the General Assembly regarding riverboat gambling in Missouri, the Commission thought it would be beneficial to recount the history of the industry's creation, its evolution and its prospects for the future.

## The 1992 Referendum

In 1991, the Missouri General Assembly adopted House Bill 149, ordering that the issue as to whether Missouri should allow riverboat gambling be referred to the voters. On November 3, 1992, Missouri voters approved the referendum by a $63 \%$ majority. The ballot language for this measure read as follows:
> "Authorizes riverboat gambling excursions on the Mississippi and Missouri Rivers, regulated by the State Tourism Commission. Excursions may originate where locally approved by the voters. Five hundred dollar maximum loss limit per person per excursion. The proposal is intended to produce increased General Revenue."

While the original ballot language certainly implies that all gambling would occur during an "excursion", and thus that the boat would be cruising the rivers, the text of the amendment plainly states otherwise. The proposal passed by the people defined a "gambling excursion" as "the time during which gambling games may be operated on an excursion gambling boat whether docked or during a cruise. Gambling games may be continuously operated on an excursion gambling boat which is continuously docked." (Missouri Session Laws, 1991, H.B. 149 149, § A(§ 1), adopted by referendum, eff. Nov. 3, 1992.) (emphasis added).

In fact, the original referendum passed by the people specifically exempted boats on the St. Louis riverfront from ever cruising the river. Furthermore, no boat would ever have to cruise from November to March. Moreover, the referendum allowed
exceptions from the cruising requirement in the case of "mechanical problems, adverse weather, or other conditions adversely affecting safe navigation, during the duration of the problem or condition, or as authorized by the Commission during the off season."

Therefore, it is clear that the original referendum did not promise cruising riverboats. Not all boats were required to cruise, none of the boats were required to cruise five months of the year and all boats could be exempted from cruising if it would pose safety problems.

## The Original Referendum Gets a Makeover

Prior to the election to decide riverboat gambling in 1992, critics of some provisions of the referendum language began to emerge. On October 23, 1992, the Kansas City Star reported that the law did not bar convicted felons from holding a license to

operate a gambling boat. In addition, some public officials began to question whether the tourism Commission was the proper agency to regulate the gambling industry, which was predicted to be a significant tourist attraction. (KC Star, October 26, 1992).

As a result, after the referendum had been approved by the voters, legislation was introduced, supported by then Governorelect Carnahan, to place more stringent requirements on riverboat gambling licensees and to create a strong Gaming Commission to regulate the new industry.

## Senate Bills 10 \& 11

On April 29, 1993, Governor Carnahan signed into law SBs $10 \& 11$ creating the five member gaming Commission. The bill carried an emergency clause and the Governor immediately appointed the first members.

The Commission was given much more authority over the gaming industry than had previously been given to the Tourism Commission. The Commission could prioritize applications; issue liquor licenses; assess a wide array of administrative penalties; inspect the licensees premises at any time; decide the number, type and location of gambling boats; determine the times during which gambling may occur; have access to all closed records relating applicants for licenses; conduct hearings and be a trier of fact with regard to alleged violations of the gaming act and require licensees to release all information on its finances.

In addition, the industry was held to a higher standard, having to prove its suitability for licensure by clear and convincing evidence, rather than a preponderance of the evidence as had been the case under the provisions of the original referendum. Felons are prohibited from holding gaming licenses under the new act and the Commission is empowered to reopen licensing hearings at any time. These requirements made it clear that a riverboat gambling

## The Hisiny o P Riverboat Gambling in Missouri

license was a privilege granted at the sole discretion of the State of Missouri and that the license carried no property rights.

The Commission was vested with a strict code of ethics that prohibited members and staff from being employed by or having any financial interest in an applicant or licensee during their tenure with the Commission or for a two year period thereafter.

## Continuous Docking Language Clarified

Senate Bills 10 \& 11 also added new language clarifying the original referendum's vague provisions relating to cruising riverboats. While SBs 10 \& 11 were being debated, the legislature was made aware that the U.S. Coast Guard had serious concerns about the safety of large passenger vessels on the Missouri River. In a letter to the Missouri Port Authority Association dated February 5, 1993, U.S. Coast Guard Commander, S.P. Cooper stated that "I am concerned about the safety issues attendant to the operation of these [riverboat gambling] vessels . . ." Cooper went on to say that "The large numbers of passengers on these vessels pose special problems for public safety organizations. The Coast Guard will not have a permanent presence in these communities but will assist if resources are available."

In response to the safety concerns raised by Captain Cooper, local public officials in Kansas City and other safety experts, SBs $10 \& 11$ adopted a procedure for allowing the Commission to order riverboats to remain continuously docked if "the safety of the public indicates the need for continuous docking." (SBs 10 \& 11, Section 3 (15).

However, some legislators and local public officials believed dockside gaming was important for reasons other than safety. Some public officials were concerned that riverboat companies might not honor commitments to home dock communities if the operation did not have immediate success. In 1993, several
riverboat operators in lowa had pulled anchor and sailed south in hopes of taking advantage of the more favorable regulatory environment in Mississippi.

In order to address this issue, language was added that would require the Commission to "consider economic feasibility or impact that would benefit land based development and permanent job creation" when making its decision whether dockside gaming was in the "best interest of Missouri." However, officials from the St. Louis area did not want the issue of continuously docked boats tied to additional infrastructure requirements. They believed that St. Louis already had sufficiently developed its riverfront and therefore added language to the bill exempting the City of St. Louis from the aforementioned requirement.

## Gaming Commission Begins Work

## Supreme Court Intervention - Round One Troy Harris v. Missouri Gaming Commission

On February 22, 1994, the Missouri Supreme Court issued its opinion in Troy Harris v. Missouri Gaming Commission, wherein it ruled that the legislature did not have the authority to allow games of chance on riverboats. The Commission argued that it was the voters who authorized games of chance by adopting the referendum language in November, 1992. The Court agreed that the people lawfully authorized games of chance in the 1992 referendum. However, it ruled that because the General Assembly


## The History of Riverboat Gambling in Missouri

repealed the sections of the referendum authorizing games of chance and reenacted congruous language in SBs $10 \& 11$, that the new law was an act of the General Assembly, not the people, and therefore subject to the limitations of Article III, $\S 39(9)$ of the Missouri Constitution prohibiting the General Assembly from authorizing games of chance.

The Court in Harris also found the language exempting the Admiral and the lease sites along the St . Louis riverfront from cruising to be a "facially special law". Because special laws are presumed unconstitutional unless the party defending the law can demonstrate a "substantial justification" for the special treatment, the Court remanded the issue back to circuit court for an evidentiary hearing.

## The Legislative Response to Harris

The legislature responded quickly to the Supreme Court's decision in Harris by filing $H J R ~ 43$, a constitutional amendment that would authorize the General Assembly to permit games of chance on the Missouri and Mississippi Rivers. The joint resolution was drafted to address the very narrow question raised by the court as to whether or not the General Assembly has the authority to authorize games of chance on riverboats. (Transcript of Senate Ways \& Means Committee hearing, February 2, 1994, page 1).

The language adopted by the House Ways \& Means Committee read, in pertinent part, as follows:

Article III, Section 39(e). Notwithstanding any prohibitions contained in this constitution, including, but not limited to, the prohibition contained in subdivision (9) of section 39 of this article, the General Assembly is authorized to permit lotteries, gift enterprises and games of skill or chance upon
the Mississippi and Missouri rivers, as may be defined by the General Assembly.

It appears that this language would have avoided the result in Akin whereby the Court ruled that the General Assembly did not have the authority to define the term "river".

This language concerned some members of the Senate, because of the fear that by allowing the General Assembly to define the Missouri and Mississippi River, it may allow for a broad definition that could be expanded to other areas of the state such as the Lake of the Ozarks. (Transcript, pages 8-9). Nevertheless, the language that emerged from the Senate, while more specific, would be similar to the House language:

Section 39(e). The General Assembly may authorize the issuance of licenses to permit lotteries, gift enterprises and games of skill or chance to be conducted on floating facilities upon the Missouri River and the Mississippi River, in such numbers, locations and manner, all as or may be provided by law and regulations adopted pursuant to law, and subject to such taxes as provided by law, and fees as provided by law or regulation adopted pursuant to law.

However, as the legislation moved through the process to a conference committee, concern over the breadth of the language granting the General Assembly authority to permit games of chance continued to grow. The House rejected the Senate's language and passed the House version. The Senate refused to adopt the House version and both side appeared deadlocked. Finally, the following compromise language was adopted as a conference committee substitute:

## The Hisinty of Riverboat Gambling in Missouri

The general assembly is authorized to permit only upon the Missouri and Mississippi Rivers, lotteries, gift enterprises and games of skill or chance to be conducied on excursion gambling boats and floating facilities.

The conference committee substitute was adopted by both houses with bi-partisan support. The Senate vote was 23-10 and the House vote was 107-48.

While HJR 43 was truly agreed to and finally passed in time to put the question before the voters in the April 5, 1994 election, the measure was defeated, with 527,011 in favor and 528,278 opposed.

The General Assembly was now faced with implementing the referendum adopted by $63 \%$ of the voters in 1992 without the games of chance that Ffarris declared to require constitutional authority. In addition, it was becoming increasingly clear that serious safety problems on the Missouri and Mississippi Rivers may preclude riverboat casinos from being able to cruise. (Transcript, page 17).

Therefore, the General Assembly adopted SB 740, which defined games of skill, specifically authorized boats to be located in artificial basins and made minor revisions to the process for determining the conditions under which a boat may operate while continuously docked. In addition, the bill added new ethical standards and conflict of interest rules for the Gaming Commission, General Assembly, Attomey General's office, Missouri State Highway Patrol, peace officers and other public officials. SB 740 was truly agreed to and finally passed with an emergency clause (E.C.) on May 12, 1994. The bill had bi-partisan support was adopted by a vote of 21-11 in the Senate (E.C. 24-8) and 93-63 in the House (E.C. 110-50).

On May 22, 1994, the Commission implemented the provisions of the riverboat gambling act, as amended by SB 740 and granted the first excursion gambling boat licenses to President Riverboat Casino on the Admiral and St. Charles Riverfront Station. The licenses permitted the operators to offer only games of skill. The inability to provide games of chance, most importantly slot machines, left the Missouri operators at a distinct disadvantage from their competitors in Illinois. While Missourians initially flocked to the newer, more elaborate Missouri riverboats, the attraction soon dissipated. In the first six months of operation, the Missouri boats attracted fewer customers and generated less revenue than their Illinois competitors in East St. Louis and Alton.

The markets on the west side of the state presented a different situation. Without competition from casinos in the same market with competitive advantages, the riverboats licensed in Riverside and St. Joseph on June 22, 1994, fared better than their St. Louis market counterparts. Nevertheless, the games of skill offered by the riverboats did not generate sufficient revenue to make the casinos profitable.

In response to Harris and the failed April 1994 constitutional amendment, an initiative petition effort was mounted to allow voters to again decide whether riverboat casinos in Missouri should be allowed to offer games of chance. The effort was successful and on June 6, 1994, the Secretary of State certified the following proposed constitutional amendment for the November 8, 1994 ballot:

Shall the General Assembly be authorized to permit only upon the Mississippi River and the Missouri River, lotteries, gift enterprises, and games of chance to be conducted on excursion gambling boats and floating facilities? This proposal would increase state
revenues from existing gaming boats approximately $\$ 30,000,000$ per year. Impact on local governments unknown.

## The First Boat in a Basin

While the licensees offering only games of skill were not operating profitably in the summer of 1994, it did not deter the company constructing the first "boat in a basin" from completing its elaborate gambling complex containing the state's first landbased entertainment amenities. On September 22, 1994, the Commission issued a license for gatnes of skill to Harrah's for its $\$ 89$ million facility in North Kansas City.

The Harrah's North Kansas City project consisted of a 60,000 square foot land-based pavilion containing three restaurants and a permanently moored excursion gambling boat located in a protected coffer cell basin. The facility offered 1800 parking spaces on its 60 acre site.

It is important to note that when Missouri voters approved constitutional amendment 6 , authorizing games of chance on riverboat casinos with 943,652 in favor and 807,707 opposed, a boat in a basin was licensed and operating at the Harrab's North Kansas City project. Pursuant to voter approval, the Commission amended the licenses of Argosy-Riverside, Harrah's-North Kansas City, President Riverboat Casino-St. Louis, St. Charles Riverfront Station and St. Joseph Riverboat Partners to allow games of chance on December 9, 1994.

## The Dramatic Impact of Games of Chance

The advent of games of chance would dramatically impact the casino gambling industry in Missouri. The most significant game of chance, the slot machine, now accounts for over $60 \%$ of total casino revenue. As depicted in the chart on page 22, casino
revenue would more than double for the first quarter of fiscal year 1996 when casinos offered games of chance as opposed to the first quarter of fiscal year 1995, when riverboats were limited to games of skill.

The addition of games of chance would also lead to the construction of bigger more elaborate projects through the addition of new facilities as well as the expansion of existing properties. For example, shortly after games of chance were introduced, Station Casinos opened a second riverboat at its property in St. Charles. The new facility is larger and more lavish than its predecessor and would provide the necessary revenue base for the expansion of its non-gaming, land-based amenities.

Similarly, armed with games of chance, Harrah's North Kansas City quickly moved to expand its facility. On April 12, 1995, Harrah's advised the Commission of its request for approval of a $\$ 70$ million expansion. The expansion proposal included a 200 room hotel, 10,000 square feet of meeting space, a covered parking garage with 765 spaces, a swimming pool, exercise facilities, video arcade, gift shop, expanded restaurant seating, a full service car wash and a second gaming vessel with 40,000 square feet of gaming space to be located in a protected artificial basin. The proposal was given final approval by the Commission on May 15, 1996.

## Boat in Basin Controversy Émerges

Although the first boat in a basin had been operating since September 22, 1994, the first objection to allowing a riverboat to be located in a basin arose during Hilton's request for continuous docking status for its project in Kansas City. On March 16, 1995, attomeys representing Roy Fischer appeared at the Hilton dockside hearing to protest Hilton's proposal to locate its excursion gambling boat in a protected coffer cell. Mr. Fischer owned land in the

## The Hisiory of Riverboat Gambling in Missouri

St. Louis area that was under contract to a gaming company wishing to build a project near a competing proposal for a boat in a basin in Maryland Heights.

Mr. Fischer argued that the Hilton proposal did not comply with the Missouri Constitution or the gaming statute. He claimed that the voters approved cruising riverboats and while the legislature had provided for narrow exceptions to the cruising requirement, it did not include artificial basins. The Commission ruled that because the legislature defined the Missouri river as including artificial basins located within 1,000 feet of the main channel, that the Hilton boat was, for purposes of the statute, in the river. Since the Commission did not have the authority to strike down the statute, but was under an obligation to presume that it was constitutional, it followed the statute, found that the Hilton boat met the criteria for continuous docking and granted it a license. Although
this decision could have been appealed to the Western District Court of Appeals, where the constitutionality of the statute could have been challenged, Mr. Fischer chose not to do so and the Commission's decision stood.

On August 29, 1996, over 17 months after the Commission issued its ruling in the Hilton dockside case, W. Todd Akin filed a declaratory judgement action in Cole County Circuit Court seeking a determination that the statutes defining the Missouri and Mississippi rivers in the gaming act were unconstitutional. The Cole County Circuit Court would rule in favor of the Commission by issuing a finding similar to the Commission's ruling in the Hilton dockside case. However, on November 25, 1997, the Missouri Supreme Court would reverse the lower court decision and declare the gaming statute unconstitutional to the extent that it allows games of chance on riverboat casinos that are not "contiguous to the surface stream of the river."

## As noted in the

 section entitled "Understanding Boats in Basins" beginning on page 13 , the Commission is currently seeking to revoke the licenses for games of chance for facilities not in compliance with Akin. The industry successfully submitted a ballot proposal that would reverse the impact of Akin and it awaits consideration by the voters on November 3, 1998.
## Charitable Bingi w 5 yexenr in Review

## Number of Bingo Operators Continue to Decline

The number of charitable bingo operators in Missouri declined in FY ' 98 for the third consecutive year. As the chart at right depicts, all classifications of charity bingo licenses have decreased. The reason for the reduction is varied. Some organizations were significantly weakened by the $120 \%$ tax increase dedicated to veteran's homes that was imposed for approximately 10 months from 1993 to 1994. The tax was repealed by SB 427 in 1994, however the legislation also included strict new standards that prevented convicted felons from being involved with bingo and gave the Gaming Commission new tools to drive criminal elements out of bingo and ensure that taxes were properly paid. These new provisions led to some organizations being forced out of bingo and other voluntarily surrendered their attributed to the increase in the number of licensed riverboat casinos in Missouri and adjoining states as well as the addition of Indian casinos in Kansas. Furthermore, high stakes Indian bingo in Oklahoma as well as tour bus trips to high stakes Indian bingo halls in Iowa, Ohio, Oklahoma and as far away as Wisconsin, continue to draw Missouri patrons away from resident charity bingo games that are faced with a myriad of constitutional restrictions.

The introduction of progressive games and the availability of pull tab games offering larger prizes have helped the charities to compete. Nevertheless, when faced with direct competition from a riverboat or Indian casino or high stakes Indian bingo hall, the Missouri charitable operator is at a severe disadvantage.

## Court Strikes Down Ban on Bingo Advertising

One of the most important events effecting charitable bingo in Missouri occurred when United States District Court Judge Howard F. Sachs has issued a ruling in Association of Charitable Games of Missouri v. Missouri Gaming Commission which strikes down Missouri's constitutional ban on the advertising of charity bingo games. The twenty-one page opinion strikes down Article III, Scction 39(a)(7) of the Missouri Constitution ruling that it infringes on the charities' First and Fourteenth

Amendment rights in violation of the United States Constitution. Judge Sachs order also permanently enjoins the Gaming Commission from enforcing the provisions of Article III, Section 39(a)(7).

The decision clears the way for charitable bingo operators, suppliers and hall providers to begin advertising campaigns. The new authority should allow charitable bingo operators to better compete with state lotteries, Indian bingo halls and riverboat casino operations in Missouri and adjoining states.

## Seminars Help Charities Understand Rules

The Gaming Commission's Bingo Division conducted a series of three training seminars for charitable bingo operators in FY 98. The training seminars, which will be offered again in FY 99, are designed to help charity game operators understand the rules regulating bingo and to more effectively and efficiently process financial information required for proper oversight. In addition, the seminars offer state regulators the opportunity to interact with bingo workers and consider suggestions for changes in the regulatory process.

During the seminars, surveys are taken regarding specific changes charities would like to make to bingo rules or statutes. As a result of input from seminar participants, the Commission recently revised its regulation regarding bingo game starting times.

Type of License



# Financial Summary Reports 

Fiscal Year 1998



| LICENSEE | LICENSE <br> DAIE | FY 1998 ADMISSIONS | ADMISSIONFEES |  | FY 1998ADJUSTEDGROSS RECEPTS | gaming tax |  |  | $\begin{gathered} \text { ESTMATED } \\ \text { CAPTTAL } \\ \text { INVESTMENT* } \\ \hline \end{gathered}$ | EMPLOYEES | $\begin{aligned} & \text { TABLE } \\ & \text { GAMES } \end{aligned}$ | $\begin{gathered} \text { SLOT } \\ \text { MACHINES } \\ \hline \end{gathered}$ | gAMING POSITIONS | GAMNG SPACE (SQFT) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | TOTAL | STATE/ <br> LOCAL PORTION |  | TOTAL | LOCAL PORTION | STATE <br> PORTION |  |  |  |  |  |  |
| PRESIDENT RIVERBOAT CASINO MISSOURI, INC. | 27-May-94 | 3015,066 | 6,030,132 | 3,015,066 | 57,589,734 | 11,518,154 | 1,151,815 | 10,366,338 | 62,400,000 | 868 | 60 | 1,240 | 1,441 | 58,000 |
| ST. CHARLES RIVERFRONT STAIION, INC. | 27-May-94 <br> 28-Dec-94 | 5,113,507 | 10,227,014 | 5.113,507 | 111,750,192 | 22,350,038 | 2,235,004 | 20,115,034 | 172,000,000 | 1,335 | 85 | 1,853 | 2,138 | 47,000 |
| MISSOURI GAMING COMPANY | 22.Jurr-94 | 3,356,555 | 6,713,110 | 3,356,555 | 67,185,278 | 13,437,056 | 1,343,706 | 12,093,350 | 104,833,803 | 848 | 45 | 1,061 | 1,205 | 30,000 |
| ST. JOSEPH RIVERBOAT PARTNERS | 24-Jun-94 | 763,663 | 1,527,326 | 763,663 | 17,657,756 | 3,531,551 | 353,155 | 3,178,396 | 31,718,000 | 408 | 21 | 450 | 520 | 18,000 |
| HARRAHS NORTH KANSAS CITY CORP | 22-Sep-94 <br> 15-May-96 | 6,597,496 | 13,194,992 | 6,597,496 | 155,261,028 | 31,052,206 | 3,105,221 | 27,946,985 | 171,600,000 | 1,927 | 77 | 2,076 | 2,303 | 61,600 |
| ALTAR MISSOURI CORP | 27-Apr-95 | 695,910 | 1,391,820 | 695,910 | 22,233,407 | 4,446,681 | 444,668 | 4,002,013 | 56,350,000 | 438 | 24 | 454 | 544 | 10,400 |
| BOYD KANSAS CITY CORP (1) | 13-Sep-95 | 1,547,667 | 3,005,334 | 1,547,667 | 36,149,283 | 7,239,955 | 723,995 | 6,515,959 | 147,177,343 | 652 | 45 | 1,117 | 1255 | 28,000 |
| HILTON KANSAS CITY CORP | 18-0木196 | 2,633,567 | 5,267,134 | 2,633,567 | 50,160,689 | 10,025,829 | 1,002,583 | 9,003,246 | 119,800,000 | 819 | 48 | 1,023 | 1,181 | 30,000 |
| KANSAS CITY STATION COAP | 16-tan-97 | 7,257,251 | 14,514,502 | 7,257,251 | 129,557,501 | 25,911,500 | 2,591,150 | 23,320,350 | 303,000,000 | 2,205 | 178 | 3,094 | 3,755 | 140,000 |
| PLAYERS MARYLAND HEGGTS CORP | 11-Mar-97 | 4,435,341 | 8,870,682 | 4,435,341 | 78,791,260 | 15,370,264 | 1,537,026 | 13,833,238 | 140,418,374 | 1,031 | 80 | 1,330 | 1,637 | 52,000 |
| HARRAHS MARYLAND HEGHTS CORP | 11-Mar-97 | 4,131,872 | 8,263,744 | 4,131,872 | 78,337,484 | 15,667,497 | 1,566,750 | 14,100,747 | 229,852,000 | 1,502 | 47 | 1,292 | 1,428 | 52,000 |
| GRAND TOTALS: |  | 39,547,895 | 79,095,790 | 39,547,895 | 802,673,621 | 160,550,732 | 16,055,073 | 144,495,659 | 1,539,089,520 | 12033 | 710 | 14,990 | 17,407 | 527,000 |

** Formulas used by the Licensees to arrive at total capital investment van.
The figures published in this report are subject to adjusiment.
(1) Boyd Gaming closed casino operations on July 15, 1998

ADMISSIONS SUMMARY
Fiscal Year Ended June 30, 1998

| MONTH | ARGOSY | AZTAB. | BOYD | HARRAHS NKC | HARRAHS MH | HILTON | KC STATION | PLAYERS | PRESIDENT | ST. CHARLES | $\text { ST. } 10$ | STATE <br> TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jul-97 | 464,458.00 | $120,626.00$ | 272,238,00 | 1,211,130.00 | 634,686.00 | 373,660.00 | 1,320,314.00 | 752,970,00 | 554,456.00 | 881,56200 | 122,570.00 | 6,708,670.00 |
| Aug-97 | 499,350.00 | 136,948.00 | 303,334.00 | 1,232,470.00 | 704,612,00 | 409,024.00 | 1,314,042,00 | 799,562,00 | 601,848.00 | 852,556.00 | 130,702,00 | 6,984,448.00 |
| Sep-97 | 442,01200 | 107,710.00 | 257,57200 | 1,098,410,00 | 649,712,00 | 378,010,00 | 1,138,012.00 | 747,790.00 | $526,868.00$ | 775,436.00 | 116,990.00 | 6,238,522.00 |
| O<t 97 | 527,852,00 | 108,970.00 | 290,406.00 | 1,088,444,00 | 667,516.00 | 401,904.00 | 1,145,980.00 | 680,370.00 | 511,168.00 | 849,382.00 | 118,844.00 | 6,390,836.00 |
| Nov-97 | 557,238.00 | 112,710.00 | 243,030,00 | 1,087,984,00 | 676,896.00 | 407,932.00 | 1,208,212,00 | 699,774,00 | 517,330.00 | 824,542.00 | 117,652,00 | 6,433,300.00 |
| Dec-97 | 569,608.00 | 111,246.00 | 257,782,00 | 1,042,576,00 | 621,900.00 | 379,784,00 | 1,214,026,00 | 645,964,00 | 518,698.00 | 854,682,00 | 108,902,00 | 6,325,168.00 |
| Jan-98 | 642,110.00 | 119,540.00 | 281,238.00 | 1,144,452.00 | 636,322,00 | 435,550.00 | 1,245,756.00 | 735,062.00 | 535,064.00 | 900,476.00 | 115,206.00 | 6,790,7/6.00 |
| Feb-98 | 645,236.00 | 122,458.00 | 248,434,00 | 1,088,71200 | 701,620.00 | 483,018.00 | 1,163,364.00 | 701,882,00 | $542,244.00$ | 844,690.00 | 122,820.00 | 6,664,478.00 |
| Mar-98 | 648,756.00 | 122,088.00 | 288,61200 | 1,165,342,00 | 761,344.00 | 504,172.00 | 1,284,840.00 | 754,238,00 | 550,314.00 | 954,854.00 | 127,538.00 | 7,162,098.00 |
| Apr-98 | 589,584.00 | 108,29000 | 229,178.00 | 1,050,668,00 | 768,01200 | 495,372.00 | 1,123,796.00 | 799,320.00 | 83,476.00 | 852,338.00 | 114,152.00 | 6,214,186.00 |
| May-98 | 578,378.00 | 114,588.00 | 223,794,00 | 1,032,148.00 | 746,078.00 | $509,314.00$ | 1,203,358.00 | 844,490.00 | 568,038.00 | 823,172.00 | 158,440.00 | 6,801,798.00 |
| Jun-98 | $548,528.00$ | 106,646.00 | 199,716.00 | 952,656.00 | 695,046.00 | 489,394.00 | 1,152,802.00 | 709,260.00 | $520,628.00$ | 813,324.00 | 173,510.00 | 6,361,510.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL | 6,713,110.00 | 1,391,820.00 | 3,095,334.00 | 13,194,992,00 | 8,263,744.00 | 5,267,134.00 | 14,514,502,00 | 8,870,682.00 | 6,030,132.00 | 10,227,014,00 | 1,527,326,00 | 79,095,790.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Fiscal Year Ended June 30, 1997

| MONTH | ARGOSY | AZTAB | BOYD | HARRAHS NKC | HARRAHS MH | HILTON | KC STATION | PLAYERS | PRESIDENT | ST CHARLES | ST. JO | $\begin{aligned} & \text { STATE } \\ & \text { TOTAL } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ju1. 96 | 633,444.00 | 140,622.00 | 649,236.00 | 1,320,128.00 |  |  |  |  | 565,772.00 | 1,148,936.00 | 134,782,00 | 4,592,920.00 |
| Aug. 96 | 629,604.00 | 149,118,00 | 575,100.00 | 1,405,824,00 |  |  |  |  | 621,290.00 | 1,152,394.00 | 140,446.00 | 4,673,486.00 |
| Sep. 96 | 573,074.00 | 124,812,00 | 536,360.00 | 1,297,954.00 |  |  |  |  | 628,914.00 | 1,040,582.00 | 132,494.00 | 4,334,190.00 |
| Ot+96 | 540,640.00 | 118,170.00 | 493,278.00 | 1,271,958.00 |  | 306,458.00 |  |  | 601,444,00 | 1,052,438.00 | 135,074.00 | 4,519,460.00 |
| Nov-96 | 560,378.00 | 124,066.00 | 401,232.00 | 1,224,250.00 |  | 510,186.00 |  |  | 580,634.00 | 1,071,156.00 | 122,854,00 | 4,594,756.00 |
| Dec. 96 | 567,238.00 | 120,068.00 | 374,026.00 | 1,283,690,00 |  | 458,360.00 |  |  | 559,784,00 | 1,075,574.00 | 123,918,00 | 4,563,248.00 |
| Jan-97 | 502,680,00 | 110,220,00 | 332,150,00 | 1,120,728.00 |  | 383,596.00 | 1,072,376.00 |  | 465,358.00 | 1,028, 114.00 | 120,204,00 | 5.135,426.00 |
| Feb-97 | 524,078.00 | 127,322,00 | 288,036.00 | 1,038,746.00 |  | 310,864.00 | 1,677,180.00 |  | 544,958,00 | 1,203,880.00 | 137,624.00 | 5,852,688.00 |
| Mar-97 | 541,100.00 | 131,962.00 | 310,004.00 | 1,170,728.00 | 530,356.00 | 338,430.00 | 1,582,916.00 | 547,280.00 | 555,216.00 | 1,126,272.00 | 145,046.00 | 6,979,310.00 |
| Apr-97 | 517,790.00 | 107,878.00 | 277,762.00 | 1,202,312,00 | 551,818.00 | 324,250.00 | 1,109,672,00 | 633,662.00 | 530,390.00 | 906,374.00 | 125,002.00 | 6,286,910.00 |
| May-97 | 489,768.00 | 110,026.00 | 294,898.00 | 1,181,870.00 | 650,598.00 | 320,430.00 | 1,281,406.00 | 648,664.00 | 558,148,00 | 954,784.00 | 130,750.00 | 6,621,342,00 |
| Jun-97 | 447,052.00 | 107,856.00 | 245,096,00 | 1,129,416.00 | 572,064.00 | 277,800.00 | 1,267,078.00 | 616,104.00 | 535,440.00 | 803,924,00 | 115,818.00 | 6,177,648.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL | 6,526,846.00 | 1,472,710.00 | 4,777,188.00 | 14,647,604.00 | 2,304,836.00 | 3,230,374.00 | 7,990,628.00 | 2,445,710.00 | 6,747,348.00 | 12,564,428.00 | 1,563,712.00 | 64,271,384.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Fiscal Year Ended June 30, 1998

| MONTH | ARGOSY | AZTAR | BOYD | HABBAHS NKC | HARAAHS MH: | HLLTON | KCSTATION | Players | PRESIDENT | ST, CHARLES | ST. 10 | $\begin{aligned} & \text { STATE } \\ & \text { TOTAL } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jut-97 | 1,038,858.40 | 359,697.85 | 618,781.02 | 2,750,478.19 | 1,077,902.67 | 746,704.55 | 2,196,680.49 | 1,217,715.89 | 1,026,433.00 | 1,984,565.81 | 263,746.93 | 13,281,564,80 |
| Aug-97 | 1,075,984.95 | 399,940,06 | 704,206.96 | 2,663,443,18 | 1,188,981.81 | 754,930.81 | 2,257,756.82 | 1,289,848.64 | 1,142,301.70 | 1,827,322.52 | 297,271.09 | 13,595,988.54 |
| Sep-97 | 938,389.26 | 370,419.65 | 593,548.17 | 2,539,481.21 | 1,140,299.74 | 704,517.85 | 1,989,886.38 | 1,115,396.16 | 1,010,796.99 | 1,705,828.75 | 274,539,26 | 12,383,103.42 |
| Oct97 | 1,068,447,86 | 355,289.15 | 671,518.35 | 2,476,760.05 | 1,232,832.17 | 726,822.54 | 1,988,904,62 | 1,166,812.18 | 974,561.34 | 1,869,064,08 | 292,501.63 | 12,803,533.97 |
| Nov-97 | 1,003,453,36 | 336,235.70 | 585,002.40 | 2,572,487.49 | 1,259,515.18 | 755,115.94 | 2,084,986.96 | 1,185,675.31 | 986,580.72 | 1,768,723,32 | 287,003.16 | 12,824,779.54 |
| Dec. 97 | 1,047,405.14 | 361,378.36 | 587,281.69 | 2,350,344,89 | 1,134,460.34 | 754,553.13 | 2,032,750.80 | 1,167,269.21 | 985,128.09 | 1,880,335.06 | 270,269.66 | 12,571,176.37 |
| Jan-98 | 1,277,906.08 | 378,924.23 | 657,139.05 | 2,665,304,68 | 1,258,259.40 | 849,270.32 | 2,208, 161.97 | 1,300,982,38 | 1,053,130,44 | 1,961,940.61 | 277,689.88 | 13,888,709,04 |
| Feb-98 | 1,240,295.50 | 408,237.56 | 573,943:19 | 2,522,383.00 | 1,317,389.98 | 930,331.75 | 2,062,008.92 | 1,246,032,69 | 1,063,901.46 | 1,785,640.26 | 287,157.51 | 13,437,321.82 |
| Mar-98 | 1,255,647,05 | 404,32+ 98 | 671,427.93 | 2,832,626.67 | 1,507,360.30 | 956,670.42 | 2,282,652.26 | 1,321,273.59 | 1,070,386.74 | 2,065,381.33 | 298,946.85 | 14,666,695.12 |
| Apr-98 | 1,191,299.39 | 371,0427 | 563,267.58 | 2,622,328.33 | 1,508,255.77 | 922,681.67 | 2,193,325.92 | 1,462,866.93 | 165,737.34 | 1,888,442.83 | 282,227,81 | 13,169,475.74 |
| May 98 | 1,134,732.37 | 374,722,25 | 533,256.99 | 2,595,914:21 | 1,636,575.14 | 990,883.49 | 2,358,392.16 | 1,552,560.67 | 1,076,074.61 | 1,782,803,91 | 337,435,70 | 14,373,351.50 |
| Jun-98 | 1,164,636.24 | 346,471.76 | 480,581.44 | 2,460,653.90 | 1,405,664.94 | 935,346,93 | 2,255,992,98 | 1,349,830.80 | 963,121.33 | 1,829,969,84 | 362,761.77 | 13,555,031.93 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL | 13,437,055.60 | 4,446,681.32 | 7,239,954.77 | 31,052,205.80 | 15,667,496.84 | 10,025,829,40 | 25,911,500.28 | 15,370,264.45 | 11,518,153.76 | 22,350,038,32 | 3,531,551.25 | 160,550,731.79 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Fiscal Year Ended June 30, 1997

| MONTH | ARGOSY | AZIAB | $\therefore$ BOYD | HABRAHS NKC | HARRAESS MH | HLLTON | KC STATION | BLAYERS | PRESIDENT | ST. CHARLES | ST. 10 | STAIE <br> TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Juth 96 | 1,448,529.44 | 403,544.41 | 1,075,633.61 | 2,880,253,36 |  |  |  |  | 1,048,207,71 | 2,600,081.77 | 321,609.82 | 9,779,859.12 |
| Aug-96 | 1,414,759.27 | 403,426.50 | 1,209,293.30 | 3,121,546.71 |  |  |  |  | 1,125,462,32 | 2,624,445.87 | 328,886.71 | 10,227,820.68 |
| Sep-96 | 1,249,517.40 | 390,126.95 | 343,199.23 | 2,861,353.23 |  |  |  |  | 1,071,912.47 | 2,379,152,83 | 334,319.30 | 9,229,581,41 |
| Oct 96 | 1,130,885.80 | 343,616.70 | 1,043,821.25 | 2,819,275.33 |  | 481,228.62 |  |  | 1,131,614.91 | 2,294,721.91 | 314,789,06 | 9,559,953.58 |
| Nav. 96 | 1,210,064.76 | 374,004.05 | 894,097.27 | 2,778,635.50 |  | 854,592.11 |  |  | 1,111,487.65 | 2,409,819.55 | 300,355.09 | 9,933,055.98 |
| Dec-96 | 1,197,414.51 | 337,415.80 | 874,919.21 | 2,817,601.10 |  | 799,299.26 |  |  | 1,082,557,59 | 2,360,941,28 | 309,651.07 | 9,778,799.82 |
| dan-97 | 1,071,190.53 | 313,349.55 | 764,551.11 | 2,572,861.63 |  | 711,144.51 | 1,494,314.33 |  | 979,629.72 | 2,273,763.14 | 273,189.74 | 10,453,994,26 |
| Feb-97 | 1,092,023.46 | 377,290.65 | 686,463.51 | 2,265,627.67 |  | 593,801.15 | 2,348,299.82 |  | 1,063,292.22 | 2,565,730.53 | 298,091.38 | 11,290,620.39 |
| Mar-97 | 1,099,554.90 | 389,255,20 | 698,539.25 | 2,667,521,45 | 838,041.93 | 626,673.35 | 2,322,746,03 | 797,558.02 | 1,070,046.60 | 2,306,898.11 | 311,217.38 | 13,128,052.22 |
| Apr-97 | 1,091,145.58 | 343,849,30 | 666,964.37 | 2,687,853.75 | 928,902.05 | 648,020.67 | 1,731,065.37 | 1,035,186,65 | 982,279,76 | 1,930,791.13 | 290,357.05 | 12,339,415.68 |
| May-97 | 1,053,353.51 | 374,000.20 | 688,366.54 | 2,666,876.32 | 1,079,303.95 | $636,230.02$ | 1,991,467,90 | 1,050,817.64 | 1,088,975.43 | 2,036,278.53 | 290,61279 | 12,966,282.83 |
| Sun-97 | 921,964.68 | 342,487.45 | 561,181.63 | 2,496,461.07 | 941,871.52 | 517,692.43 | 1,877,551.48 | 1,023,375.37 | 1,011,479.98 | 1,748,715.86 | 268,990.39 | 11,711,771.86 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL | 13,980,403.84 | 4,392,366.76 | 10,117,030.28 | 32,635,867.12 | 3,788,119,45 | 5,868,682.12 | 11,765,444,93 | 3,906,937.68 | 12,766,946.36 | 27,536,340.51 | 3,641,068.78 | 130,399,207.83 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

## ELECTRONIC GAMING DEVICE STATISTICS

| BOAT | sLot handle <br> FY 9 7/97-6/98 | SLOT <br> handle $\begin{gathered} F Y 97 \\ 7 / 96-6.97 \end{gathered}$ | $\begin{gathered} \text { SLOT } \\ \text { HANDLE } \\ \text { FY } 96 \\ 795-6 / 96 \end{gathered}$ | $\begin{gathered} \text { SLOT } \\ \text { HANDLE } \\ \text { FY 95 } \\ 7 / 94-6195 \end{gathered}$ | $\begin{gathered} \hline \text { SLOT } \\ \text { WN } \\ \text { FY } 96 \\ 7.97-699 \\ \hline \end{gathered}$ | $\begin{gathered} \text { SLOT } \\ \text { WIN } \\ \text { FY } 97 \\ \text { T196. } 6.97 \end{gathered}$ | $\begin{gathered} \text { SLOT } \\ \text { WIN } \\ \text { FY } 96 \\ 7995 \text { - } 696 \end{gathered}$ | $\begin{gathered} \text { SLOT } \\ \text { WN } \\ \text { FY } 95 \\ 7794-6 / 95 \end{gathered}$ | ACTUAL PAYOUT $\%$ FY 98 $7 / 97-6 / 98$ | ACTUAL PAYOUT $\%$ FY 97 $7196-697$ | ACTUAL PAYOUT \% <br> FY 96 7195-8196 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARgosy | 1,062,449,753,80 | 924,188,844.90 | 938,209, 135,40 | 450,078,370.75 | 52,453,537.25 | 50,549,924,04 | 59,428,162,33 | 34,950,454.34 | 95.063\% | 94.53\% | 93.666\% | 92.235\% |
| Aztar | 202,532,204,50 | 196,305,77.25 | 192,279,278.25 | 26,302,267.00 | 16,614,519.60 | 15,793,695.80 | 15,934,381.35 | 2,135,690.75 | 91.797\% | 91.958\% | 91.713\% | 91.880\% |
| BOYD | 537,988,447,70 | 782,01,972,00 | 623,180,372.00 |  | 28,690,335.86 | 36,729,758.97 | 38,679,419.46 |  | 94.667\% | 95.309\% | 93.799\% |  |
| HARRAHS M.H. | 1,177,804,021.20 | 248,882, 949.85 |  |  | 58,533,222,69 | 12,794,632.89 |  |  | 95.030\% | 94.859\% |  |  |
| HaRrahs nKC | 2250,141,082.85 | 2,316, 114,166,00 | 1,77,263,846.83 | 850,640,648,75 | 117,244,756.16 | 114,255,007,71 | 93,219,933.58 | 46,690,103,28 | 94.789\% | 95067\% | 94.755\% | 94.511\% |
| Hilton | 633,414,938,30 | 361,920,475,.35 |  |  | 37,056,068.64 | 18,999,354,92 |  |  | 94.17\% | 94.753\% |  |  |
| ke station | 1,623,74,557.36 | 757,471,718.24 |  |  | 91,966,993.42 | 39,847,310.60 |  |  | 94.339\% | 94.739\% |  |  |
| Players | 1,014,600,734, 10 | 240,00, 5077.75 |  |  | 53,823,848.24 | 13,002,046.622 |  |  | 94.684\% | 94.582\% |  |  |
| President | 735,586,839.20 | 786,677,219.00 | 790,747,621.00 | 416,479,20200 | 46,907,096.52 | 48,300,993,06 | 49,473,816,39 | 28,977,376,44 | 93,626\% | 83, $8.82 \%$ | 93.743\% | 93.057\% |
| STATION - ST. CHAS. | 1,619,227,471.10 | 1,893,760,599.56 | 1,468,621,986.70 | 619,120,033.05 | 90, $82,2,255.12$ | 103,205,574,55 | 92,439, 157.20 | 45,274,765.96 | 94.390\% | 94.545\% | 93.706\% | 92.687\% |
| St. jo Frontien | 195,763, 833.25 | 220,563,064.06 | 228,23, 208.90 | 160,860,034,50 | 13,348,185, 36 | 13,541,124.47 | 15,764,607.99 | 10,709,672.93 | 93, 181\% | 93.8661\% | 93.093\% | 93, $342 \%$ |
| State totals: | 11,056,58, 938.46 | 8,727,977,267.96 | 6,018,535,049.08 | 2,523,480,536.05 | 607,430,818.85 | 467, 159,423,60 | 364,939,478.30 | 168,678,063,69 | 94.506\% | 94,644\% | 93.936\% | 93.316\% |




## Riverboat Gaming Licensee

 Financial Reports Fiscal Year 1997-1998
## Comparison



## ARGOSY - RIVERSIDE

Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE <br> WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | AOMISSIONS | WIN PER AOMISSION | DAILY WIN PER TABLE | DAILY WIN PER SLOT | DALY WIN <br> PER POSITION | DAILY WIN <br> PER SQFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul97 | 5,194,292 | 1,250,539 | 24.08\% | 24.08\% | 3,943,753 | 75.92\% | 94.12\% | 232,229 | 22.37 | 801.63 | 134,28 | 148.11 | 5.77 |
| Aug. 97 | 5,379,925 | 1,404,517 | 26.11\% | 25.56\% | 3,975,407 | 73.89\% | 94.52\% | 249,675 | 21.55 | 900.33 | 135,36 | 153.41 | 5.98 |
| Sep-97 | 4,691,946 | 1,157,264 | 24.66\% | 23.10\% | 3,534,682 | 75.34\% | 94.87\% | 221,006 | 21.23 | 741.84 | 120.35 | 133.79 | 5.21 |
| Oct97 | 5,351,741 | 1,333,638 | 24.92\% | 24.38\% | 4,018,103 | 75.08\% | 94.06\% | 263,926 | 20.28 | 854.90 | 136.81 | 152.60 | 5.95 |
| Nov-97 | 5,007,765 | 1,030,105 | 20.57\% | 19.43\% | 3,977,660 | 79.43\% | 95.43\% | 278,619 | 17.97 | 660.32 | 135.43 | 142.79 | 5.56 |
| Dec-97 | 5,237,026 | 1,249,075 | 23.85\% | 23.04\% | 3,987,950 | 76.15\% | 95.35\% | 284,804 | 18.39 | 800.69 | 135.78 | 149.33 | 5.82 |
| Jan-98 | 6,389,530 | 1,482,965 | 23.21\% | 26.12\% | 4,906,566 | 76.79\% | 94.96\% | 321,055 | 19.90 | 950.62 | 167.06 | 182.19 | 7.10 |
| Feb-98 | 6,201,477 | 1,240,486 | 20.00\% | 22.25\% | 4,960,992 | 80.00\% | 95.02\% | 322,618 | 19.22 | 795.18 | 168.91 | 176.83 | 6.89 |
| Mar-98 | 6,278,235 | 1,107,522 | 17.64\% | 19.34\% | 5,170,713 | 82.36\% | 95.20\% | 324,378 | 19.35 | 709.95 | 176.05 | 179.02 | 6.98 |
| Apr-98 | 5,956,497 | 1,210,306 | 20.32\% | 22.78\% | 4,746,191 | 79.68\% | 95.25\% | 294,792 | 20.21 | 775.84 | 161.60 | 169.85 | 6.62 |
| May-98 | 5,673,662 | 1,137,267 | 20.04\% | 24.23\% | 4,536,394 | 79.96\% | 95.47\% | 289,189 | 19.62 | 729.02 | 154.46 | 161.78 | 6.30 |
| Jun-98 | 5,823,181 | 1,128,057 | 19.37\% | 23.71\% | 4,695,124 | 80.63\% | 95.06\% | 274,264 | 21.23 | 723.11 | 159.86 | 166.04 | 6.47 |
| TOTALS: | 67,185,278 | 14,731,741 | 21.93\% | 23,15\% | 52,453,537 | 78.07\% | 95.06\% | 3,356,555 | 20.02 | 786.95 | 148.83 | 159.65 | 6.22 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGR | TABLE AGR | $\left\lvert\, \begin{aligned} & \text { TABLE \% OF } \\ & \text { TOTAL AGR } \end{aligned}\right.$ | TABLE <br> WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DAILY WIN PER TABLE | DALY WIN PER SLOT | DAILY WIN PER POSITION | $\begin{gathered} \text { DAILY WIN } \\ \text { PER SQFOOT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jut96 | 7,242,647 | 2,299,519 | 31.75\% | 26.81\% | 4,943,128 | 68.25\% | 94.31\% | 316,722 | 22.87 | 1,321.56 | 173.08 | 205.64 | 8.05 |
| Aug 96 | 7,073,796 | 2,265,205 | 32.02\% | 26.60\% | 4,808,591 | 67.98\% | 94,48\% | 314,802 | 22.47 | 1,301.84 | 168.37 | 200.85 | 7.86 |
| Sep-96 | 6,247,587 | 1,642,527 | 26.29\% | 23.45\% | 4,605,060 | 73.71\% | 94.28\% | 286,537 | 21.80 | 943.98 | 161,24 | 177.39 | 6.94 |
| Oct 96 | 5,654,429 | 1,558,573 | 27.56\% | 23.22\% | 4,095,856 | 72.44\% | 94.78\% | 270,320 | 20.92 | 895.73 | 143.41 | 160.55 | 6.28 |
| Nov-96 | 6,050,324 | 1,748,389 | 28.90\% | 25.83\% | 4,301,935 | 71.10\% | 94.60\% | 280,189 | 21.59 | 1,004.82 | 150.63 | 171.79 | 6.72 |
| Dec-96 | 5,987,073 | 1,736,423 | 29.00\% | 25.80\% | 4,250,650 | 71.00\% | 94.79\% | 283,619 | 21.11 | 997.94 | 148.83 | 169.99 | 6.65 |
| Jan-97 | 5,355,953 | 1,456,656 | 27.20\% | 24.61\% | 3,899,296 | 72.80\% | 94.54\% | 251,340 | 21.31 | 837.16 | 136.53 | 152.07 | 5.95 |
| Feb-97 | 5,460,117 | 1,572,456 | 28.80\% | 24.30\% | 3,887,662 | 71.20\% | 94.50\% | 262,039 | 20.84 | 903.71 | 136.12 | 155.03 | 6.07 |
| Mar-97 | 5,497,775 | 1,308,018 | 23.79\% | 21.90\% | 4,189,757 | 76.21\% | 94.52\% | 270,550 | 20.32 | 751.73 | 146.70 | 156.10 | 6.11 |
| Apr-97 | 5,455,728 | 1,261,102 | 23.12\% | 22.12\% | 4,194,626 | 76.88\% | 94.28\% | 258,895 | 21.07 | 724.77 | 146.87 | 154.90 | 6.06 |
| May-97 | 5,266,768 | 1,368,628 | 25.99\% | 24.91\% | 3,898,140 | 74.01\% | 94.64\% | 244,884 | 21.51 | 786.57 | 136.49 | 149.54 | 5.85 |
| Jun-97 | 4,609,823 | 1,134,599 | 24.61\% | 22.68\% | 3,475,225 | 75.39\% | 94.71\% | 223.526 | 20.62 | 652.07 | 121.68 | 130.89 | 5.12 |
| TOTALS: | 69,902,019 | 19,352,095 | 27.68\% | 24.54\% | 50,549,924 | 72.32\% | 94.53\% | 3,263,423 | 21.42 | 926.82 | 147.50 | 165.39 | 6.47 |

Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALLY WIN PER TABLE | DALI Y WIN PER SLOT | DAILY WIN <br> PER POSITION | $\begin{gathered} \text { DAILY WIN } \\ \text { PER SQFOOT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-97 | 1,798,489 | 492,504 | 27.38\% | 26.95\% | 1,305,985 | 72.62\% | 92.34\% | 60,313 | 29.82 | 608.03 | 99.85 | 111.02 | 5.76 |
| Aug-97 | 1,999,700 | 447,903 | 22.40\% | 22.59\% | 1,551,797 | 77.60\% | 91.84\% | 68,474 | 29.20 | 552.97 | 118.64 | 123.44 | 6.41 |
| Sep-97 | 1,852,098 | 545,636 | 29.46\% | 32.60\% | 1,306,462 | 70.54\% | 91.71\% | 53,855 | 34.39 | 673.62 | 99.88 | 114.33 | 5.94 |
| Oct97 | 1,676,446 | 361,005 | 21.59\% | 20.93\% | 1,314,451 | 78.41\% | 9211\% | 54,485 | 30.77 | 446.91 | 100.49 | 103.48 | 5.37 |
| Nov-97 | 1,681,178 | 346,700 | 20.62\% | 18.91\% | 1,334,478 | 79.38\% | 91.75\% | 56,355 | 29.83 | 428.02 | 102.02 | 103.78 | 5.33 |
| Dec-97 | 1,806,892 | 498,392 | 27.58\% | 26.59\% | 1,308,500 | 72.42\% | 91.81\% | 55,623 | 32.48 | 615.30 | 100.04 | 111.54 | 5.79 |
| Jan-98 | 1,894,621 | 522,682 | 27.59\% | 25.78\% | 1,371,939 | 72.41\% | 91.96\% | 59,770 | 31.70 | 645.29 | 104.89 | 116.95 | 6.07 |
| Feb-98 | 2,041,188 | 578,510 | 28.34\% | 28.66\% | 1,462,678 | 71.66\% | 92.16\% | 61,229 | 33.34 | 714.21 | 111.83 | 126.00 | 6.54 |
| Mar-98 | 2,021,610 | 489,677 | 24.22\% | 24.88\% | 1,531,933 | 75.78\% | 91.71\% | 61,044 | 33.12 | 604.54 | 117.12 | 124.79 | 6.48 |
| Apr-98 | 1,855,214 | 469,430 | 25.30\% | 27.24\% | 1,385,784 | 74.70\% | 91.26\% | 54,145 | 34.26 | 579.54 | 105.95 | 114.52 | 5.95 |
| May-98 | 1,873,611 | 463,359 | 24.73\% | 26.31\% | 1,410,252 | 75.27\% | 91.37\% | 57,294 | 32.70 | 572.05 | 107.82 | 115.66 | 6.01 |
| Jun-98 | 1,732,359 | 402,099 | 23.21\% | 23.83\% | 1,330,260 | 76.79\% | 91.42\% | 53,323 | 32.49 | 496.42 | 101.70 | 106.94 | 5.55 |
| TOTALS: | 22,233,407 | 5,618,887 | 25.27\% | 25.42\% | 16,614,520 | 74.73\% | 91.80\% | 695,910 | 31.95 | 578.07 | 105.85 | 114.37 | 5.94 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGR | $\begin{aligned} & \text { TABLE } \\ & \text { AGR } \end{aligned}$ | TABIE \% OF TOTAL AGR | $\begin{aligned} & \text { TABLE } \\ & \text { WIN \% } \end{aligned}$ | $\begin{aligned} & \text { SLOT } \\ & \text { AGA } \end{aligned}$ | SLOT\% OF TOTAL AGR | $\begin{gathered} \text { SLOT } \\ \text { PAYOUT\% } \end{gathered}$ | ADMISSIONS | WIN PER | DAILY WIN PER TABLE | DAILY WIN PER SLOT | DALLY WIN PER POSITION | $\begin{aligned} & \text { DALLY WIN } \\ & \text { PER SQ FOOT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-96 | 2,017,722 | 565,454 | 28.02\% | 25.46\% | 1,452,268 | 71.98\% | 91.89\% | 70,311 | 28.70 | 698.09 | 111.54 | 124.32 | 6.47 |
| Aug-96 | 2,017,133 | 538,343 | 26.69\% | 22.82\% | 1,478,790 | 73.31\% | 92.09\% | 74,559 | 27.05 | 664.62 | 113.58 | 124.28 | 6.47 |
| Sep-96 | 1,950,635 | 573,535 | 29.40\% | 28.34\% | 1,377,100 | 70.60\% | 91.71\% | 62,406 | 31.26 | 708.07 | 105.77 | 120,19 | 6.25 |
| Oct 96 | 1,718,084 | 446,936 | 26.01\% | 22.76\% | 1,271,148 | 73.99\% | 92.35\% | 59,085 | 29.08 | 551.77 | 97.63 | 105.86 | 5.51 |
| Nov-96 | 1,870,020 | 512,332 | 27.40\% | 23.68\% | 1,357,638 | 72.60\% | 91.56\% | 62,033 | 30.15 | 632.57 | 104.27 | 115.22 | 5.99 |
| Dec-96 | 1,687,079 | 503,767 | 29.86\% | 22.37\% | 1,189,312 | 70.14\% | 92.28\% | 60,329 | 27.96 | 621.93 | 90.88 | 103.95 | 5.41 |
| Jan-97 | 1,566,748 | 459,453 | 29.33\% | 22.20\% | 1,107,295 | 70.67\% | 92.23\% | 55,110 | 28.43 | 567.23 | 85.05 | 96.53 | 5.02 |
| Feb-97 | 1,886,453 | 537,351 | 28.48\% | 25.62\% | 1,349,103 | 71.52\% | 91.85\% | 63,661 | 29.63 | 663.40 | 103.62 | 116.23 | 6.05 |
| Mar-97 | 1,946,276 | 467,732 | 24.03\% | 20.67\% | 1,478,545 | 75.97\% | 91.73\% | 65,981 | 29.50 | 577.45 | 113.56 | 119.92 | 6.24 |
| Apr-97 | 1,719,247 | 480,662 | 27.96\% | 25.82\% | 1,238,585 | 72.04\% | 91.90\% | 53,939 | 31.87 | 593.41 | 95.13 | 105.93 | 5.51 |
| May-97 | 1,870,001 | 567,133 | 30.33\% | 31.46\% | 1,302,868 | 69.67\% | 91.72\% | 55,013 | 33.99 | 700.16 | 100.07 | 115.22 | 5.99 |
| Jun-97 | 1,712,437 | 515,391 | 30.10\% | 27.97\% | 1,197,046 | 69.90\% | 92.26\% | 53,928 | 31.75 | 636.29 | 91.94 | 105.51 | 5.49 |
| TOTALS: | 21,961,834 | 6,168,138 | 28.09\% | 24.75\% | 15,793,696 | 71.91\% | 91.96\% | 736,355 | 29.83 | 634.58 | 101.09 | 112.76 | 5.87 |

HARRAH'S - MARYLAND HEIGHTS
Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | tABLE ACR | TABLE \% OF TOTAL AGR | TABLE <br> WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGA } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DAILY WIN PER TABLE | DALLY WIN PER SLOT | DAILY WIN PER POSITION | $\begin{gathered} \text { DAILY YIN } \\ \text { PER SQ FOOT } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul. 97 | 5,352,286 | 1,350,216 | 25.23\% | 16.40\% | 4,002,070 | 74.77\% | 94.64\% | 317,343 | 16.87 | 703.24 | 101.29 | 115.63 | 3.43 |
| Aug 97 | 5,982,137 | 1,607,186 | 26.87\% | 18.10\% | 4,374,950 | 73.13\% | 94.81\% | 352,306 | 16.98 | 837.08 | 110.73 | 129.23 | 3.83 |
| Sep-97 | 5,701,499 | 1,534,683 | 26.92\% | 18.65\% | 4,166,816 | 73.08\% | 94.99\% | 324,856 | 17.55 | 799.31 | 105.46 | 123.17 | 3.65 |
| Oct97 | 6,164,161 | 1,725,027 | 27.98\% | 20.35\% | 4,439,133 | 72.02\% | 95.19\% | 333,758 | 18.47 | 898.45 | 112.35 | 133.16 | 3.95 |
| Nov-97 | 6,297,576 | 1,901,570 | 30.20\% | 21.89\% | 4,396,006 | 69.80\% | 95.42\% | 338,448 | 18.61 | 990.40 | 111.26 | 136.05 | 4.04 |
| Dec-97 | 5,672,302 | 1,481,984 | 26.13\% | 17.40\% | 4,190,330 | 73.87\% | 95.62\% | 310,950 | 18.24 | 771.86 | 106.06 | 122.54 | 3.64 |
| Jan-98 | 6,291,297 | 1,687,630 | 26.82\% | 20.96\% | 4,603,667 | 73.18\% | 95.17\% | 318,161 | 19.77 | 878.97 | 116.52 | 135.91 | 4.03 |
| Feb-98 | 6,586,950 | 1,646,140 | 24.99\% | 20.58\% | 4,940,809 | 75.01\% | 94.97\% | 350,810 | 18.78 | 857.36 | 125.05 | 142.30 | 4.22 |
| Mar-98 | 7,536,802 | 1,804,955 | 23.95\% | 19.82\% | 5,731,846 | 76.05\% | 94.84\% | 380,672 | 19.80 | 940.08 | 145.07 | 162.82 | 4.83 |
| Apr-98 | 7,541,276 | 1,853,407 | 24.58\% | 20.94\% | 5,687,869 | 75.42\% | 95.14\% | 384,006 | 19.64 | 965.32 | 143.96 | 162.91 | 4.83 |
| May-98 | 8,182,876 | 1,702,938 | 20.81\% | 19.94\% | 6,479,937 | 79.19\% | 94.60\% | 373,039 | 21.94 | 886.95 | 164.01 | 176.77 | 5.25 |
| Jun-98 | 7,028,325 | 1,508,544 | 21.46\% | 19.08\% | 5,519,781 | 78.54\% | 94.99\% | 347,523 | 20.22 | 785.70 | 139.71 | 151.83 | 4.51 |
| TOTALS: | 78,337,484 | 19,804,261 | 25.28\% | 19.52\% | 58,533,223 | 74.72\% | 95.03\% | 4,131,872 | 18.96 | 859.56 | 123.46 | 141.03 | 4.18 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGR | TABEE AGA | TABLE \% OF TOTAL AGR | table WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL. AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DAILY WIN PER TABLE | DALY WIN PER SLOT | $\begin{gathered} \text { DAILY WIN } \\ \text { PER POSITION } \end{gathered}$ | DAILY WIN PER SQFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Aug-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sep-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oct 96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nov-96 |  |  |  |  |  |  |  |  | - |  |  |  |  |
| Dec-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jan-97 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Feb-97 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mar-97 | 4,190,210 | 1,234,734 | 29.47\% | 18.22\% | 2,955,476 | 70.53\% | 94.29\% | 265,178 | 15.80 | 781.48 | 119.65 | 135.52 | 4.03 |
| Apr-97 | 4,644,510 | 1,522,069 | 32.77\% | 17.32\% | 3,122,442 | 67.23\% | 94.71\% | 275,909 | 16.83 | 642.22 | 84.28 | 100.14 | 2.98 |
| May-97 | 5,396,520 | 1,918,137 | 35.54\% | 19.56\% | 3,478,383 | 64.46\% | 95.09\% | 325,299 | 16.59 | 809.34 | 93.88 | 116.35 | 3.45 |
| Jun-97 | 4,709,358 | 1,471,025 | 31.24\% | 18.17\% | 3,238,332 | 68.76\% | 95.18\% | 286,032 | 16.46 | 620.69 | 87.40 | 101.54 | 3.02 |
| TOTALS: | 18,940,597 | 6,145,964 | 32.45\% | 18.36\% | 12,794,633 | 67.55\% | 94.86\% | 1,152,418 | 16.44 | 713.43 | 96.30 | 113.39 | 3.37 |

## HARRAH'S - NORTH KANSAS CITY

Fiscal Year Ended June 30, 1998

| MONTH | TOTAL <br> AGR | TABLE AGA | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT\% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DAILY WIN PER TABLE | DAILY WIN PER SLOT | DAILY WIN | DALY WIN PER SQ FOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul97 | 13,752,391 | 3,538,989 | 25.73\% | 25.57\% | 10,213,402 | 74.27\% | 94.85\% | 605,565 | 22.71 | 1,355.93 | 168.62 | 199.14 | 7.44 |
| Aug-97 | 13,317,216 | 3,377,542 | 25.36\% | 24.02\% | 9,939,674 | 74.64\% | 95.04\% | 616,235 | 21.61 | 1,294.08 | 164.10 | 192.84 | 7.21 |
| Sep-97 | 12,697,406 | 3,223,109 | 25.38\% | 26.40\% | 9,474,297 | 74.62\% | 94.96\% | 549,205 | 23.12 | 1,234,91 | 156.42 | 183.86 | 6.87 |
| Oct 97 | 12,383,800 | 2,888,416 | 23.32\% | 22.90\% | 9,495,385 | 76.68\% | 94.92\% | 544,222 | 22.76 | 1,106.67 | 156.77 | 179.32 | 6.70 |
| Nov-97 | 12,862,437 | 3,259,892 | 25.34\% | 25.41\% | 9,602,546 | 74.66\% | 94.70\% | 543,992 | 23.64 | 1,249.00 | 158.54 | 186.25 | 6.96 |
| Dec-97 | 11,751,724 | 2,965,307 | 25.23\% | 22.89\% | 8,786,418 | 74.77\% | 94.83\% | 521,288 | 22.54 | 1,136.13 | 145.06 | 170.17 | 6.36 |
| Jan-98 | 13,326,523 | 3,603,370 | 27.04\% | 27.16\% | 9,723,154 | 72.96\% | 94.84\% | 572,226 | 23.29 | 1,380.60 | 160.53 | 192.97 | 7.21 |
| Feb-98 | 12,611,915 | 3,039,495 | 24.10\% | 24.70\% | 9,572,720 | 75.90\% | 94.71\% | 544,356 | 23.17 | 1,164.44 | 158.04 | 182.62 | 6.82 |
| Mar-98 | 14,163,133 | 3,399,780 | 24.00\% | 25.37\% | 10,763,354 | 76.00\% | 94.77\% | 582,671 | 24.31 | 1,302.60 | 177.70 | 205.08 | 7.66 |
| Apr-98 | 13,111,642 | 3,074,400 | 23.45\% | 24.88\% | 10,037,233 | 76.55\% | 94.70\% | 525,334 | 24.96 | 1,177.93 | 165.71 | 189.86 | 7.10 |
| May-98 | 12,979,571 | 2,930,116 | 22.57\% | 25.19\% | 10,049,455 | 77.43\% | 94.70\% | 516,074 | 25.15 | 1,122.65 | 165.91 | 187.95 | 7.02 |
| Jun-98 | 12,303,270 | 2,710,150 | 22.08\% | 24.96\% | 9,587,119 | 77.92\% | 94.41\% | 476,328 | 25.83 | 1,040.67 | 158.28 | 178.15 | 6.66 |
| TOTALS: | 155,261,029 | 38,016,273 | 24.49\% | 24.95\% | 117,244,756 | 75.51\% | 94.79\% | 6,597,496 | 23.53 | 1,213.80 | 161.31 | 187.35 | 7.00 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE <br> WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | $\begin{gathered} \text { SLOT } \\ \text { PAYOUT } \% \end{gathered}$ | ADMISSIONS | WIN PER ADMISSION | DALLY WIN PER TABLE | DALLY WIN PEA SLOT | DAILY WIN PER POSITION | $\begin{gathered} \text { DALLY WIN } \\ \text { PER SQ FOOT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-96 | 14,401,267 | 4,529,406 | 31.45\% | 24.73\% | 9,871,861 | 68.55\% | 94.96\% | 660,064 | 21.82 | 1,494.85 | 170.32 | 208.53 | 7.79 |
| Aug-96 | 15,607,734 | 4,901,636 | 31.41\% | 25.67\% | 10,706,097 | 68.59\% | 94.98\% | 702,912 | 22.20 | 1,617.70 | 184.72 | 226.00 | 8.45 |
| Sep-96 | 14,306,766 | 4,364,506 | 30.51\% | 24.43\% | 9,942,260 | 69.49\% | 95.07\% | 648,977 | 22.05 | 1,440.43 | 171.54 | 207.16 | 7.74 |
| Oct 96 | 14,096,377 | 4,276,089 | 30.33\% | 24.38\% | 9,820,288 | 69.67\% | 95.12\% | 635,979 | 22.16 | 1,411.25 | 169.43 | 204.12 | 7.63 |
| Nov-96 | 13,893,177 | 4,491,854 | 32.26\% | 26.32\% | 9,411,324 | 67.74\% | 95.10\% | 612,125 | 22.70 | 1,479.16 | 162.38 | 201.18 | 7.52 |
| Dec-96 | 14,088,005 | 4,447,200 | 31.57\% | 25.19\% | 9,640,805 | 68.43\% | 95.13\% | 641,845 | 21.95 | 1,467.72 | 166.34 | 204.00 | 7.62 |
| Jan-97 | 12,864,308 | 4,001,457 | 31.73\% | 27.19\% | 8,782,851 | 68.27\% | 95.07\% | 560,364 | 22.96 | 1,347.02 | 151.53 | 186.28 | 6.96 |
| Feb-97 | 11,328,138 | 3,155,906 | 27.86\% | 24.33\% | 8,172,232 | 72.14\% | 95.14\% | 519,373 | 21.81 | 1,041.55 | 141.00 | 164.03 | 6.13 |
| Mar-97 | 13,337,607 | 3,881,011 | 29.10\% | 26.77\% | 9,456,596 | 70.90\% | 95.00\% | 585,364 | 22.79 | 1,280.86 | 163.16 | 193.13 | 722 |
| Apr-97 | 13,439,269 | 3,885,012 | 28.91\% | 26.54\% | 9,554,257 | 71.09\% | 95.08\% | 601,156 | 22.36 | 1,282.18 | 164.84 | 194.60 | 7.27 |
| May-97 | 13,334,382 | 3,508,202 | 26.31\% | 24.62\% | 9,826,180 | 73.69\% | 95.00\% | 590,935 | 22.56 | 1,157.82 | 169.53 | 193.08 | 7.22 |
| Jtin-97 | 12,482,305 | 3,412,049 | 27.34\% | 25.72\% | 9,070,257 | 72,66\% | 95.19\% | 564,708 | 22.10 | 1,126,09 | 156.49 | 180.75 | 6.75 |
| TOTALS: | 163,179,336 | 48,924,328 | 29.98\% | 25.47\% | 114,255,008 | 70.02\% | 95.07\% | 7,323,802 | 22.28 | 1,345.55 | 164.27 | 196.91 | 7.30 |

Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT\% | ADMISSIONS | WIN PER ADMISSION | DAILY WIN PER TABLE | DAILY WIN PER SLOT | $\begin{gathered} \text { DALLY WIN } \\ \text { PER POSITION } \end{gathered}$ | $\begin{gathered} \text { DAILY WIN } \\ \text { PER SQFOOT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jut 97 | 3,765,065 | 1,094,240 | 29.06\% | - $27.28 \%$ | 2,670,826 | 70.94\% | 93.82\% | 186,830 | 20.15 | 729.49 | 87.03 | 105.29 | 4.18 |
| Aug-97 | 3,774,654 | 1,045,077 | 27.69\% | 24.58\% | 2,729,577 | 72.31\% | 94.16\% | 204,512 | 18.46 | 696.72 | 88.94 | 105.56 | 4.19 |
| Sep-97 | 3,522,589 | 1,008,228 | 28.62\% | 25.51\% | 2,514,362 | 71.38\% | 94.19\% | 189,005 | 18.64 | 672.15 | 81.93 | 98.51 | 3.91 |
| Oct-97 | 3,634,113 | 936,782 | 25.78\% | 21.80\% | 2,697,330 | 74.22\% | 94.27\% | 200,952 | 18.08 | 624.52 | 87.89 | 101.63 | 4.04 |
| Nov-97 | 3,765,580 | 1,038,271 | 27.57\% | 24.00\% | 2,727,309 | 72.43\% | 94.03\% | 203,966 | 18.46 | 692.18 | 88.87 | 105.30 | 4.18 |
| Dec-97 | 3,772,766 | 1,027,462 | 27.23\% | 23.83\% | 2,745,304 | 72.77\% | 93.88\% | 189,892 | 19.87 | 684.97 | 89.45 | 105.50 | 4.19 |
| Jan-98 | 4,246,352 | 1,272,740 | 29.97\% | 26.94\% | 2,973,612 | 70.03\% | 94.37\% | 217,775 | 19.50 | 848.49 | 96.89 | 118.75 | 4.72 |
| Feb-98 | 4,651,659 | 1,262,668 | 27.14\% | 26.62\% | 3,388,991 | 72.86\% | 94.07\% | 241,509 | 19.26 | 841.78 | 110.43 | 130.08 | 5.17 |
| Mar-98 | 4,783,352 | 1,092,021 | 22.83\% | 20.61\% | 3,691,332 | 77.17\% | 94.08\% | 252,086 | 18.98 | 728.01 | 120.28 | 133.76 | 5.31 |
| Apr 98 | 4,603,408 | 1,033,841 | 22.46\% | 20.43\% | 3,569,568 | 77.54\% | 94.39\% | 247,686 | 18.59 | 689.23 | 116.31 | 128.73 | 5.11 |
| May-98 | 4,954,417 | 1,209,144 | 24.41\% | 23.16\% | 3,745,274 | 75.59\% | 94.45\% | 254,657 | 19.46 | 806.10 | 122.04 | 138.55 | 5.50 |
| Jun-98 | 4,676,735 | 1,084,150 | 23.18\% | 21.86\% | 3,592,585 | 76,82\% | 94.21\% | 244,697. | 19.11 | 722.77 | 117.06 | 130.78 | 5.20 |
| TOTALS: | 50,150,689 | 13,104,621 | 26.13\% | 23.76\% | 37,046,069 | 73.87\% | 94.18\% | 2,633,567 | 19.04 | 728.03 | 100.59 | 116.87 | 4.64 |

Fiscal Year Ended Junc 30, 1997

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALLY WIN PER TABLE | DAILY WIN PER SLOT | DALIY WIN PER POSITION | DALY WIN PER SQFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jut-96 |  |  |  |  |  |  |  | $\cdots$ |  |  | ** |  |  |
| Aug-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sep-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oct96 | 2,406,143 | 726,045 | 30.17\% | 19.93\% | 1,680,098 | 69.83\% | 93.60\% | 153,229 | 15.70 | 1,214.12 | 121.46 | 152.71 | 6.17 |
| Nov-96 | 4,272,961 | 1,613,118 | 37.75\% | 22.71\% | 2,659,843 | 62.25\% | 96.46\% | 255,093 | 16.75 | 1,168,93 | 83.33 | 117.52 | 4.75 |
| Dec-96 | 3,996,496 | 1,397,929 | 34.98\% | 21.83\% | 2,598,568 | 65.02\% | 94.40\% | 229,180 | 17.44 | 1,012.99 | 81.41 | 109.91 | 4.44 |
| Jan-97 | 3,555,723 | 1,359,758 | 38.24\% | 25.88\% | 2,195,965 | 61.76\% | 94.33\% | 191,798 | 18.54 | 985.33 | 68.80 | 97.79 | 3.95 |
| Feb-97 | 2,969,006 | 1,162,447 | $39.15 \%$ | 26.71\% | 1,806,559 | 60.85\% | 94.35\% | 155,432 | 19.10 | 842.35 | 56.60 | 81.66 | 3.30 |
| Mar-97 | 3,133,367 | 1,164,340 | 37.16\% | 26.27\% | 1,969,027 | 62.84\% | 94.53\% | 169,215 | 18.52 | 843.72 | 61.69 | 86.18 | 3.48 |
| Apr-97 | 3,240,103 | 1,114,420 | $34.39 \%$ | 26.54\% | 2,125,684 | 65.61\% | 94.25\% | 162,125 | 19.99 | 807.55 | 66.59 | 89.11 | 3.60 |
| May-97 | 3,181,150 | 1,112,400 | 34.97\% | 28.10\% | 2,068,670 | 65.03\% | 94.50\% | 160,215 | 19.86 | 806.15 | 64.81 | 87.49 | 3.53 |
| Jun-97 | 2,588,462 | 703,521 | 27.18\% | 21.22\% | 1,884,941 | 72.82\% | 94.29\% | 138,900 | 18.64 | 509.80 | 59.05 | 71.19 | 2.88 |
| TOTALS: | 29,343,411 | 10,354,056 | 35.29\% | 24.27\% | 18,989,355 | 64.71\% | 94.75\% | 1,615,167 | 18.17 | 910.10 | 73.75 | 99.28 | 4.01 |

## KANSAS CITY STATION

Fiscal Year Ended June 30, 1998

| MONTH | $\begin{aligned} & \text { TOTAL } \\ & \text { AGR } \end{aligned}$ | $\begin{aligned} & \text { TABLE } \\ & \text { AGR } \\ & \hline \end{aligned}$ | TABLE \% OF TOTAL AGR | TABLE <br> WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | OAILY WIN PER TABLE | DALLY WIN PER SLOT | DAILY WIN PER POSITION | DALY WIN PER SQFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ju197 | 10,983,402 | 3,372,698 | 30.71\% | 24.10\% | 7,610,704 | 69.29\% | 94.56\% | 660,157 | 16.64 | 635.16 | 79.80 | 98.07 | 2.62 |
| Aug-97 | 11,288,784 | 3,272,515 | 28.99\% | 22.82\% | 8,016,269 | 71.01\% | 94.11\% | 657,021 | 17.18 | 616.29 | 84.05 | 100.80 | 2.69 |
| Sep-97 | 9,949,432 | 3,020,963 | 30.36\% | 24.41\% | 6,928,469 | 69.64\% | 94.32\% | 569,006 | 17.49 | 568.92 | 72.65 | 88.84 | 2.37 |
| Oct97 | 9,944,523 | 2,971,019 | 29.88\% | 22.35\% | 6,973,504 | 70.12\% | 94.39\% | 572,990 | 17.36 | 559.51 | 73.12 | 88.80 | 2.37 |
| Nov-97 | 10,424,935 | 2,885,779 | 27.68\% | 20.49\% | 7,539,156 | 72.32\% | 94.16\% | 604,106 | 17.26 | 543.46 | 79.05 | 93.09 | 2.48 |
| Dec-97 | 10,163,754 | 3,157,255 | 31.06\% | 23.03\% | 7,006,499 | 68.94\% | 94.53\% | 607,013 | 16.74 | 594.59 | 73.47 | 90.76 | 2.42 |
| Jan-98 | 11,040,810 | 3,750,738 | 33.97\% | 26.92\% | 7,290,072 | 66.03\% | 94.41\% | 622,878 | 17.73 | 706.35 | 76.44 | 98.59 | 2.63 |
| Feb-98 | 10,310,045 | 3,123,263 | 30.29\% | 23.83\% | 7,186,782 | 69.71\% | 94.50\% | 581,682 | 17.72 | 588.19 | 75.36 | 92.06 | 2.45 |
| Mar-98 | 11,413,261 | 3,301,380 | 28.93\% | 23.21\% | $8,111,881$ | 71.07\% | 94.29\% | 642,420 | 17.77 | 621.73 | 85.06 | 101.91 | 2.72 |
| Apr-98 | 10,966,630 | 2,982,811 | 27.20\% | 24.07\% | 7,983,819 | 72.80\% | 94.11\% | 561,898 | 19.52 | 561.73 | 83.71 | 97.93 | 2.61 |
| May-98 | 11,791,961 | 2,909,777 | 24.68\% | 24.40\% | 8,882,184 | 75.32\% | 94.27\% | 601,679 | 19.60 | 547.98 | 93.13 | 105.29 | 281 |
| Jun-98 | 11,279,965 | 2,892,310 | 25.64\% | 24,22\% | 8,387,655 | 74.36\% | 94.43\% | 576,401 | 19.57 | 544.69 | 87.95 | 100.72 | 2.69 |
| TOTALS: | 129,557,501 | 37,640,508 | 29.05\% | 23.63\% | 91,916,993 | 70.95\% | 94.34\% | 7,257,251 | 17.85 | 590.72 | 80.32 | 96.41 | 2.57 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGA | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGB } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALLY WIN PER TABLE | DALY WIN PER SLOT | DALLY WIN <br> PER POSITION | DAILYWIN PER SAFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Aug-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sep-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oct96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nov-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dec-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jan-97 | 7,471,572 | 2,041,808 | 27.33\% | 19.09\% | 5,429,764 | 72.67\% | 93.78\% | 536,188 | 13.93 | 760.45 | 110.60 | 127.04 | 3.56 |
| Feb-97 | 11,741,499 | 3,644,947 | 31.04\% | 20.70\% | 8,096,552 | 68.96\% | 94.39\% | 838,590 | 14.00 | 678.76 | 82.46 | 99.82 | 2.80 |
| Mar-97 | 11,613,730 | 4,132,707 | 35.58\% | 23.99\% | 7,481,023 | 64.42\% | 94,94\% | 791,458 | 14.67 | 769.59 | 76.19 | 98.73 | 2.77 |
| Apr-97 | 8,655,327 | 3,051,443 | 35,26\% | 22.58\% | 5,603,884 | 64.74\% | 95.08\% | 554,836 | 15.60 | 568.24 | 57.07 | 73.58 | 2.06 |
| May-97 | 9,957,340 | 3,246,743 | 32.61\% | 23.95\% | 6,710,597 | 67.39\% | 95.01\% | 640,703 | 15.54 | 604.61 | 68.34 | 84.65 | 2.37 |
| Jun 97 | 9,387,757 | 2,862,266 | 30.49\% | 23.84\% | 6,525,491 | 69.51\% | 94.96\% | 633,539 | 14.82 | 533.01 | 66.46 | 79.81 | 2.24 |
| TOTALS: | 58,827,225 | 18,979,914 | 32.26\% | 22.43\% | 39,847,311 | 67.74\% | 94.74\% | 3,995,314 | 14.72 | 652.44 | 76.85 | 93.94 | 2.63 |

## PLAYERS - MARYLAND HEIGHTS

Fiscal Year Ended June 30, 1998

| MONTH | $\begin{aligned} & \text { TOTAL } \\ & \text { AGR } \end{aligned}$ | $\begin{aligned} & \text { TABLE } \\ & \text { AGR } \end{aligned}$ | TABLE \% OF TOTAL AGA | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMSSSIONS | WIN PER ADMISSION | DAILY WIN PER TABLE | DALLY WIN PER SLOT | DAILY WIN PER POSITION | DALY WIN PER SQFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul97 | 6,088,579 | 1,848,083 | 30.35\% | 20.59\% | 4,240,496 | 69.65\% | 94.55\% | 376,485 | 16.17 | 789.78 | 107.08 | 125.05 | 3.90 |
| Aug-97 | 6,419,243 | 2,003,909 | 31.22\% | 21.54\% | 4,415,334 | 68.78\% | 94.59\% | 399,781 | 16.06 | 856.37 | 111.50 | 131.84 | 4.11 |
| Sep-97 | 5,576,981 | 1,749,815 | 31.38\% | 20.49\% | 3,827,166 | 68.62\% | 94.95\% | 373,895 | 14.92 | 747.78 | 96.65 | 114.54 | 3.57 |
| Oct-97 | 5,834,061 | 1,829,506 | 31.36\% | 20.69\% | 4,004,555 | 68.64\% | 94.74\% | 340,185 | 17.15 | 781.84 | 101.13 | 119.82 | 3.74 |
| Nov-97 | 5,928,377 | 1,847,133 | 31.16\% | 20.02\% | 4,081,243 | 68.84\% | 94.80\% | 349,887 | 16.94 | 789.37 | 103.06 | 121.76 | 3.80 |
| Dec-97 | 5,836,346 | 2,111,984 | 36.19\% | 23.60\% | 3,724,363 | 63.81\% | 94.80\% | 322,982 | 18.07 | 902.56 | 94.05 | 119.87 | 3.74 |
| Jan-98 | 6,504,912 | 2,148,542 | 33.03\% | 22.93\% | 4,356,370 | 66.97\% | 94.72\% | 367,531 | 17.70 | 918.18 | 110.01 | 133.60 | 4.17 |
| Feb-98 | 6,230,163 | 1,906,659 | $30.60 \%$ | 21.99\% | 4,323,505 | 69.40\% | 94.67\% | 350,941 | 17.75 | 814.81 | 109.18 | 127.96 | 3.99 |
| Mar-98 | 6,606,368 | 1,744,233 | 26.40\% | 17.88\% | 4,862,135 | 73.60\% | 94.41\% | 377,119 | 17.52 | 745.40 | 122.78 | 135.68 | 4.23 |
| Apr-98 | 7,254,280 | 1,990,427 | 27.44\% | 21.79\% | 5,263,853 | 72.56\% | 94.61\% | 399,660 | 18.15 | 850.61 | 132.93 | 148.99 | 4.65 |
| May-98 | 7,762,803 | 1,940,308 | 24.99\% | 20.95\% | 5,822,496 | 75.01\% | 94.63\% | 422,245 | 18.38 | 829.19 | 147.03 | 159.43 | 4.98 |
| Jun-98 | 6,749,154 | 1,836,821 | 27.22\% | 21.57\% | 4,912,333 | 72.78\% | 94.92\% | 354,630 | 19.03 | 784.97 | 124.05 | 138.61 | 4.33 |
| TOTALS: | 76,791,268 | 22,957,420 | 29.90\% | 21.15\% | 53,833,848 | 70.10\% | 94.69\% | 4,435,341 | 17.31 | 817.57 | 113.29 | 131.43 | 4.10 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGR | table AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALY WIN PER TABLE | DALLY WIN PER SLOT | DAIL Y WIN PER POSITION | DAILY WIN PER SQ FOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Juil 96 |  |  |  |  |  | . | $\cdots$ |  | $\cdots$ |  | - - | . . . | $\cdots$ |
| Aug-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sep-96 |  |  | .". .. |  | -. | …". ... |  | .. | -.. - | -- |  | …". | -... .... |
| Oct 96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nov-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dec-96 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| dan-97 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Feb-97 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mar-97 | 3,987,790 | 1,216,455 | 30.50\% | 17.10\% | 2,771,336 | 69.50\% | 93.94\% | 273,640 | 14.57 | 800.30 | 112.66 | 130.58 | 3.83 |
| Apr-97 | 5,175,933 | 1,860,434 | 35.94\% | 20.52\% | 3,315,499 | 64.06\% | 94.89\% | 316,831 | 16.34 | 815.98 | 89.85 | 112.99 | 3.32 |
| May-97 | 5,254,088 | 1,728,309 | 32.69\% | 20.00\% | 3,525,780 | 67.11\% | 94.55\% | 324,332 | 16.20 | 758.03 | 95.55 | 114.69 | 3.37 |
| Jun-97 | 5,116,877 | 1,727,445 | 33.76\% | 21.40\% | 3,389,432 | 66.24\% | 94.76\% | 308,052 | 16.61 | 757.65 | 91.85 | 111.70 | 3.28 |
| TOTALS: | 19,534,688 | 6,532,642 | $33.44 \%$ | 19.86\% | 13,002,047 | 66.56\% | 94.58\% | 1,222,855 | 15.97 | 782.99 | 97.48 | 117.49 | 3.45 |

PRESIDENT - ST. LOUIS
Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT\% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DAILY WIN PER TABLE | DALY WIN PER SLOT | DALLY WIN | $\begin{array}{\|c\|} \hline \text { DALY YIN } \\ \text { PER SQ FOOT } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-97 | 5,132,165 | 823,627 | 16.05\% | 17.93\% | 4,308,539 | 83.95\% | 93.29\% | 277,228 | 18.51 | 435.78 | 122.12 | 122.54 | 2.85 |
| Aug-97 | 5,711,508 | 1,080,030 | 18.91\% | 22.60\% | 4,631,478 | 81.09\% | 93.40\% | 300,924 | 18.98 | 571.44 | 131.28 | 136.38 | 3.28 |
| Sep-97 | 5,053,985 | 1,024,703 | 20.22\% | 23.35\% | 4,032,282 | 79.78\% | 93.59\% | 263,434 | 19.19 | 540.58 | 114.29 | 120.68 | 2.90 |
| Oct 97 | 4,872,807 | 988,396 | 20.28\% | 23.28\% | 3,884,411 | 79.72\% | 93.75\% | 255,584 | 19.07 | 522.96 | 110.10 | 116.35 | 2.80 |
| Nov-97 | 4,932,904 | 940,015 | 12.06\% | 21.72\% | 3,992,889 | 80.94\% | 93.74\% | 258,665 | 19.07 | 497.36 | 113.18 | 117.79 | 2.84 |
| Dec-97 | 4,925,853 | 1,036,416 | 21.04\% | 23.16\% | 3,889,437 | 78.96\% | 93.76\% | 259,349 | 18.99 | 548.37 | 110.24 | 117.62 | 2.83 |
| Jan-98 | 5,265,652 | 925,608 | 17.58\% | 21.90\% | 4,340,045 | 82.42\% | 93.47\% | 267,532 | 19.68 | 489.74 | 123.02 | 125.73 | 3.03 |
| Feb-98 | 5,319,507 | 875,276 | 16.45\% | 20.82\% | 4,444,231 | 83.55\% | 93.68\% | 271,122 | 19.62 | 463.11 | 125.97 | 127.02 | 3.06 |
| Mar-98 | 5,351,934 | 1,034,547 | 19.33\% | 22.98\% | 4,317,386 | 80.67\% | 93.60\% | 275,157 | 19.45 | 547.38 | 122.37 | 127.79 | 3.08 |
| Apr-98** | 827,652 | 151,080 | 18.25\% | 24.40\% | 676,572 | 81.75\% | 93.78\% | 41,738 | 19.83 | 599.52 | 143.83 | 148.22 | 3.57 |
| May-98 | 5,380,373 | 1,009,894 | 10.77\% | 24.62\% | 4,370,479 | 81.23\% | 93.74\% | 284,019 | 18.94 | 534.34 | 123.88 | 128.47 | 3.09 |
| Jun-98 | 4,815,607 | 796,261 | 16.53\% | 20.74\% | 4,019,346 | 83.47\% | 93.86\% | 260,314 | 18.50 | 421.30 | 113.93 | 114.99 | 2.77 |
| TOTALS: | 57,509,946 | 10,682,850 | 18.55\% | 22.12\% | 46,907,097 | 81.45\% | 93.63\% | 3,015,066 | 19.10 | 514.32 | 121.18 | 125.30 | 3.02 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALIY WIN PER TABLE | DALY WIN PER SLOT | DALY WIN PER POSITION | DALLY WIN <br> PER SQ FOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-96 | 5,241,039 | 1,275,485 | 24.34\% | 23.68\% | 3,965,554 | 75.66\% | 93.81\% | 282,886 | 18.53 | 685.74 | 116.46 | 128.55 | 3.01 |
| Aug.96 | 5,627,312 | 1,501,803 | 26.69\% | 25.86\% | 4,125,509 | 73.31\% | 94.13\% | 310,645 | 18.11 | 807.42 | 121.16 | 138.03 | 3.23 |
| Sep-96 | 5,359,562 | 1,321,124 | 24,65\% | 24.62\% | 4,038,438 | 75.35\% | 94.20\% | 314,457 | 17.04 | 710.28 | 118.60 | 131.46 | 3.08 |
| Oct 96 | 5,658,075 | 1,460,882 | 25.82\% | 24.83\% | 4,197,193 | 74.18\% | 93.90\% | 300,722 | 18.81 | 785.42 | 123.27 | 138.78 | 3.25 |
| Nov-96 | 5,557,438 | 1,447,383 | 26.04\% | 25.38\% | 4,110,056 | 73.96\% | 93.91\% | 290,317 | 19.14 | 778.96 | 120.71 | 136.31 | 3.19 |
| Dec-96 | 5,412,788 | 1,356,770 | 25.07\% | 23.56\% | 4,056,009 | 74.93\% | 93.80\% | 279,892 | 19.34 | 729.45 | 119.12 | 132.76 | 3.11 |
| Jan-97 | 4,898,149 | 1,373,445 | 28.04\% | 27.66\% | 3,524,704 | 71.96\% | 93.97\% | 232,679 | 21.05 | 738.41 | 103.52 | 120.14 | 2.82 |
| Feb-97 | 5,316,461 | 1,285,458 | 24.18\% | 24.17\% | 4,031,003 | 75.82\% | 93.84\% | 272,479 | 19.51 | 691.11 | 118.38 | 130.40 | 3.06 |
| Mar-97 | 5,350,233 | 1,301,056 | 24.32\% | 25.13\% | 4,049,178 | 75.68\% | 93.71\% | 277,608 | 19.27 | 699.49 | 118.92 | 131.23 | 3.07 |
| Apr-97 | 4,911,399 | 1,047,412 | 21.33\% | 22.33\% | 3,863,987 | 78.67\% | 93.77\% | 265,195 | 18.52 | 563.12 | 113.48 | 120.47 | 2,82 |
| May-97 | 5,444,877 | 1,216,047 | 22.33\% | 24.40\% | 4,228,830 | 77.67\% | 93.70\% | 279,074 | 19.51 | 653.79 | 124.19 | 133.55 | 3.13 |
| Jun-97 | 5,057,400 | 886,868 | 17.54\% | 19.04\% | 4,170,532 | 82.46\% | 93.45\% | 267,720 | 18.89 | 476.81 | 122.48 | 124.05 | 2.91 |
| TOTALS: | 63,834,732 | 15,473,739 | 24.24\% | 24.29\% | 48,360,993 | 75.76\% | 93.85\% | 3,373,674 | 18.92 | 693.27 | 118.36 | 130.48 | 3.06 |

## ST. CHARLES RIVERFRONT STATION

Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE <br> WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALY WIN PER TABLE | DALLY WIN PER SLOT | DAILY WIN PER POSITION | DAILY WIN <br> PER SQFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul.97 | 9,922,829 | 1,843,746 | 18.58\% | 23.10\% | 8,079,083 | 81.42\% | 94.48\% | 440,781 | 22.51 | 675.36 | 144.79 | 152.07 | 7.04 |
| Aug-97 | 9,136,613 | 1,670,204 | 18.28\% | 20.94\% | 7,466,349 | 81.72\% | 94.69\% | 426,278 | 21.43 | 611.82 | 133.81 | 140.02 | 6.48 |
| Sep-97 | 8,529,144 | 1,591,651 | 18.66\% | 21.17\% | 6,937,493 | 81.34\% | 94.35\% | 387,718 | 22.00 | 583.02 | 124.33 | 130.71 | 6.05 |
| Oct-97 | 9,345,420 | 1,899,191 | 20.32\% | 23.10\% | 7,446,229 | 79.68\% | 94.28\% | 424,691 | 22.01 | 695.67 | 133.44 | 143.22 | 6.63 |
| Nov-97 | 8,843,617 | 1,766,337 | 19.97\% | 22.61\% | 7,077,280 | 80.03\% | 94.45\% | 412,271 | 21.45 | 647.01 | 126.83 | 135.53 | 6.27 |
| Dec-97 | 9,401,675 | 2,119,430 | 22.54\% | 24.79\% | 7,282,246 | 77.46\% | 94.54\% | 427,341 | 22.00 | 776.35 | 130.51 | 144.09 | 6.67 |
| Jan-98 | 9,809,703 | 1,806,609 | 18.42\% | 22.17\% | 8,003,094 | 81.58\% | 94.30\% | 450,238 | 21.79 | 661.76 | 143.42 | 150.34 | 6.96 |
| Feb-98 | 8,928,201 | 1,604,720 | 17.97\% | 20.32\% | 7,323,482 | 82.03\% | 94.51\% | 422,345 | 21.14 | 587.81 | 131.25 | 136.83 | 6.33 |
| Mar-98 | 10,326,907 | 1,792,751 | 17.36\% | 20.50\% | 8,534,156 | 82.64\% | 94.24\% | 477,427 | 21.63 | 656.69 | 152.94 | 158.27 | 7.32 |
| Apr-98 | 9,442,214 | 1,714, 136 | 18.15\% | 22.15\% | 7,728,079 | 81.85\% | 94.21\% | 426,169 | 22.16 | 627.89 | 138.50 | 144.71 | 6.70 |
| May-98 | 8,914,020 | 1,410,039 | 15.82\% | 18.52\% | 7,503,981 | 84.18\% | 94.34\% | 411,586 | 21.66 | 516.50 | 134.48 | 136.61 | 6.32 |
| Jun-98 | 9,149,849 | 1,699,066 | 18.57\% | 23.37\% | 7,450,784 | 81.43\% | 94.30\% | 406,662 | 22.50 | 622.37 | 133.53 | 140.23 | 6.49 |
| TOTALS: | 111,750,192 | 20,917,937 | 18.72\% | 21.91\% | 90,832,255 | 81.28\% | 94.39\% | 5,113,507 | 21.85 | 638.52 | 135.65 | 142.72 | 6.60 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALY WIN Pen table | DALY WIN PER SLOT | DAILY WIN PER POSITION | DALY WIN PER SQ FOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jut-96 | 13,010,409 | 3,425,884 | 26.33\% | 25.09\% | 9,584,525 | 73.67\% | 93.92\% | 574,468 | 22.65 | 1,141.96 | 179.38 | 199.94 | 9.23 |
| Aug-96 | 13,122,229 | 3,632,638 | 27.68\% | 27.61\% | 9,489,591 | 72.32\% | 94.01\% | 576,197 | 22.77 | 1,210.88 | 177.61 | 201.66 | 9.31 |
| Sep-96 | 11,895,764 | 3,150,053 | 26.48\% | 25.83\% | 8,745,711 | 73.52\% | 94.17\% | 520,291 | 22.86 | 1,050.02 | 163.69 | 182.81 | 8.44 |
| Oet 96 | 11,473,610 | 3,189,672 | 27.80\% | 25.37\% | 8,283,938 | 72.20\% | 94.69\% | 526,219 | 21.80 | 1,063.22 | 155.04 | 176.33 | 8.14 |
| Nov-96 | 12,049,098 | 3,440,662 | 28.56\% | 26.44\% | 8,608,436 | 71.44\% | 94.60\% | 535,578 | 22.50 | 1,146.89 | 161.12 | 185.17 | 8.55 |
| Dec-96 | 11,804,706 | 3,182,469 | 26.96\% | 23.61\% | 8,622,237 | 73.04\% | 94.59\% | 537,787 | 21.95 | 1,060.82 | 161.37 | 181.42 | 8.37 |
| Jan-97 | 11,368,816 | 3,180,186 | 27.97\% | 25.41\% | 8,188,630 | 72.03\% | 94.78\% | 514,057 | 22.12 | 1,060.06 | 153.26 | 174.72 | 8.06 |
| Feb-97 | 12,828,653 | 3,176,705 | 24.76\% | 22.57\% | 9,651,948 | 75.24\% | 94.63\% | 601,940 | 21.31 | 1,058.90 | 180.65 | 197.15 | 9.10 |
| Mar-97 | 11,534,491 | 2,282,507 | 19.79\% | 18.41\% | 9,251,984 | 80.21\% | 94.73\% | 563,136 | 20.48 | 760.84 | 173.16 | 177.26 | 8.18 |
| Apr-97 | 9,668,956 | 2,168,188 | 22.42\% | 22.89\% | 7,500,768 | 77.58\% | 94.86\% | 453,187 | 21.34 | 722.73 | 140.38 | 148.59 | 6.86 |
| May-97 | 10,181,393 | 2,089,628 | 20.52\% | 22.50\% | 8,091,765 | 79.48\% | 94.85\% | 477,392 | 21.33 | 696.54 | 151.45 | 156.47 | 7.22 |
| Jun-97 | 8,743,579 | 1,467,536 | 16.78\% | 19.03\% | 7,276,043 | 83.22\% | 94.71\% | 401,962 | 21.75 | 489.18 | 136.18 | 134.37 | 6.20 |
| TOTALS: | 137,681,703 | 34,386,128 | 24.98\% | 23.96\% | 103,295,575 | 75.02\% | 94.55\% | 6,282,214 | 21.92 | 955.17 | 161.11 | 176.33 | 8.14 |

Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | TABLE AGR | TABLE \% OF TOTAL AGR | tABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALY WIN PER TABLE | DALY WIN PER SLOT | $\begin{gathered} \text { DALLY WIN } \\ \text { PER POSITION } \end{gathered}$ | $\begin{aligned} & \text { DAILY WIN } \\ & \text { PER SQ FOOT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul 97 | 1,318,735 | 324,252 | 24.59\% | 27.03\% | 994,483 | 75.41\% | 93.49\% | 61,285 | 21.52 | 600.47 | 92.08 | 106.44 | 4.00 |
| Aug-97 | 1,486,355 | 371,901 | 25.03\% | 30.19\% | 1,114,364 | 74.97\% | 93.27\% | 65,351 | 22.74 | 688.87 | 103.18 | 119.96 | 4.50 |
| Sep-97 | 1,372,696 | 330,603 | 24.09\% | 27.91\% | 1,042,004 | 75.91\% | 93.35\% | 58,495 | 23.47 | 612.39 | 96.48 | 110.79 | 4.16 |
| Oct 97 | 1,462,508 | 362,143 | 24.76\% | 27.86\% | 1,100,366 | 75.24\% | 92.79\% | 59,422 | 24.61 | 670.63 | 101.89 | 118.04 | 4.43 |
| Nov-97 | 1,435,016 | 362,203 | 25.24\% | 28.40\% | 1,072,813 | 74.76\% | 93.22\% | 58,826 | 24.39 | 670.75 | 99.33 | 115.82 | 4.35 |
| Dec-97 | 1,351,348 | 368,395 | 27.26\% | 28.49\% | 982,954 | 72.74\% | 93.37\% | 54,451 | 24.82 | 682.21 | 91.01 | 109.07 | 4.09 |
| Jan-98 | 1,388,449 | 404,238 | 20.11\% | 30.75\% | 984,211 | 70.89\% | 93.69\% | 57,603 | 24.10 | 748.59 | 91.13 | 112.06 | 4.21 |
| Feb-98 | 1,435,788 | 357,111 | 24.87\% | 26.26\% | 1,078,677 | 75.13\% | 93.59\% | 61,410 | 23.38 | 661.32 | 99.88 | 115.88 | 4.35 |
| Mar-98 | 1,494,734 | 349,298 | 23.37\% | 24.14\% | 1,145,436 | 76.63\% | 93.32\% | 63,769 | 23.44 | 646.85 | 106.06 | 120.64 | 4.50 |
| Apr-98 | 1,411,139 | 279,794 | 19.83\% | 22.71\% | 1,131,346 | 80.17\% | 92.70\% | 57,076 | 24.72 | 518.14 | 104.75 | 113.89 | 4.28 |
| May-98** | 1,687,179 | 356,888 | 21.15\% | 24.04\% | 1,330,291 | 78.85\% | 93.21\% | 79,220 | 21.30 | 660.90 | 123.18 | 136.17 | 5.11 |
| Jun-98 | 1,813,809 | 442,568 | 24.40\% | 24.95\% | 1,371,241 | 75.60\% | 92.25\% | 86,755 | 20.91 | 819.57 | 126.97 | 146.39 | 5.50 |
| TOTALS: | 17,657,756 | 4,309,571 | 24.41\% | 26.77\% | 13,348,185 | 75.59\% | 93.18\% | 763,663 | 23.12 | 665.06 | 103.00 | 118.76 | 4.46 |

Fiscal Year Ended June 30, 1997

| MONTH | $\begin{aligned} & \text { TOTAL } \\ & \text { AGR } \end{aligned}$ | TABLE <br> AGA | TABLE \% OF TOTAL AGR | TABLE WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT <br> PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALLY WIN PER TABLE | DALLY WIN PER SLOT | $\begin{gathered} \text { DALLY WIN } \\ \text { PER POSITION } \end{gathered}$ | $\begin{gathered} \text { DAILY WIN } \\ \text { PER SQ FOOT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-96 | 1,608,044 | 433,179 | 26.04\% | 25.17\% | 1,174,865 | 73.06\% | 93.05\% | 67,391 | 23.86 | 849.37 | 112.53 | 131.05 | 5.57 |
| Aug-96 | 1,644,434 | 411,765 | 25.04\% | 24.72\% | 1,232,669 | 74.96\% | 95.77\% | 70,073 | 23.47 | 807.38 | 118.07 | 134.02 | 5.70 |
| Sep-96 | 1,671,597 | 444,675 | 20.60\% | 28.26\% | 1,226,922 | 73.40\% | 93.37\% | 66,247 | 25.23 | 871.91 | 117.52 | 136.23 | 5.79 |
| Oct96 | 1,573,945 | 329,489 | 20.93\% | 21.80\% | 1,244,456 | 79.07\% | 94.00\% | 67,537 | 23.30 | 646.06 | 119.20 | 128.28 | 5.45 |
| Nov-96 | 1,501,775 | 398,194 | 26.51\% | 25.44\% | 1,103,582 | 73.49\% | 93.72\% | 61,427 | 24.45 | 780.77 | 105.71 | 122.39 | 5.20 |
| Dec-96 | 1,543,255 | 413,620 | 26.80\% | 28.12\% | 1,129,635 | 73.20\% | 93.33\% | 61,959 | 24.91 | 811.02 | 108.20 | 125.77 | 5.35 |
| Jan-97 | 1,365,949 | 409,567 | 29.98\% | 30.85\% | 956,382 | 70.02\% | 94.78\% | 60,102 | 22.73 | 803.07 | 91.61 | 111.32 | 4.73 |
| Feb- 97 | 1,490,457 | 417,622 | 28.02\% | 32.34\% | 1,072,835 | 71.98\% | 93.41\% | 68,812 | 21.66 | 818.87 | 102.76 | 121.47 | 5.16 |
| Mar-97 | 1,556,087 | 395,150 | 25.39\% | 28.66\% | 1,160,937 | 74.61\% | 93.47\% | 72,523 | 21.46 | 774.80 | 111.20 | 126.82 | 5.39 |
| Apr-97 | 1,451,785 | 363,691 | 25.05\% | 28.87\% | 1,088,094 | 74.95\% | 93.31\% | 62,501 | 23.23 | 713.12 | 104.22 | 118.32 | 5.03 |
| May-97 | 1,453,064 | 317,752 | 21.87\% | 26.34\% | 1,135,312 | 78.13\% | 93.39\% | 65,375 | 22.23 | 623.04 | 108.75 | 118.42 | 5.03 |
| dun-97 | 1,344,952 | 329,518 | 24.50\% | 29.70\% | 1,015,434 | 75.50\% | 93.22\% | 57,909 | 23.23 | 646.11 | 97,26 | 109.61 | 4.66 |
| TOTALS: | 10,205,344 | 4,664,219 | 25.62\% | 27.30\% | 13,541,124 | 74.38\% | 93.86\% | 781,856 | 23.28 | 762.13 | 108.09 | 123.64 | 5.26 |

Fiscal Year Ended June 30, 1998

| MONTH | TOTAL AGR | TABLE ACR | TABLE \% OF TOTAL AGR | $\begin{aligned} & \text { TABLE } \\ & \text { WIN } \% \end{aligned}$ | $\begin{aligned} & \text { SLOT } \\ & \text { AGR } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | $\begin{gathered} \text { WIN PER } \\ \text { ADMISSION } \end{gathered}$ | DALY WIN PER TABLE | DALY WIN PER SLOT | DAILY WIN PER POSITION | DAILY WIN PER SQ FOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-97 | 3,114,689 | 707,076 | 22.70\% | 24.17\% | 2,407,614 | 77.30\% | 94.79\% | 136,119 | 22.88 | 491.02 | 73.02 | 82.60 | 3.71 |
| Aug-97 | 3,521,035 | 740,865 | 21.04\% | 23.21\% | 2,780,170 | 78.96\% | 94.65\% | 151,667 | 23.22 | 514.49 | 84.32 | 93.37 | 4.19 |
| Sep-97 | 2,967,741 | 586,034 | 19.75\% | 21.06\% | 2,381,707 | 80.25\% | 94.98\% | 128,786 | 23.04 | 406.97 | 72.24 | 78.70 | 3.53 |
| Oct 97 | 3,357,592 | 637,177 | 18.98\% | 21.97\% | 2,720,415 | 81.02\% | 94.47\% | 145,203 | 23.12 | 442.48 | 82.51 | 89.04 | 4.00 |
| Nov-97 | 2,925,012 | 670,052 | 22.33\% | 23.67\% | 2,254,361 | 77.07\% | 94,78\% | 121,515 | 24.07 | 465.73 | 68.38 | 77.57 | 3.48 |
| Dec. 97 | 2,936,408 | 599,575 | 20.42\% | 19.15\% | 2,336,833 | 79.58\% | 94.56\% | 128,891 | 22.78 | 416.37 | 70.88 | 77.87 | 3.50 |
| Jan-98 | 3,285,695 | 680,321 | 20.71\% | 22.42\% | 2,605,375 | 79.29\% | 94.40\% | 140,619 | 23.37 | 472.44 | 79.02 | 87.13 | 3.91 |
| Feb-98 | 2,869,716 | 615,545 | 21.45\% | 21.29\% | 2,254,171 | 78.55\% | 94.77\% | 124,217 | 23.10 | 427.46 | 68.37 | 76.10 | 3.42 |
| Mar-98 | 3,357,140 | 629,958 | 18.76\% | 19.65\% | 2,727,182 | 81.24\% | 94.43\% | 144,306 | 23.26 | 437.47 | 82.72 | 89.03 | 4.00 |
| Apr-98 | 2,745,063 | 549,304 | 20.01\% | 19.92\% | 2,195,759 | 79.99\% | 94.94\% | 114,589 | 23.96 | 381.46 | 66.60 | 72.79 | 3.27 |
| May-98 | 2,606,285 | 542,159 | 20.33\% | 20.45\% | 2,124,126 | 79.67\% | 94.68\% | 111,897 | 23.83 | 376.50 | 64.43 | 70.70 | 3.17 |
| Jun-98 | 2,402,907 | 500,285 | 20.82\% | 20.61\% | 1,902,623 | 79.18\% | 94.59\% | 99,858 | 24.06 | 347.42 | 57.71 | 63.72 | 2.80 |
| TOTALS: | 36,149,283 | 7,458,948 | 20.63\% | 21.48\% | 28,690,336 | 79.37\% | 94.67\% | 1,547,667 | 23.36 | 431.65 | 72.52 | 79.88 | 3.59 |

Fiscal Year Ended June 30, 1997

| MONTH | TOTAL <br> AGR | TABLE AGR | TABLE \% OF TOTAL AGR | TABLE <br> WIN \% | $\begin{aligned} & \text { SLOT } \\ & \text { AGA } \end{aligned}$ | SLOT \% OF TOTAL AGR | SLOT PAYOUT \% | ADMISSIONS | WIN PER ADMISSION | DALY WIN PER TABLE | DAILY WIN PER SLOT | DALLY WIN PER POSITION | DAILY WIN PER SQFOOT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jul-96 | 5,378,168 | 1,419,286 | 26.39\% | 19.80\% | 3,958,883 | 73.61\% | 95.59\% | 324,618 | 16.57 | 860,17 | 127.25 | 143.88 | 6.40 |
| Aug-96 | 6,046,466 | 1,788,327 | 29.58\% | 26.16\% | 4,258,139 | 70.42\% | 95.00\% | 287,555 | 21.03 | 1,083.83 | 136.87 | 161.76 | 7.20 |
| Sep-96 | 4,715,996 | 1,537,891 | 32.01\% | 24.40\% | 3,178,106 | 67.39\% | 96.26\% | 268,180 | 17.59 | 932.05 | 102.16 | 126.16 | 5.61 |
| Oct 96 | 5,219,106 | 1,451,835 | 27.82\% | 25.37\% | 3,767,271 | 72.18\% | 95.36\% | 246,639 | 21.16 | 879.90 | 121.10 | 139.62 | 6.21 |
| Nov-96 | 4,470,486 | 1,298,341 | 29.04\% | 25.33\% | 3,172,145 | 70.96\% | 95.13\% | 200,616 | 22.28 | 786.87 | 101.97 | 119.60 | 5.32 |
| Dec-96 | 4,374,596 | 1,371,924 | 31.36\% | 26.74\% | 3,002,672 | 68.64\% | 95.22\% | 187,013 | 23.39 | 831.47 | 96.52 | 117.03 | 5.21 |
| Jan-97 | 3,822,756 | 956,810 | 25.03\% | 24.06\% | 2,865,946 | 74.97\% | 95.06\% | 166,075 | 23.02 | 579.88 | 92.12 | 102.27 | 4.55 |
| Feb-97 | 3,432,318 | 875,054 | 25.44\% | 24.51\% | 2,559,264 | 74.56\% | 94.96\% | 144,018 | 23.83 | 529.12 | 82.26 | 91.82 | 4.09 |
| Mar-97 | 3,492,696 | 772,888 | 22.13\% | 20.69\% | 2,719,808 | 77.87\% | 95.25\% | 155,002 | 22.53 | 468.42 | 87.43 | 93.44 | 4.16 |
| Apr-97 | 3,334,844 | 845,201 | 25.34\% | 24.59\% | 2,489,643 | 74.66\% | 95.03\% | 138,881 | 24.01 | 512.24 | 80.03 | 89.21 | 3.97 |
| May-97 | 3,491,833 | 848,028 | 24.29\% | 25.38\% | 2,643,805 | 75.71\% | 95.00\% | 147,449 | 23.68 | 513.96 | 84.98 | 93.41 | 4.16 |
| Jun-97 | 2,805,886 | 691,809 | 24.66\% | 26.03\% | 2,114,077 | 75.34\% | 95.21\% | 122,548 | 22.90 | 418.28 | 67.95 | 75.06 | 3.34 |
| TOTALS: | 50,585,151 | 13,855,392 | 27.39\% | 24.31\% | 36,729,759 | 72.61\% | 95.30\% | 2,388,594 | 21.18 | 699.77 | 98.39 | 112.77 | 5.02 |

Discontinued Operations on July 15, 1998


Home Dock Communities' Use of Riverboat Gaming Funds


## CARUTHERSVILLE

## POSITIVE IMPACT ON RURAL COMMUNITY

When the Issue of Riverboat Gaming was introduced to the voters of The City of Caruthersville the realities of the Project were not based on moral issues but on economic concerns. At the time of the elections for the passage of legalized Riverboat gaming, the Brown Shoe Factory was closing with over 500 people losing their jobs, and the Caruthersville Shipyard was closing with over 400 employment.

The vision of over 400 good paying jobs and of revenue for The City of Caruthersville, and increased Economic Growth, was a driving force for the passage of Riverboat Gaming in Caruthersville.

The City of Caruthersville has 7,958 residents making up approximately one-third of the population of Pemiscot County. In 1994 the Pemiscot County unemployment rate was $15.6 \%$. As of March 1st, 1998 it was down to $8.1 \%$. This clearly shows that more people are working and providing a better way of life for their families.

The results of this prosperity for Caruthersville are evident when you visit the City. With a $\$ 3$ Million dollar initial Development Agreement with the City to rebuild two major streets with improved drainage, lighting, and street scape design. With an additional $\$ 3$ Million for the first 3 years of operation of Casino Aztar the City used the funds for Recreation, Streets, Public Safety, and Infrastructure Projects within the City. This does not include $\$ 3.3$ Million that has been received from State Gaming Fees.


The City has invested this money into:

- Improved City Streets;
- Parks and Recreation Equipment;
- A New Sports Complex, Scholarship Program;
- Improved Water and Wastewater Systems;
- Fire Truck, Police Cars, Sanitation Equipment;
- Construction Equipment;
- Riverfront loan program for building improvements, and many other projects.

Along with the Casino Operations we have seen new Retail Business Growth with more employment. We have had a new Motel built that is now allowing our Tourism Tax Fund to grow and that additional money is being used for Billboards, Banners and Brochures to further promote the City of Caruthersville.

The City now has the Funds available to work on Industrial Growth. We now have a new Factory moving into the City with as additional 65 employees to be hired. We now have additional funds to continue to develop our Industrial Park for future Industrial expansion.

It is clearly evident that Casino Gaming has had a significant and positive impact on The City of Caruthersville, and the working relationship between the City and Casino Aztar has been a perfect marriage for the betterment of Quality of Life for the Citizens of Caruthersville and also for Pemiscot County.

## Source: City of Caruthersville

## KANSAS CITY

|  | Frat | FY'98 | FY'99: |  | EY:97 | FY 96 | Fy99 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Roadways |  |  |  | DEVELOPMENT |  |  |  |
| Steet Preservation \& Marking | \$2,228,000 | \$3,493,000 | \$2,481,667 | Downown Civic Mall - FAA Site Acquisilion | \$1,000,000 |  |  |
| NW 68TH Steet | \$1,300,000 | \$800,000 |  | Downtown Civic Mall - llus Davis Park | \$1,000,000 | \$1,000,000 |  |
| Bruce Wakins Drive | \$1,272,000 | \$1,200,000 | \$1,100,000 | Housing Authority of Kansas City mprovements |  |  | \$455,000 |
| Streelight Bond Retirement |  |  | \$3,000,000 | Paiestine Place Parking Lot |  |  | \$100,000 |
| Tralici Signal Contoller Replacement |  |  | \$250,000 | Sub-Total | \$2,000,000 | \$1,000,000 | \$555,000 |
| Boulevard Reconstuction | \$450,000 | \$400,000 | \$750,000 | WALKWAYS |  |  |  |
| Longview Road Improvments |  | \$300,000 | \$300,000 |  |  |  |  |
| Gower Drive Connecior |  | \$250,000 |  | City Owned Sidewalk and Curb |  | \$100,000 | \$100,000 |
| Sub-Total | \$5,250,000 | \$6,443,000 | \$7,881,667 | Citywide Sidewaliks - Non assessable |  | \$398,500 | \$500,000 |
| BRIDGES |  |  |  | MUTCD Complance - Pedestrian Signals |  | \$150,000 | \$333,333 |
|  |  |  |  | Curb Cuts - Americans with Disabilites Compliance | \$500,000 |  |  |
| Minor Bridge Rehabilition | \$1,800,000 | \$1,880,000 |  | Sub-Total | \$500,000 | \$648,500 | \$933,333 |
| Chouleau Bridge \& Enviromental |  |  | \$1,100,000 | RECREATION |  |  |  |
| Manchester Bridge over union Pacifc Rairroad |  |  | \$300,000 |  |  |  |  |
| Elm Steet Bridge over White Oak Creek |  | \$400,000 | \$400,000 | Kansas City Zoo Improvements |  | \$450,000 | \$430,000 |
| Sub-Total | \$1,800,000 | \$2,280,000 | \$1,800,000 | Bruce R. Wakins Center Hillside |  | \$200,000 |  |
| DRANAGE \& FLOOD CONTROL |  |  |  | Total Capital Improvement Projects | \$10,190,000 | \$11,393,000 | \$13,000,000 |
| N.E. Industrial District-Storm Water Grant Match |  |  | \$800,000 |  |  |  |  |
| Sub-Total $\$ 8000000$ |  |  |  | DEFERRED MANTENANCE |  |  |  |
| BUILDINGS |  |  |  | FIRE DEPARTMENT |  |  |  |
| City hall Lite Satery | \$640,000 | \$350,000 |  | Equipment Replacement | \$1,710,000 | \$1,517,000 | \$1,517,000 |
| 18t \& Vine Maintenance Reserve Fund |  |  | \$300,000 | NEIGHBORHOOD AND COMMUNITY |  |  |  |
| Municipal Service Center |  |  | \$300,000 | SERVICES DEPARTMENT |  |  |  |
| Mainenance Buiding Repair |  | \$21,500 |  | Lilte Sisters of the Poor Building Demolition |  |  | \$500,000 |
| Sub-Total | \$640,000 | \$371,500 | \$600,000 | Equipment Replacement | \$200,000 | \$200,000 | \$200,000 |
|  |  |  |  | PARKS AND RECREATION DEPARTMENT |  |  |  |
|  |  |  |  | Equipment Replacement | \$200,000 | \$200,000 | \$200,000 |
|  |  |  |  | Total Deferred Maintenance | \$2,110,000 | \$1,917,000 | \$2,417,000 |
|  |  |  |  | Grand Total Gaming Funds | \$12,300,000 | \$13,310,000 | \$15,417,000 |

## Source: City of Kansas City

## MARYLAND HEIGHTS



| Earth City Expressway | $\$ 3,000,000$ | Annually |
| :--- | ---: | :---: |
| Doubling street slabs replaced | $\$ 500,000$ | Annually |
| Land for new City Hall | $\$ 800,000$ | 1998 |
| Reconstruction Projects |  |  |
| Westport to Schuetz | $\$ 730,000$ | 1998 |
| Midland intersection | $\$ 360,000$ | 1998 |
| Bridge replacement | $\$ 470,000$ | 1998 |
| Smiley Road Bridge | $\$ 70,000$ | 1998 |
| Land for South Heights | $\$ 120,000$ | 1998 |
| Engineering | $\$ 1,000,000$ | 1899 |
| Traffic Studies | $\$ 135,000$ | 1998 |
| Police Dept. (11 new officers; new traffic unit; 1 dispatcher | $\$ 500,000$ | Annually |
| Finance Staff (2) | $\$ 75,000$ | Annually |
| Planning Staff | $\$ 40,000$ | Annually |
| Public Relations Supervisar | $\$ 40,000$ | Annually |

## NORTH KANSAS CITY

| Compulsive Gambler Fund Donation | \$100,000 | 18th \& Switt Parking Lot | \$494,700 |
| :---: | :---: | :---: | :---: |
| Fire Truck (2) | \$649,000 | City Building Improvements | \$198,900 |
| Thermal Imager for Fire Services | \$33,800 | Macken Park Improvements | \$156,600 |
| Traffic Signals / Striping | \$238,000 | Replacement Vehicles | \$218,900 |
| Radio System | \$1,300,000 | Sweepers/tractors | \$39,400 |
| Sidewalks | \$192,000 | Chouteau Park Donation | \$50,000 |
| Sanitary Sewer Improvements | \$407,000 | Bomb Dog and Equipment | \$18,000 |
| Property Acquisition | \$225,000 | New Police Firing Fange | \$21,500 |
| Pump Station Improvements | \$617,300 | TIF Projects | \$170,000 |
| Additional Fire/Police resources | \$783,000 | Contract Services | \$62,800 |
| Pay of Water Pollution Control Bonds | \$1,080,000 | Computer Upgrades | \$152,000 |
| Utility Replacement Fund | \$858,000 | New Reader Board | \$33,700 |
| Community Center | \$2,866,800 | Christmas Lighting for Streets | \$21,400 |
| 1-35/210 Ramp | \$75,900 | Water System Improvements | \$90,700 |
| Beautification Projects | \$171,800 | TOTAL | \$11,326,200 |

## RIVERSIDE

Argosy Casino has fulfilled all of the terms of its original agreement with the City of Riverside including payments of $\$ 5,000,000$ in advance rent and a $\$ 1,000,000$ grant for the construction of a city park. The original agreement also provided for a $\$ 600,000$ grant for the constuction of a nine hole golf course. This portion of the agreement was mutually terminated and the money was returned to the Missouri Gaming Company.
The following outlines city projects that have already been completed through the use of riverboat gaming funds:

- An overall Master Plan for development of the City
- A Master Plan for development of the new city park
- Riverbank stabilization and improvements to Renner-Brenner Historical Site Park
- $\$ 3$ million for the construction of a Community Center and swimming pool which opened May 30, 1998
- \$1 million for the construction of a Public Works Maintenance Building to house the Street Department
- Creation of a Public Works Department
- $\$ 1.3$ million used to retire outstanding sanitary sewer bonds
- $\$ 2.8$ million committed to construction of the L-385 nlood protection levee
- $\$ 250,000$ for purchase of a new fire truck and upgrading existing fire equipment
- $\$ 3$ million for construction of E.H. Young Riverfront Park to be open in Septeniber 1998
- $\$ 3$ million committed to major street widening, bridge replacement, two intersection replacements and improvement of NW Gateway Street
- $\$ 3$ million in street projects already completed or to be completed in Fall, 1998
- $\$ 3$ million in street projects to begin June 1998 and to be completed by May 1999
- $\$ 1.5$ million committed to building a new post office facility
- $\$ 3$ million committed to the design and construction of a new City Hall facility
- A $\$ 150,000$ payment from Argosy Casino, along with a $\$ 150,000$ payment from the City of Riverside, to Platte County to retire outstanding bonds on Platte Purchase Bridge to allow MoDOT to accept the bridge into their system so that $\$ 7$ million in deck repairs and painting could be completed which allowed the bridge to remain open
- $\$ 75,000$ paid into Compulsive Gamblers Fund
- Contracts have been awarded to three engineering firms to design and complete street projects for the remainder of the city streets in Riverside.


## ST. CHARLES

The City of St. Charles adopted a resolution establishing the following general guidelines to assist in considering the allocation of revenue from the operation of riverboat gaming.

1. Streets ( $20 \%$ until two million dollars is accumulated in gaming and utility reserve thereafter $25 \%$ - Funding provided will be used for new street construction and reconstruction existing roadways including related curb and gutter work and design engineering services. These funds can also be utilized for street lighting and traffic signalization.
2. Facilities $(20 \%)$ - Funding provided will be utilized for eahancing or expanding existing city facilities or new construction.
3. Redevelopment ( $15 \%$ until two million dollars is accumulated in gaming and utility reserve thereafter $20 \%$ ) - Funding provided will be utilized for redevelopment and economic development.
4. Stormwater Control (25\%) - Funding provided will be utilized to help finance the stormwater utility.
5. Utility and Gaming Reserve ( $20 \%$ until two million dollars is accumulated and thereafter $10 \%$ ) - Funding provided will establish a reserve fund to be utilized for unforeseen emergency needs of your utility systems and/or to complete projects financed with gaming funds should there be a shortfall in that revenue source.

## Source: City of St. Charles



## SA.JUDEHH

|  | FY95 FY96 |  | FY97 | FY98 |
| :---: | :---: | :---: | :---: | :---: |
| FestuallCelebrations | \$15,000 | \$30,000 | \$65,000 |  |
| Public Satey: 4 , , , me. |  |  |  |  |
| Police vestradar training | \$27,500 | \$66,013 | \$25,277 | \$27,055 |
| Police cars |  | \$550,923 | \$401,499 | \$296,558 |
| Downtown Cleanup Program |  | \$11,000 | \$118,930 | \$91,942 |
| Infrastucture er, \%, , , , , \% |  |  |  |  |
| Cily Hall Doors Renovation |  | \$9,540 |  |  |
| Cvic Center Electric |  | \$28,000 |  |  |
| Parking Lot Repairs | \$67,000 |  |  |  |
| Downtown Sidewalks |  |  | \$102,772 | \$14,513 |
| Riverfront Park | \$161,191 |  |  |  |
| Recreational Complex |  | \$288,500 |  |  |
| Francis Street Improvements |  | \$302,656 | \$18,841 |  |
| McArthur Drive improvements |  |  | \$48,741 | \$575,189 |
| Projects for Beter Neighborhoods |  |  | \$7,500 | \$39,549 |
| Legal Claims | \$312,500 |  |  |  |
| Prot Services |  |  | \$10,000 |  |
| Chamber Marketing Programs |  | \$2,500 |  | \$25,000 |
| VehiclesEquipment |  | \$6,763 | \$5,088 | \$4,619 |
| All American Cites |  |  | \$10,000 |  |
| TOTAL | \$583,191 | \$1,295,895 | \$813,648 | \$1,074,425 |

## CITY OF ST. LOUIS

## 2\% AGR Tax Uses

These funds have been allocated to cover Police Dept. costs; supplies for Fire Dept. marine unit and public safety related capital improvements on the riverfront (streetlights, lighting)

## Admission Fee

These revenues have been allocated to the City's capital fund, which allows for funding of items such as arterial street paving, bridge repair, rolling stock replacement, building improvements, ect.

## Lease Agreement ( $\mathbf{2} \%$ of AGR)

These revenues are received by the City's Port Authority and have been allocated in recent years for housing development and other economic development efforts of the City's development agencies.

Source: City of St. Louis More specific uses of gaming moneys were not provided by the City of St. Louis.

