

# Missouri Gaming Commission Vision Statement

- To be respected, responsive, pro-active and known for our depth of expertise, efficiency and innovation.
- To be a standard of excellence in state governance and a dynamic, challenging and desirable place to work.
- To be diligent in fulfilling our mission by fostering personal accountability, effective communication, teamwork and continuous learning.

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## The Commissioners

### Major L.G. Ullery (retired), Chairman



Major Glen Ullery retired from the Missouri State Highway Patrol in 1991. After retirement, Major Ullery served as Safety Director for Crabtree-Harmon Corp. where he established and organized its safety department. Major Ullery continues to work as a safety consultant for various organizations. During his 27-year career with the Highway Patrol, Major Ullery was instrumental in developing programs to reduce fatalities on the highways and increase safety monitoring of the public. He implemented a statewide drug interdiction program, reintroducing techniques and encouraging officers on the road to be alert to criminal activities and operations. This program has been recognized as one of the best criminal apprehension efforts in the nation.

### Robert C. Smith, Vice-Chairman



Mr. Smith has practiced law since 1949 and is co-founder and counsel with the law firm of Smith & Lewis of Columbia. He has served as a Master in Federal Court; as a legal arbitrator; and as a Missouri Administrative Hearing Commissioner. He is a veteran of World War II and the Korean War. Mr. Smith served as a member of the Missouri House of Representatives from 1953-56, including two years as Speaker Pro-tem. He was Mayor of Columbia from 1961-63. Mr. Smith has served on numerous Missouri Bar Association boards, including the Board of Governors from 1975-79. He has served as a member of the Stephens College Board of Curators; President of Columbia Kiwanis; President of the Missouri Symphony Society; and a member of the State Historical Society Board of Trustees. He has received the Missouri Bar Pro-bono Award; University of Missouri Alumni Faculty Award; University of Missouri Law School Citation of Merit; Outdoor Writers Association of America Ham Brown Service Award; and is an Honorary Citizen of Fulton, Missouri.

### Lynne R. Nikolaisen, Secretary



Lynne R. Nikolaisen is a former Regional President for Mercantile Bank NA. She began her banking career in 1980, holding various sales and management positions for the two largest banks in St. Louis. At the present time, Ms. Nikolaisen manages various business investments. Ms. Nikolaisen is currently or has been involved as a member and/or director of the RCGA, NAWBO, the Mathews-Dickey Boys Club, Outstanding Women, the Missouri Development Finance Board, the St. Louis AMC Cancer Research Board and the Board of the Crohns Colitis Foundation-Gateway Chapter. She is also active in fundraising for various charitable and civic organizations.



### J. Joe Adorjan



Mr. Adorjan is a partner of Stonington Partners, Inc., an investment firm managing over \$1 billion of capital focused on investment of equity capital. He also serves as chairman of Adven Capital, a private investment firm. Mr. Adorjan was chairman and chief executive officer of Borg-Warner Security Corporation from 1995 to 1999. Prior to joining Borg-Warner, Mr. Adorjan was president of Emerson Electric. He also served as chairman and chief executive officer of ESCO Electronics Corporation from 1990 to 1992.

Mr. Adorjan serves as a director for The Earthgrains Company, Goss Graphics Systems, Inc., HK Systems, and is chairman of Bates Sales Company. He also serves on the Board of Directors of Grand Center Development Corporation, Ranken Technical College and is chairman of the Board of Trustees of Saint Louis University.

#### **Dr. Muriel Battle**



Dr. Muriel Battle is a retired educator, having served as Associate Superintendent, Principal, Teacher and Director of Activities for the Columbia Public Schools. In addition, Dr. Battle served as an Adjunct Professor at the University of Missouri-Columbia and works as an educational consultant.

Dr. Battle is the author of *Time Management: How to Get Control of Your Life*. She has served as President of the MU Educational Alumni, President of Delta Kappa Gamma and President of the Women's Network/Columbia Chamber of Commerce. Dr. Battle is a member of the Stephens College Board of Trustees, Phi Delta Kappa, the Callaway Bank Board, Boone County Hospital Instructional Review Board, University Medical Board, Columbia Public Schools Foundation Board and Delta Sigma Theta Sorority. She is the recipient of the Fred V. Heinkel Award from Shelter Insurance and the UMC Faculty Alumni Award. In addition, Dr. Battle and her husband Eliot, were the year 2000 recipients of Columbia Chamber of Commerce Citizens of the Year Award.



## Message from the Chairman

Governor Holden & Members of the Missouri General Assembly:

On behalf of the Missouri Gaming Commission, it is my pleasure to present the annual report for FY 2001. This report is submitted to comply with Section 313.837, RSMo.

The annual report contains an account of the Commission's activities over the past year including a summary of the status of each licensed gaming facility; a report of gaming tax and admission fee collections; an analysis of the gaming markets in Missouri; an account of the activities of each component of the Commission's staff; a report on the status of gaming industry affirmative action programs; and an update on the Commission's programs for problem gamblers and their families.

The annual report also contains a section fulfilling the Commission's statutory mandate to report to you on the effect of the loss limit on the competitiveness of Missouri riverboat casinos versus gaming facilities in neighboring jurisdictions. Once again, you will see that the data clearly shows that the loss limit renders Missouri riverboat casinos less competitive. In light of the fact that this data has changed little over the past six years, we request that you consider repealing this reporting requirement, as it is now becoming an annual redundancy.

In December 2000, the Commission was able to put an end to its lengthy and very public inquiry into Station Casinos' activities in Missouri, particularly the allegations regarding their unlawful contacts with the initial chairman of the Commission. The Commission entered into a settlement agreement with Station resolving all pending disciplinary complaints against its Missouri operations. As a part of the settlement, Station agreed to pay a \$1 million penalty and would sell its assets in Missouri, which cost more than \$600 million to build, for \$475 million. On December 19, 2000, the Commission licensed Ameristar Casinos as the new owner of the properties.

The annual report includes a number of recommendations for legislation which, in the Commission's view, would make the nation's most stringent gambling law even more effective. The recommendations include new penalties for ex parte communications and tougher ethical standards for Commission members, industry representatives and those who seek to influence the Commission. These provisions will further augment provisions that require official acts of the Commission and the debates associated with them, to be conducted in public and open to the full scrutiny of the citizens to whom we are responsible.

In addition, the recommendations would grant the Commission more specific subpoena power and would penalize gaming licensees who refuse to submit information requested by the Commission in the course of its regulatory oversight. Finally, the Commission recommends new language to the statute further clarifying that a gaming license is a privilege and no property rights attach.

A significant portion of the Commission's time and resources during the last year have been devoted to investigating issues related to the proposed casino project in Jefferson County. In July 2000, the Commission concluded an 18-month review of the St. Louis metropolitan area market. During this review, the Commission heard testimony from any interested party wishing to express an opinion on whether or not there should be another casino in the St. Louis area, and where it should, or should not, be located.

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After the Commission selected the Isle of Capri project in Jefferson County, a group representing the village of Kimmswick emerged as a visible opponent of the project. Before the selection and throughout the 18-month review process, this group was noticeably absent from the debate when compared to other groups who either supported or opposed any one of several proposed casino sites.

The Kimmswick supporters teamed with some supporters of unsuccessful applicants to make a number of allegations regarding the Commission's selection process. To address these charges, the Commission asked independent third parties to review the selection process. Fortunately, Attorney General Jay Nixon responded by appointing Special Assistant Attorney General Larry Hale and directed him to conduct a thorough investigation into the selection process. The Hale Report found the process to be fair and free from political influence. It found no wrongdoing on the part of the Commission.

The group also raised allegations questioning statements made by Isle of Capri during the selection process and about the viability of the proposed site. An investigative team composed of three members of the Missouri State Highway Patrol's gaming division and one financial investigator have spent more than 1,900 hours during the past year reviewing evidence and interviewing witnesses. At the time of this writing, the investigation is nearing its conclusion. When you read this report, the Commission will have taken some action based upon the investigative report.

In December 2000, C.E. "Mel" Fisher retired as the Commission's Executive Director. Mel had been with the Commission since its inception in 1993. We on the Commission wish him well. Mel was preceded by Tom Irwin, our first Executive Director, and followed by Kevin Mullally, our current Executive Director. Tom and Kevin were also originals with the Commission. We offer our sincere thanks to these three gentlemen. Their leadership, insight and tough but fair enforcement was and is a big factor in the excellent reputation this Commission enjoys. We are also fortunate to have one of the very best, if not the best, staff and support personnel in state government. Last but not least, we recognize the Highway Patrol personnel attached to the Commission as outstanding men and women doing, as always, an excellent job. My personal thanks to each of the Executive Directors, staff, personnel and the Patrol for a job well done.

In closing, I thank you for the opportunity to serve as chairman of the Missouri Gaming Commission. This will be my last participation in the annual report as my term expires and I will not seek reappointment. I have enjoyed working with you to uphold the high standards that have been set for gaming regulation in this state. Together we have established a national reputation for strict enforcement of the law. I hope you will continue to support the work of the Commission so that this reputation continues and flourishes.

Sincerely,

L.G. Ullery Chairman

L. J. Tullery

I have enjoyed working with you to uphold the high standards that have been set for gaming regulation in this state. Together we have established a national reputation for strict enforcement of the law.



## Message from the Executive Director

Fiscal year 2001 saw the retirement of the staff's leader who was also one of the Commission's first employees. On December 21, 2000, C.E. "Mel" Fisher announced that he was retiring after over eight years of service to the Commission. Mel was a defining force in the formative years of the Commission, serving as its Deputy Director of Enforcement from September 1993 to November 1997. Mel's national reputation in law enforcement, built during his tenure as superintendent of the Missouri State Highway Patrol, was critical to establishing a strict regulatory environment.

In November 1997, the Commission named him to succeed Executive Director Tom Irwin. Under his leadership, the Commission staff handled some of the most difficult and controversial issues in its short history. His unflappable style and no-nonsense demeanor were well suited to dealing with issues such as "boat in a moat" and the Station Casinos investigation.

On a personal note, I would like to thank Mel for his dedication, conscientiousness and work ethic. He has been an excellent mentor and a valuable public servant. We all owe him a great deal.

The Commission staff oversaw the opening of the state's 10<sup>th</sup> casino on July 25, 2001. Mark Twain Casino in LaGrange expects to draw customers primarily from the communities in Hannibal; Quincy, Illinois; and Keokuk and Fort Madison, Iowa. Thus, the primary markets draw heavily from Illinois and Iowa. The capital cost of the facility is approximately \$18 million and employs about 300 people.

One of the hallmarks of the Commission staff over the years has been its dedication to straightforward analysis of the facts in presenting recommendations to the Commission. Thus, it was gratifying to read the report by Special Assistant Attorney General Larry D. Hale that refuted allegations that the Commission and its staff acted improperly in its selection of Isle of Capri-Jefferson County. Among other things, the Hale Report found that:

- The selection process is not politically controlled. Indeed, it appears that the Commission's decision was contrary to the weight of political support, which was soundly in favor of the Lemay project. (Hale Report, pages 6 and 10).
- Hale found no evidence of misconduct on the part of the Gaming Commission or its staff in connection with the selection of IOC-JC. (Hale Report, page 9).
- The Commission based its actions upon the staff's analysis and not upon any favoritism. (Hale Report, page 9).
- Whether the applicant misled the Commission or its staff on the status of the permits and site access is for the Commission to determine when making its suitability finding prior to licensing. (Hale Report, page 11).

The staff is currently in the process of reviewing the Highway Patrol's investigation into the allega-



Our commitment to training is part of our vision to "be diligent in fulfilling our mission by fostering personal accountability, effective communication, teamwork and continuous learning."



tions that Isle of Capri-Jefferson County misled the Commission during the selection process. By the time you read this report, the staff will likely have presented its findings and recommendations to the Commission. Regardless of the eventual outcome, we can assure you the investigation was a thorough and impartial examination of the facts.

On page 16 of this report you will find an outline of the Commission's training program. The training program has been a point of emphasis during the past few years and is improving rapidly. We will continue to make improvements with the goal of having the best training in the country.

Our commitment to training is part of our vision to "be diligent in fulfilling our mission by fostering personal accountability, effective communication, teamwork and continuous learning." Our employees are our most valuable assets. We are committed to providing our employees the tools to improve their skills and make their jobs more enjoyable and rewarding. We look forward to working with you through the budget process to bring this vision to fruition.

On pages 31-34 you will find a detailed report on the status of the Commission's efforts to combat problem gambling and provide assistance to problem gamblers and their families. We are proud of Missouri's reputation as a world leader in the development of innovative problem gambling programs.

The Commission participates in several programs in coordination with the Missouri Alliance to Curb Problem Gambling with the goal of improving awareness and informing problem gamblers where they can get help. As described in more detail later in this report, the awareness efforts are working.

A prime example is the treatment program. During the first few years of its existence, relatively few problem gamblers were utilizing the state's free treatment program. Recently, this has changed and in the first quarter of this year participants in the treatment program have increased by more than 117%. At this rate, the Department of Mental Health (DMH) will exhaust its funding for the program by mid-year. We will be working with DMH to obtain a supplemental appropriation for this important program. We hope we will have your cooperation in fully funding this important service.

We hope you find this year's annual report to be a valuable resource. The staff strives to improve on the report each year and we believe this year's effort is the best yet. Should you have any questions regarding any of the material in the report, please contact us.

Sincerely,

Kevin P. Mullally Executive Director We are proud of Missouri's reputation as a world leader in the development of innovative problem gambling programs.



# Section 313.837 Report on Competitiveness

#### Introduction

Section 313.837, RSMo, requires the Commission to report annually to the General Assembly "the status of the competitiveness of Missouri excursion gambling boats when compared to the gaming tax rate of adjoining states and the effects of the loss limits imposed by subdivision (3) of Section 313.805, RSMo, on the competitiveness of the gaming industry in Missouri." The Commission issued its first comprehensive report on this issue to you in 1996.¹ The report informed you that the loss limit made Missouri riverboat casinos less attractive to patrons and had the effect of driving Missouri residents to gaming facilities in neighboring jurisdictions. It resulted in fewer customers and lower rates of customer spending.

For five consecutive years, the supporting data has not changed. Meanwhile, each year when the Commission issues its report, some chastise the Commission by erroneously claiming it is seeking repeal of the loss limit. The Commission faces this criticism even though each report clearly states that it is fulfilling its statutory obligation to report to you on the effect of the loss limit on competitiveness.

As the following analysis indicates, once again the data shows that the loss limit renders Missouri riverboat casinos less competitive than their neighbors without loss limits. This finding should be neither surprising nor controversial. Thus, it appears clear the time has come to repeal the requirement to report on this subject in future annual reports. The Commission asks that you consider such legislation. It would be more helpful to request a study to determine whether the loss limit has any effect on problem gamblers. To date, no one has presented any evidence that the loss limit deters people from becoming problem gamblers. Some hypothesize that the loss limit acts as a braking mechanism to slow the losses of problem gamblers. Either subject seems a more useful topic for research and discussion than the loss limit's effect on competitiveness, an issue that is clearly settled.

#### **Competitive Impact of Missouri's Gaming Tax Rate**

The gaming tax rates imposed on riverboat gaming operations in Missouri have not changed since the first licenses were issued in May 1994. Missouri law imposes an 18% tax on the adjusted gross receipts (AGR) of riverboat gaming operators.<sup>2</sup> In addition, a local tax of 2% on AGR is collected by the state and distributed to each home dock city or county.<sup>3</sup>

The statute also imposes an admission fee on the operators of excursion gambling boats in the amount of two dollars (\$2) per patron, per excursion, which is split between the home dock community and the state.<sup>4</sup> Furthermore, pursuant to section 313.824, RSMo, excursion gambling boat operators are charged for the cost of gaming agents who are assigned to the riverboat with the responsibility of protecting the public. While the cost of Commission agents varies with each operation, the average annual cost is approximately \$650,000 per gaming facility.



<sup>&</sup>lt;sup>1</sup> Prior to 1996, there was insufficient data to provide any meaningful commentary on the effect of the loss limit on competitiveness.

<sup>&</sup>lt;sup>2</sup> Adjusted gross receipts are defined by Section 313.800, RSMo, as "the gross receipts from licensed gambling games and devices less the winnings paid to wagerers." In other words, the amount the casino "wins" from patrons. It is often referred to as "casino win". The tax on AGR is set forth in Section 313.822, RSMo.

<sup>&</sup>lt;sup>3</sup> Section 313.822, RSMo.

<sup>4</sup> Section 313.820, RSMo.

#### **Effective Gaming Tax Rate**

States that have legalized gaming have devised a variety of different taxes, fees and assessments that apply to casino operators. In addition, varying regulatory policies have a significant impact on the amount of revenue a casino generates. In order to compare the effects of such policy decisions, industry analysts and those who research public policy issues related to gaming have devised a simple formula to compare the public costs paid by gaming operators in various states. Commonly referred to as the "effective tax rate," the formula is simply the total of all gaming taxes, fees and assessments as a percentage of gross revenue.<sup>5</sup>

The effective tax rate is a helpful tool on at least two levels. First, it consolidates into one number all gaming taxes, fees and assessments that casino operators are required to pay. These expenses are typically separated in public report tables and it becomes difficult to evaluate the total costs being paid by a casino operator in order to maintain the privilege of being licensed. In addition, assessments against a licensee for various regulatory activities are often not reflected in the revenue reports that are distributed by the states. However, these costs can be significant and must be considered in evaluating the effect of taxes and regulations on the economic impact of gaming.

The effective tax rate is instructive in comparing the impact of varying state regulatory schemes on gaming revenues. When regulations limit the amount of revenue that a gaming facility can generate, it will be reflected in the effective tax rate. Naturally, there are some instances, such as the \$500 loss limit in Missouri or the betting limits in Colorado or South Dakota, where the policy objective is intended to reduce revenue. In such cases, the effective tax rate is a useful tool in analyzing the cost of those policy objectives.

The effective tax rate is also a good indicator for evaluating many ramifications of tax policy. For instance, a good case can be made that graduated tax rates on gross casino revenue act as a deterrent to capital investment. When a company decides to commit additional capital to a casino property, it naturally expects to generate additional revenue to earn a reasonable return on its investment. However, if tax rates are graduated up, the casino company must consider the fact that any new injection of capital must generate substantially higher returns than existing capital in order to cover the cost of the higher tax rate. The higher taxes will be reflected in the company's effective tax rate. While other market forces such as the quality of the operation, access to the property and demographics must be considered, the effective tax rate provides a good base comparison of state regulatory schemes.

#### The Competitiveness of the Missouri Tax Rate

The Commission has opined that, as a result of the 1998 Illinois tax increase, Missouri's gaming tax rate on AGR is more conducive to capital investment than Illinois' highly graduated tax system.<sup>7</sup> This theory seems to be borne out by the fact that the effective tax rate for Illinois operators remained virtually unchanged at 30.9% despite considerably lower admission fees. Overall, the strong AGR growth in Illinois resulted in the casinos paying gaming tax at the higher rate.

- <sup>5</sup> The formula only includes taxes and fees that are unique to the gaming industry. Therefore, such things as state income or sales tax are not included.
- <sup>6</sup> For instance, Section 313.824, RSMo. requires that the riverboat gambling operators reimburse the Commission for the full cost of the staff necessary to protect the public. Last year this resulted in an average annual cost of \$650,000 per gaming facility. However, these costs are not included in the revenue report issued by the Commission.



Missouri Gaming Commission Annual Report to the General Assembly, Fiscal Year 1999, pages 13-14.

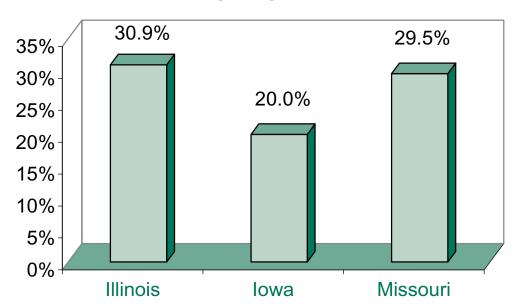
Illinois' admission fees are lower when compared to 1999 because when the Illinois legislature authorized dockside gaming and permitted continuous boarding, it did not impose stay-over admission fees. Pursuant to state statute, Missouri operators are assessed a \$2 admission fee for each patron attending each gambling excursion.<sup>8</sup> The Illinois law requires operators to pay only one \$2 admission fee for each patron entering the casino.

Furthermore, unlike Missouri, Illinois does not charge for the cost of enforcement agents assigned to gaming facilities to protect the public. In FY 2001, Missouri casino operators were assessed \$5,853,000 to pay for the cost of Commission agents assigned to gaming boats to protect the public.

There have been no changes to the Iowa tax rate since the first Missouri gaming facilities were licensed in 1994. Because its graduated rate tops out at 20%, Iowa has a lower tax on AGR than Missouri. In addition, Iowa's admission fee is set by the Commission and designed only to cover the cost of regulation and provide some local revenue. Therefore, Iowa gaming facilities pay an average of \$1.70 less per admission than their Missouri competitors.

### **Effective Tax Rate**

**Neighboring States** 



<sup>8</sup> Because of the loss limit, the Commission con-



tinues to require operators to conduct 2-hour gambling excursions. Since Illinois has no loss limit, there are no "phantom cruises" in their new continuous boarding environment.

The Missouri tax rate is currently one of the highest in the gaming industry. However, its structure has some inherent advantages over Illinois and the lower tax rate in Iowa does not appear to be affecting the competitiveness of the Missouri operators. Certainly, over the long term, the fact that Kansas Indian casinos pay no tax will have an impact on western Missouri operators. Finally, because Missouri has chosen the gradual approach to licensure by waiting to introduce new gaming capacity into a market until there is some indication that it can be absorbed, the tax rate has been effectively managed by the Missouri casino licensees.<sup>9</sup>

#### **Effect of the Loss Limit on Competitiveness**

Missouri operators continue to be at a competitive disadvantage when compared with gaming operators in neighboring states with no loss limits. The disadvantage continues despite expansion efforts and new property developments, which have produced facilities that are larger, provide superior comfort and more nongaming amenities than their competitors in other states. For the fifth consecutive year, the data clearly shows that the loss limit reduced customer counts and gaming revenue. The inconvenience of the loss limit results in the export of Missouri gaming customers to other states and the loss of potential gaming revenue from local gamers and tourists.

This proposition is supported not only by the chart on page 14, but also by the fact that Illinois riverboats are capturing a larger market share than that state's population base represents. Missouri residents account for 77% of the St. Louis metropolitan area population base. However, Missouri casinos in the St. Louis metropolitan area capture only 62% of the gaming revenue market. This equates to an inequity of \$108 million in relation to gaming revenue and \$32 million in state and local taxes per year.

The Commission has spent thousands of hours working to improve enforcement of the loss limit. The Commission has and will continue to vigorously enforce the loss limit. In the past year, the Commission has fined casinos \$660,000 for loss limit violations. Please note that the above findings are intended to satisfy the Commission's statutory mandate to report annually to the General Assembly on the effects of the loss limit on the competitiveness of the gaming industry in Missouri. The enactment of any changes in policy as a result of these findings are obviously the purview of the General Assembly and the Governor.

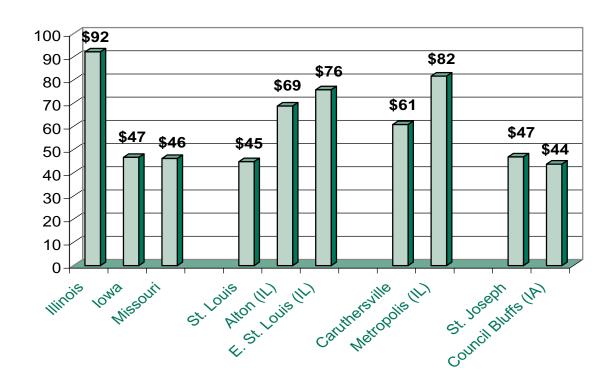


<sup>10</sup> U.S. Census Bureau, Census 2000.

<sup>&</sup>lt;sup>9</sup> While many gaming operators struggled during the start-up period for riverboat gambling, all of the current licensees are generating positive EBITDA (Earnings Before Interest, Taxes and Depreciation).

## **Win Per Patron**

### Missouri vs. Competing Jurisdictions



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## **Organizational Structure**

#### **Executive Director**

Kevin Mullally, Executive Director

The Executive Director is the Missouri Gaming Commission's chief operations officer. The Executive Director is responsible for the overall functions and the policy direction of the staff. The Executive Director also serves as the primary liaison between the Commissioners and the staff.

#### **Enforcement**

Steve Johnson, Deputy Director

Fiscal year 2001 was a busy and very productive year for the enforcement section. Steve Johnson was named head of enforcement on December 1, 2000. A great deal of enforcement's available resources was committed to the investigations into the suitability for licensure of a casino in LaGrange, Jefferson County, and Boonville. Considerable emphasis was also placed on the adoption of a new surveillance regulation, automated licensing, development of a training curriculum, improving the charitable games discipline process, the conversion to new Minimum Internal Control/Internal Controls, and investigation into illegal gaming devices in licensed bingo facilities. Enforcement was also heavily involved in the various investigations, processes and evaluations attendant to the conversion of the Station properties to Ameristar properties in St. Charles and Kansas City. The enforcement section continues to work closely with the state auditor, Internal Revenue Service and various other regulatory agencies to accomplish its mission. Finally, the enforcement section has adopted a new regulatory strategy that marries a strong and visible enforcement presence with the conveyance of clearly defined, and well documented, regulatory expectations to the gaming industry in Missouri. Following is a breakout of units within the enforcement section and areas of enforcement for which they are responsible:

**Audit** - The audit staff performs independent audits, reviews and investigations to identify and report noncompliance with laws, policies and procedures. They also recommend corrective actions to internal control procedures. The audit staff complies with the Standards for the Professional Practice of Internal Auditing and Government Audit Standards. All audits are conducted in accordance with the Standards for Professional Practices of Internal Auditing.

During FY 2001, the audit staff prepared 32 audit reports reflecting the results of audits of casino operations. A comprehensive audit manual was developed which details the duties and responsibilities of the audit staff. This manual provides guidance regarding adherence to professional standards, audit planning, the audit process, work paper creation and organization, work paper review and quality control. The manual became effective July, 1, 2001.



**Training** - The new classroom and training facility officially opened this year. The first year training curriculum addressed the pressing need for a formalized basic gaming school for Commission auditors and Highway Patrol Officers assigned to enforcement duties on the licensed gambling facilities. Emphasis is placed on standardization of enforcement and regulatory activities across the state. A notable benchmark for Commission auditors and enforcement personnel was reached with the inclusion of a Games Protection School, conducted by an international games consultant. A total of seven different courses were conducted with 128 students attending over 200 hours of classroom instruction in FY 2001. Other courses included, but were not limited to, credit card fraud and advanced table games protection.

**Charitable Gaming** - Charitable Gaming includes licensed bingo and associated games such as pull-tabs, merchandise, coin boards and other "free" no charge promotional events. The operation of these games is restricted to qualified, licensed, religious, charitable, fraternal, veteran, and service organizations. See more detailed information on charitable gaming on pages 29-30.

**Pari-Mutuel Horse Racing** - Pari-Mutuel Horse Racing was established in the State of Missouri with the enactment of Senate Bill 572 in 1986. This allowed for wagering on the outcome of horse races in which those who wager purchase tickets of various denominations on a horse or horses in one or more races. To this date no track has been established in the state. The Gaming Commission assumed the responsibility for governing pari-mutuel horse racing from the Missouri Horse Racing Commission in 1997.

**Missouri State Highway Patrol** - Direct enforcement responsibilities, on behalf of the Commission, are handled by members of the Highway Patrol who have been assigned to the Commission through a memorandum of understanding. Captain Robert Bloomberg commands this contin-





Mr. Michael Joseph, an internationally recognized games protection authority, explains the finer points of roulette to Commission employees attending one of his seminars.



gent, which has been divided into four components: Eastern District Enforcement, Western District Enforcement, Background Investigation and Administrative Services. Officers assigned to the enforcement districts enforce Missouri Statutes and Commission Regulations on licensed properties. The Background Investigation Unit is responsible for investigations of all casino license applications, renewal applications, bingo applications, pari-mutuel horse racing and related special and criminal investigations. The section is divided into three teams with officers assigned to offices in St. Louis, Kansas City and Jefferson City.

Charges listed below were filed pursuant to arrests made by Missouri Gaming Commission agents from July 1, 2000 through June 30, 2001:

TYPE OF CHARGE	NUMBER	TYPE OF CHARGE	NUMBER
Assault	28	Misc. Admin. Charges	4
Burglary	1	Misc. Federal Charges	6
Conservation	1	Motor Vehicle	176
Damaged Property	137	Obstruction of Judicial Process	882
Dangerous Drugs	48	Obstructing Police	7
Family Offense	7	Peace Disturbance	4
Flight Escape	16	Sex Offenses	1
Forgery	37	Stealing	107
Fraud	42	Stolen Property	2
Gambling	172	Weapons	3
Liquor Laws	7	Total Charges	*1,688

<sup>\*</sup>These totals reflect the number of charges filed by agents of the Commission. The number of individuals arrested will be lower as some individuals may have multiple charges filed as a result of an individual incident. These totals also include arrests made attendant to outstanding warrants for criminal activity that did not occur on property of excursion gambling boats.

#### Administration

Debbie Ferguson, Deputy Director

The administration section of the Missouri Gaming Commission is responsible for managing all fiscal, personnel and recordkeeping resources of the agency and provides support services to 85 commission employees, and pursuant to a memorandum of understanding, to 100 Highway Patrol employees assigned to the Com-



mission. This section oversees budget development, revenue collection, accounts payable, accounts receivable, cost accounting, procurement, facilities management, support services, human resources, asset inventory and records management.

The following data shows the proceeds, including interest earned, from riverboat gaming and charitable bingo for education and veterans:

Education	Riverboat Gaming	Bingo
Fiscal year ending 6/30/95	\$ 56,616,282.04	\$ 6,253,703.96
Fiscal year ending 6/30/96	\$ 99,730,320.67	\$ 4,684,178.52
Fiscal year ending 6/30/97	\$118,419,389.02	\$ 4,615,579.50
Fiscal year ending 6/30/98	\$144,490,378.94	\$ 4,384,174.86
Fiscal year ending 6/30/99	\$161,287,348.65	\$ 4,412,395.16
Fiscal year ending 6/30/00	\$178,884,081.17	\$ 4,304,256.18
Fiscal year ending 6/30/01	<u>\$188,341,342.95</u>	<u>\$ 3,912.466.82</u>
TOTAL	\$947,769,143.44	\$ 32,566.755.00
Veterans	Bingo	
Fiscal year ending 6/30/96	\$273,775.68	
Fiscal year ending 6/30/97	<u>\$ 47,800.63</u>	
TOTAL	\$321,576.31	
TOTAL OF ALL PROCEE	DS	\$980,657,474.75

The Missouri Gaming Commission follows Section 313.835, RSMo, for operating fund transfers. It states: "All revenue received by the commission from license fees, penalties, administrative fees, reimbursements by any excursion gambling boat operators for services provided by the commission and admission fees authorized pursuant to the provisions of section 313.800 to 313.850 shall be deposited in the state treasury to the credit of the Gaming Commission Fund which is hereby created for the sole purpose of funding the administrative costs of the commission, subject to appropriation."

The statute also provides that the remaining net proceeds in the Gaming Commission Fund

for each fiscal year are distributed to one of three funds in amounts defined in the statute. As a result, the following amounts have been transferred since the inception of the Gaming Commission Fund.

Fiscal Year of Transfer	Veterans Commission Capital Improvement Trust Fund	Missouri National Guard Trust Fund	•	Early Childhood Development, Education and Care Fund	Compulsive Gamblers Fund	Totals
FY 1994/1995	\$8,408,536.13					\$8,408,536.13
FY 1996	\$23,487,182.59					\$23,487,182.59
FY 1997	\$30,388,830.54					\$30,388,830.54
FY 1998	\$35,905,493.46					\$35,905,493.46
FY 1999	\$3,000,000.00	\$3,000,000.00	\$4,500,000.00	\$30,237,763.51	\$0.00	\$40,737,763.51
FY 2000	\$3,122,801.00	\$3,000,000.00	\$4,500,000.00	\$34,217,803.75	\$0.00	\$44,840,604.75
FY 2001	\$2,877,199.00	\$3,000,000.00	\$4,500,000.00	\$30,691,290.20	\$46,612.00	\$41,115,101.20
	\$107,190,042.72	\$9,000,000.00	\$13,500,000.00	\$95,146,857.46	\$46,612.00	\$224,883,512.18

#### **Legal and Legislative Affairs**

Patricia Churchill, Deputy Director

The Commission has been vigilant in ensuring riverboats, bingo organizations, suppliers and individual licensees abide by all laws and rules of the Commission. Disciplinary actions have been taken against licensees when violations of Commission rules and other laws have been found. The legal section is responsible for drafting proposed disciplines against these licensees.

In the 2000/2001 fiscal year, 14 disciplines were imposed on Class A excursion gambling boat licensees. These included fines ranging from \$5,000 to \$250,000 for violations including underage patrons, audit violations, and illegal political contributions.

The Commission is pleased to report that no Level I licensees were disciplined. Level I licensees hold gaming licenses for key positions and occupational positions including managers, controllers and any other persons who conduct an occupation within a riverboat gaming operation that are directed by the Commission to file a Level I application.

The Commission did, however, take disciplinary action and impose sanctions against 84 Level II licensees for violations of Commission laws and regulations. Level II licensees hold gaming licensees for occupational positions such as dealers, slot machine technicians, cocktail servers, to name a few. Of the 84 disciplinary actions taken against Level II licensees, 33 resulted in license revocations, 6 resulted in license suspensions and 45 temporary Level II license holders were ultimately denied permanent licensure.



Discipline imposed in the bingo section has ranged from written reprimands, to license suspensions, and in a few rare cases, license revocation. In the past year, seven bingo organization licenses were suspended after the discovery of illegal gambling devices in bingo halls. One bingo organization was denied its license renewal.

Fiscal year 2001 also saw the completion of an investigation into Station Casinos' activities in Missouri, including alleged unlawful contacts with the initial chairman of the Commission. The Commission entered into a settlement agreement with Station resolving all pending disciplinary complaints against its Missouri operations. As a part of the settlement, Station agreed to pay a \$1 million penalty and would sell its assets in Missouri, which cost more than \$600 million to build, for \$475 million to Ameristar Casinos.

Another responsibility of the legal section is to ensure the Commission's compliance with the Sunshine Law. As part of that responsibility, the legal section reviews and responds to document requests under the Sunshine Law. During FY 2001, the City of Kimmswick, Helujon, LTD, and Lucianna Ross filed suit in the Circuit Court of Cole County against the Missouri Gaming Commission. They sought access to a Commission investigative record dealing with the Commission's investigation of Isle of Capri – Jefferson County, Inc. The suit was resolved in the Commission's favor on July 10, 2001, when the court held the Commission "by virtue of Section 313.847.1 RSMo, has been given the discretion to close investigatory records in its possession." The court further held that the Commission had a compelling justification and did not abuse its discretion when it decided that the requested investigative records were closed. The Commission receives many open records requests and we are committed to releasing all records except those protected from disclosure by law, which are considered closed records.

#### **Corporate Securities and Finance**

Jim Oberkirsch, Chief Financial Analyst

The primary functions of the corporate securities and finance section are financial reporting, gaming market analysis, financial suitability analysis of reported transactions and tax collection.

The Commission provides a monthly public market statistics report on the Commission's website. The report provides data on adjusted gross receipts (gaming revenue), patron volume, admission counts and the amounts of the gaming tax and admission fees collected.

The corporate securities and finance section is responsible for the analysis of the gaming markets in Missouri for the purpose of providing the senior staff with information they need to make decisions regarding expansion, rule changes and regulatory resolutions. Regarding expansion, the goal

<sup>1</sup> www.mgc.state.mo.us/finance.htm

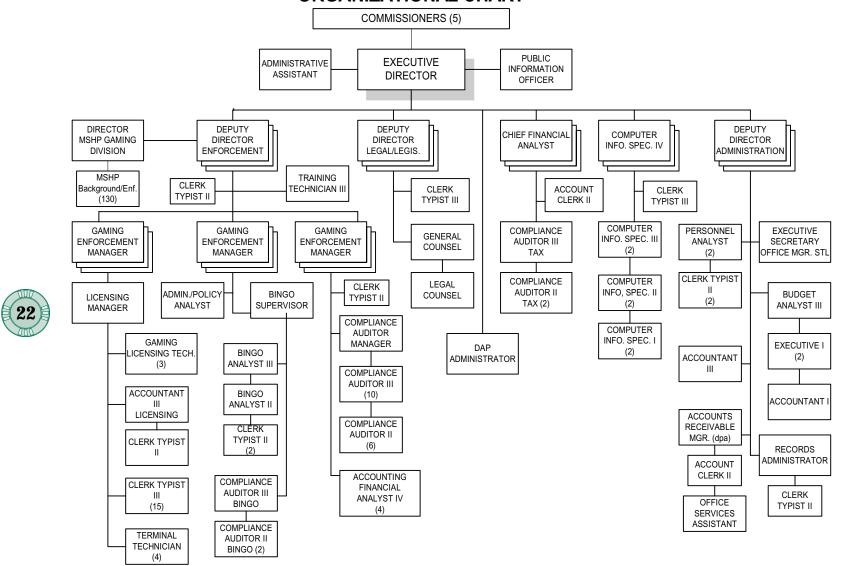
is to determine the timing, number and placement of additional casinos. The Commission's charge is to issue licenses to applicants that best serve the interests of the citizens of Missouri. In order to fulfill this responsibility, the Commission evaluates each market to determine whether new gaming capacity can be added without unduly impacting previously licensed facilities. The Commission has been hesitant to license a facility that would create an oversaturated market because of the negative impact it would have on local government budgets that are formulated based on expected gaming revenues. In addition, oversaturated markets in high gaming tax states, like Missouri, have a strong tendency to result in undesirable business practices, lax regulatory compliance and cost cutting measures that negatively affect the overall quality of the gaming facilities. Furthermore, it would result in displacement and unemployment among casino workers, thus harming Missouri families. Therefore, the Commission strives to avoid oversaturation of the market. However, should a facility become substandard, fall into disrepair or otherwise become non-competitive, the Commission would be forced to consider new projects of better quality that meet the high standards it set for licensees.

The section also examines licensee company business transactions, including the issuance of debt or equity, acquisitions, mergers and others. This analysis is done to determine whether the financial suitability of the gaming entity will be impaired due to the transaction and whether any regulatory action is necessary.

Another function of the corporate securities and finance section is the collection of the gaming tax and admission fees assessed upon casino licensees by statute.



# MISSOURI GAMING COMMISSION ORGANIZATIONAL CHART



## Gaming Market Report

#### Introduction

This section provides an overview of the statewide and regional gaming markets. The Commission closely monitors the markets to determine whether they merit additional capacity. The Commission's charge is to issue licenses to applicants who best serve the interests of the citizens of Missouri. In order to fulfill this responsibility, the Commission evaluates each market to determine whether it can add new gaming capacity without unduly affecting previously licensed facilities.<sup>2</sup>

The Commission has been hesitant to license a facility that would create an oversaturated market because of the negative impact it would have on local government budgets that are formulated based on expected gaming revenues. In addition, oversaturated markets in high tax states like Missouri have a strong tendency to result in undesirable business practices, lax regulatory compliance and cost cutting measures that negatively affect the overall quality of the gaming facilities. Furthermore, it would result in displacement and unemployment among casino workers, thus harming Missouri families. Therefore, the Commission strives to avoid oversaturation of the market.

However, should a facility become substandard, fall into disrepair or otherwise become non-competitive, the Commission would be forced to consider new projects of better quality that meet the high standards it sets for licensees. Operators of substandard facilities should not expect protection from the Commission. To the contrary, if a licensee allows its property to deteriorate and become inferior, it should expect the Commission to examine new projects that are more operationally sound.

#### Statewide Market

Statewide gaming revenue surpassed the one billion dollar mark in FY 2001, topping out at \$1,049 million, a 7% increase over the prior fiscal year. The increase came despite a 9% drop in patron volume thanks to an 18% increase in Win Per Patron (WPP). WPP is the amount the casino wins, on average, from each patron. The decline in patron volume generally reflects the maturing of the Missouri markets and the lack of expansion. The increase in WPP was due in part to vend-to-meter legislation, discussed on page 27, a higher slot hold percentage and new slot product. The casinos have become adept at marketing to their existing customer base, yielding more business from each customer.

Since the close of the fiscal year, one new casino has opened and a second is expected to open by the end of the calendar year. The Mark Twain Casino in LaGrange opened for business on July 25, while the Isle of Capri in Boonville is well under construction. The new casinos will provide a catalyst for some growth; however, the Commission expects slow growth in general from the existing casinos as the Missouri markets continue to mature. The following table offers a statewide statistical comparison of FY 2000 and FY 2001.



<sup>&</sup>lt;sup>1</sup> Section 313.805(1), RSMo.

<sup>&</sup>lt;sup>2</sup> This is only one of many criteria the Commission evaluates when considering licensure

	F	Y 2001	FY 2000	% Change
Gaming Revenue	\$ 1,0	49,216,000	\$ 977,129,000	7.4%
Patrons		22,709,000	24,925,000	-8.9%
Win Per Patron	\$	46.20	\$ 39.20	17.9%

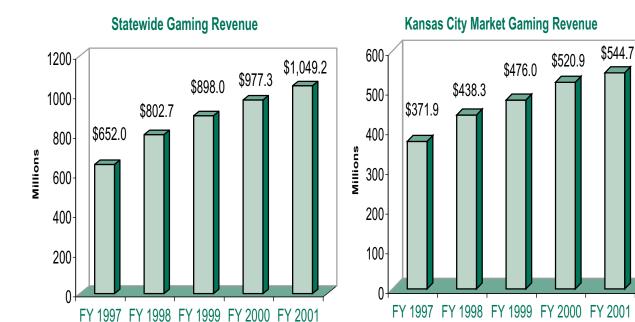
#### **Kansas City Market**

The Kansas City market (see table below) posted gaming revenue of \$555 million for the fiscal year, a 6% increase over the prior year. The Kansas City market followed the statewide trends with regard to patron volume and WPP. Harrah's edged out Ameristar for the top spot in the market, while Argosy beat out the Isle for third. The Isle will likely challenge Argosy in the coming fiscal year due to the Isle's upgrade discussed below. The Kansas City market ranks fourteenth out of thirty-four markets in the United States in gaming revenue.



The Kansas City market experienced significant reinvestment during the year as the Isle of Capri completed a \$12 million upgrade featuring a Caribbean Island theme. Harrah's also completed a major \$45 million renovation, which added a second level to the Mardi Gras barge.

	 FY 2001	 FY 2000	% Change
Gaming Revenue	\$ 554,671,000	\$ 520,744,000	6.5%
Patrons	11,837,000	12,580,000	-5.9%
Win Per Patron	\$ 46.86	\$ 41.39	13.2%



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#### St. Louis Market

The Missouri boats in the St. Louis market (see the following table) posted moderate growth with gaming revenue of \$446 million, an 8% increase over the prior year. Again, the increase came despite lower patron volume. The coming fiscal year will likely see slower growth as WPP stabilizes. During the year, Harrah's consolidated from four casinos to two. In addition, President moved closer to Laclede's Landing, added a new porte cochere, and upgraded their slot product and related technology.

The Illinois boats in the St. Louis market (see the following table) posted gaming revenue of \$273 million, for a slightly lower growth rate of 6% when compared to the Missouri boats. Illinois captured 38% of the gaming revenue market share in the St. Louis market with only 24% of the population base, due primarily to the absence of a loss limit.

In terms of gaming revenue, the total St. Louis market is ranked tenth out of thirty-four markets in the United States.

	FY 2001	FY 2000	% Change
Missouri Boats			
Gaming Revenue	\$ 445,672,000	\$ 410,942,000	8.5%
Patrons	9,942,000	11,391,000	-12.7%
Win Per Patron	\$ 44.83	\$ 36.08	24.3%
Illinois Boats			
Gaming Revenue	\$ 273,361,000	\$ 257,719,000	6.1%
Patrons	3,763,000	3,866,000	-2.7%
Win Per Patron	\$ 72.64	\$ 66.66	9.0%

# 26

#### **Other Markets**

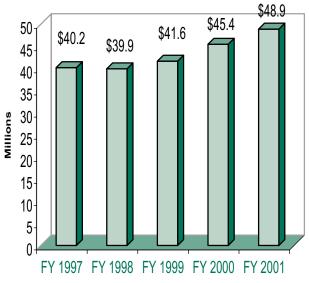
The smaller markets (see table below) of Caruthersville and St. Joseph posted 8% growth overall with gaming revenue of \$48.9 million for the fiscal year. The results reflect a 21% increase from the St. Jo Frontier offset by a 5% decline from the Aztar in Caruthersville. The St. Jo Frontier benefited from an upgrade in their slot product and a higher slot hold percentage.

	 FY 2001	FY 2000	% Change
Gaming Revenue	\$ 48,873,000	\$ 45,443,000	7.5%
Patrons	931,000	954,000	-2.4%
Win Per Patron	\$ 52.50	\$ 47.63	10.2%









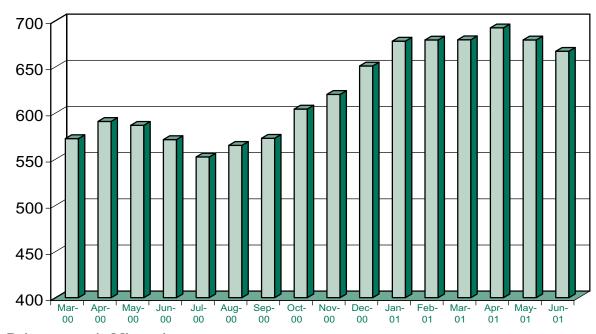
# 27

#### **Vend-to-Meter Legislation**

Senate Bill 902, containing provisions dubbed vend-to-meter, was enacted into law on August 28, 2000. This legislation expanded the definition of token to include electronic credits. The change gave the casino patron the ability to receive slot machine credits by inserting paper currency into slot machines equipped with bill validators without inserting a physical token. The benefit to the patron is that they no longer have to expend the physical effort of inserting the token into the slot machine. This benefit is real when you consider it can save the patron from inserting as many as two thousand tokens on one transaction.<sup>3</sup> The benefit to the casino is that their customers no longer expend the time necessary to insert the physical token into the slot machines. The data suggests the more convenient procedure results in higher slot volume. This can clearly be seen by the following graph, which shows the dramatic increase in slot play per patron due in a large part to vend-to-meter. Slot play per patron is the amount of money a patron feeds into a slot machine per visit. The average slot play per patron for the six months prior to vend-to-meter was \$573 while the average slot play per patron for the last six months of the fiscal year was \$679, an increase of 19%. Therefore, the annualized statewide increase in gaming revenue, assuming 22.7 million patrons and a slot hold percentage of 6.4%, is \$154 million.

<sup>&</sup>lt;sup>3</sup> For example, consider a patron playing a nickel slot machine who inserts a \$100 bill to begin play. Under the old law, 2000 tokens would drop into the tray, which would have to be reinserted to commence play. Under the new law, the \$100 would be converted to electronic credits and play could begin immediately.

### **Slot Volume per Patron**





#### **Reinvestment in Missouri**

Reinvestment in Missouri pertains to expansion projects or other capital expenditures associated with existing casino licensees. The Commission believes that reinvestment in Missouri is positive for the citizens of Missouri. Reinvestment leads to construction jobs for area residents and new business for area vendors. The Commission licenses casino projects and casino companies that it feels will provide reinvestment, either based on the financial viability of the project or the financial strength of the casino companies. The Commission also makes regulatory decisions with an eye towards reinvestment. For instance, before the Commission allowed Harrah's Maryland Heights to consolidate from four licenses to two, Harrah's committed to a \$20 million hotel expansion. Likewise, before the Commission allowed Ameristar Kansas City to consolidate from two licenses to one, they agreed to a \$20 million parking garage addition. The overall figures refute the contention that Missouri casinos drain their profits from the Missouri economy. Since the inception of gaming in Missouri in May of 1994, Missouri casinos have reinvested over 59% of their operating cash flow back into their facilities. The total reinvestment figure is approximately \$645 million since inception through FY 2001. Because nearly all of the casino licensees are public companies, the remaining profits benefit shareholders, some of whom are Missourians.

<sup>&</sup>lt;sup>4</sup> Estimate based on preliminary project design.

<sup>&</sup>lt;sup>5</sup> Id.

## **Charitable Gaming**

Charitable gaming includes licensed bingo and associated games such as pull-tabs, merchandise, coin boards and other "free" no charge promotional events as noted in the enforcement section of the Organizational Structure section on page 16. The operation of these games is restricted to qualified, licensed, religious, charitable, fraternal, veteran, and service organizations.

Charity game operators submit reports of their receipts on a quarterly basis to the Commission where the reports are audited and compiled by bingo staff members. Almost 79% of the receipts are returned to players as prizes. The remaining percentage, minus game related expenses and taxes, must be used for charitable purposes, such as donations to veterans' homes, scholarship funds, food banks, programs for the homeless, programs for children, and many charities related to health care.

Gaming Commission personnel conducted seven bingo training seminars during FY 2001 throughout the state with over 250 persons in attendance. These seminars resulted in a number of proposals from charitable game operators, which were subsequently reviewed by Commission staff to determine compliance with legal mandates and overall feasibility. A need to revise several rules was identified, and the Commission has already begun to address these issues.

The Commission recently approved a regulation that allows charitable game operators to use Electronic Bingo Card Monitoring Devices without printed bingo paper. These devices have been verified by an independent testing laboratory to ensure that bingo taxes can be properly reported and paid by suppliers. Certification of electronic devices could save charities considerable money, thus increasing the funds available for charitable purposes.

A new progressive game rule became effective May 31, 2000, which permits game operators to run two progressive games, provided game operators incrementally increase the amount of the prize and the odds to win.

During FY 2001, the bingo license unit processed and issued 1,314 new or renewal applications as detailed on page 30. In order to qualify for a bingo license, a charitable, fraternal, religious, service, or veteran organization must have an exemption as provided in section 501 (c), (3), (4), (5), (7), (8), (10), (19), or 501 (d) of the Internal Revenue Code. Organizations must have been in existence in this state for at least five years preceding filing of applications, and have had during that period at least 20 bona fide members. Proceeds must be used for lawful, charitable, religious or philanthropic purposes.



TYPE OF LICENSE	FY 99	FY 00	FY 01
Regular Bingo	659	608	576
Special Bingo (valid for one event of 1 to 7 calendar days)	370	386	368
Abrreviated Pull-Tab (valid for 1 day or 24 hours)	146	135	163
Supplier	5	6	6
Manufacturer	6	10	9
Hall Provider	148	170	192

The audit and enforcement sections emphasized charity game operator audit and inspections during FY 2001, completing 65 audits and 22 inspections. Audits included bingo product manufacturers, suppliers, and charity game operators. Comprehensive game inspection procedures have been implemented to ensure compliance with Missouri Revised Statutes and the Code of State Regulations. Charity game inspections are conducted randomly or as a direct result of complaints from players or member charities.

Eighteen convicted felons were identified and excluded from participating in the management or operation of charitable games in Missouri. This brought the total of felons excluded for the past six calendar years to 428 out of 57,362 criminal history checks conducted. During FY 2001, 27 illegal gambling devices containing approximately \$14,000 in cash were seized from licensed organizations. In an unusual case, enforcement personnel seized and destroyed more than 26 tons of contraband bingo paper and pull-tabs. Twelve organizations and four individuals were presented to the Commission for discipline during FY 2001.



## **Problem Gambling**

#### **Problem Gambling**

Missouri is recognized as an innovative leader in the United States on addressing problem gambling issues.<sup>1</sup> The growing success of Missouri's public awareness program is largely due to the efforts of the Missouri Alliance to Curb Problem Gambling (the "Alliance"), of which the Missouri Gaming Commission is an active member. Formed in 1997, the Alliance brings together diverse groups that have the common interest of working on issues relating to problem gambling.

The Alliance consists of both governing members and participating members.<sup>2</sup> Governing members share the responsibility of administering the Alliance programs and include: the Missouri Council on Problem Gambling Concerns, Inc., a non-profit advocacy group for problem gamblers; the Missouri Department of Mental Health; the Missouri Gaming Commission; the Missouri Lottery; and the Missouri Riverboat Gaming Association, a private trade organization representing riverboat casino operators. Dedicated to increasing awareness among all age groups about how to gamble responsibly and how to recognize problem gambling, the Alliance plays a key role in Missouri's comprehensive program to attack problem gambling.

#### **Responsible Gaming Education Week**

One of the centerpieces of the Alliance awareness program is Responsible Gaming Education Week (RGEW). Missouri was the first state in the country to set aside a week to promote responsible gaming and to educate its residents about the programs available to help problem gamblers. The Alliance placed a special emphasis on underage gambling issues during RGEW 2000 and launched its second awareness and education campaign – an underage gambling prevention program. The most common forms of gambling among youth are sports betting and card games, with interest in Internet gambling on the rise.

During the third annual Missouri RGEW, held August 6-10, 2001, the Alliance highlighted the growing issue of older adult problem gambling, and launched its third awareness and education campaign. Kickoff events included two nationally respected problem gambling experts, Joanna Franklin and Dr. Dennis McNeilly, as featured speakers.

RGEW features training sessions for gaming employees, educational displays for employees and visitors, an intensive advertising campaign to heighten public awareness about problem gambling, and the distribution of an educational video about warning signs for problem gambling and services for problem gamblers.<sup>3</sup>

RGEW is an excellent tool for increasing public awareness about problem gambling and the availability of programs for problem gamblers. The table on the following page depicts the dramatic increase in the number of persons entering the voluntary exclusion program following RGEW 1999 and RGEW 2000.

<sup>1</sup> Former Alliance Chairman Kevin Mullally was a presenter at the National Council on Problem Gambling's 'Annual Meeting on June 22, 2001. The program was entitled Public – Private Partnerships to Address Problem Gambling: The Missouri Model Today. Mullally will also present "Minor Problem: How to Combat Underage Gamblers" at the World Gaming Expo on October 6, 2001, and "Youth Gambling – Assessing Risks and Finding Solutions" at the Missouri School Counselors Association fall conference on November 4, 2001.



<sup>2</sup> Participating members are nonvoting members who wish to participate in Alliance activities. For more information on becoming a participating member, please visit the website at

http://www.888BETSOFF.com/alliance/app.htm or contact the Gaming Commission.

<sup>3</sup> This video can be viewed from the Alliance's website (http://www.888BETSOFF.com). Contact the Gaming Commission if you would like a copy of the video.

	Average Monthly	Total Number of Disassociated
Year	Applications	Persons
1996	7	41
1997	20	280
1998	29	631
1999	47	1,200
2000	93	2,315
2001		_
(Jan-Jul)	112	3,097

#### Missouri's Voluntary Exclusion Program

Missouri's voluntary exclusion program for problem gamblers was created in 1996 in response to a citizen's request to be banned from the riverboat gambling boats because he found himself unable to control his gambling.<sup>4</sup> During development of the program, treatment professionals indicated it is essential for problem gamblers to both acknowledge they have a problem and to take personal responsibility for the problem if they are to achieve long-term recovery. The Commission revised the rule and initiated the program consistent with their advice.

Under the provisions of the program, the problem gambler agrees to accept the responsibility of staying out of the excursion gambling boats, that it is not the responsibility of the boats or the Commission to prevent them from entering the gambling boat, and that if they choose to violate the program and are discovered, they will be arrested for trespassing.

Under this program, the Commission requires all licensees to:

- Remove persons in the program from their direct marketing lists;
- Deny people in the program check cashing privileges and participation in player's clubs; and
- Consult the list of people in the program before paying out any jackpot of \$1,200 or more.<sup>5</sup>

There is no procedure for removal once a person is placed on the List of Disassociated Persons. Those who treat problem gamblers are nearly unanimous in their belief that problem gambling is a lifetime condition and that a person is never cured but continues to work at their recovery day by day.

The voluntary exclusion program is not for everyone, nor is it a quick fix for problem gamblers. The vast majority of people who suffer from problem gambling will need counseling or group therapy such as Gamblers Anonymous.

The Commission adopted a rule that took effect May 30, 2001, allowing disassociated persons to enter an excursion gambling boat for the purposes of carrying out the duties



<sup>&</sup>lt;sup>4</sup> The program is formally called the List of Disassociated Persons. The provisions of the program can be found at 11 CSR 45-17, et. seq.

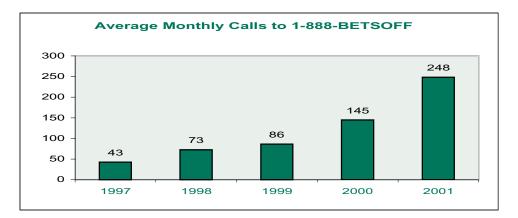
<sup>&</sup>lt;sup>5</sup> Internal Revenue Service form W2-G is required for any jackpot of \$1,200 or more. Because this form requires the patron's social security number, the List of Disassociated Persons can be efficiently referenced.

of their employment. This provides a problem gambler with the ability to both utilize the voluntary exclusion program in her/his recovery plan as well as maintain a current source of income at a time when it is most critical due to the financial distress created by her/his destructive gambling behavior.<sup>6</sup>

# <sup>6</sup> The provisions of this rule can be found at 11 CSR 45-17.015.

#### 1-888-BETS OFF Problem Gambling Help Line and Web Site

The efforts of the Alliance to promote 1-888-BETS OFF, Missouri's 24-hour problem gambling help line, have facilitated increased awareness of the help line. During calendar year 2000, the help line received 1,738 calls from problem gamblers and their loved ones. As of July 21, 2001, the help line has already exceeded that number. The chart below shows the increase in the monthly average number of calls received by the help line.



The Alliance also sponsors an Internet website, <a href="http://www.888BETSOFF.com">http://www.888BETSOFF.com</a>, that provides information about services for problem gamblers, education and awareness material and research about problem gambling issues.<sup>7</sup>

#### **Counselor Training and Free Treatment**

Missouri provides free compulsive gambling treatment for Missouri residents suffering from problem gambling. Open to both the problem gambler and family members, the Department of Mental Health administers this program using a network of private mental health providers who have been certified as compulsive gambling counselors. Until July 2001, the program was paid for by contributions from communities that host gambling activities. With the passage of Senate Bill 902, the state can allocate up to one cent of the \$1 admission fee paid to the state for problem gambling services. The legislation also expanded the services that can be



<sup>&</sup>lt;sup>7</sup> Two other excellent online sources for a broad array of research topics include the online journal The Wager, located on the Internet at <a href="http://www.thewager.org">http://www.thewager.org</a> and the Responsible Gambling Council, located at <a href="http://www.responsiblegambling.org">http://www.responsiblegambling.org</a>.

provided to include education and outreach.

#### **Problem Gambling Programs Administrator**

The Missouri Gaming Commission employs a full-time problem gambling programs administrator to act on behalf of problem gamblers, their families and friends. To our knowledge, Missouri is the only state in the nation whose regulatory agency staffs a full-time problem gambling advocate. The problem gambling programs administrator assists problem gamblers and their families in locating treatment and other resources; oversees the voluntary exclusion program; trains commission staff and agents on issues pertaining to problem gambling and enforcing the voluntary exclusion program; coordinates problem gambling research efforts; conducts public education and outreach efforts; develops collateral materials for education and prevention efforts and assembles information on problem gambling resources throughout the state and continent.

#### **Problem Gambling Speakers Bureau**

Speakers are available to give presentations for groups and organizations throughout the state on a variety of problem gambling topics, such as guidelines for responsible gambling, common gambling misconceptions, prevalence rates, risk factors and warning signs of problem gambling, prevention of youth gambling and the resources – including free treatment – available to Missourians who have a gambling problem, and their families.<sup>8</sup>

<sup>34</sup> 

<sup>§</sup> For more information about the speakers' bureau or to arrange a presentation, please contact the Gaming Commission. You can also contact the Alliance by e-mail from its website, <a href="http://www.888BETSOFF.com">http://www.888BETSOFF.com</a>.

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# Fiscal Year 2001 Report Appendices



### Missouri Gaming Commission Fund Balance Report Fiscal Year 2001 as of June 30, 2001

Beginning Fund Balance	\$6,655,847.26		
Revenue		Gaming Commission Expenses	
License Fees		Salaries	\$7,844,171.32
Gaming License Application Fee	\$410,000.00	Fringe Benefits	\$3,499,150.99
Bingo License Fee	\$63,300.00	Travel, In-State	\$117,207.49
Level 1 Occupational License Application Fee	\$32,000.00	Travel, Out-Of-State	\$103,960.59
Level 2 Occupational License Application Fee	\$330,000.00	Fuel & Utilities	\$22,806.06
Supplier Level 2 Occupational Lic Application Fee	\$5,550.00	Administrative Supplies	\$126,527.52
Supplier Level 2 Annual Occupational License Renewal	\$7,526.28	Repair, Maint, & Usage Supp	\$409.24
Gaming License Renewal Fees	\$350,000.00	Specific Use Supplies	\$11,456.77
Level 1 Occupational License Renewal Fee	\$8,702.08	Professional Development	\$74,605.00
Level 2 Occupational License Renewal Fee	\$536,544.18	Communication Serv & Supp	\$194,860.97
Supplier License Application Fee	\$20,000.00	Business Services	\$134,439.30
Supplier Annual License Renewal Fee	\$124,493.11	Professional Services	\$142,246.75
Replacement Gaming License	\$5,580.00	Housekeep & Janitor Serv	\$19,399.90
Liquor License	\$8,000.00	Equipment M&R Services	\$30,645.99
Total License Fees	\$1,901,695.65	Computer Equipment	\$236,264.63
		Electronic & Photo Equip	\$6,325.54
Reimbursements		Office Equipment	\$51,530.72
MGC Reimbursement - Company Background	\$178,254.42	Specific Use Equipment	\$6,383.06
MGC Reimbursement - Level 1 Background	\$49,496.58	Building & Equip Leases	\$195.00
MGC Reimbursement - Supplier Background	\$223,442.50	Building Lease Payments	\$359,100.00
MGC Reimbursement - Enforcement	\$5,851,939.71	Building & Equip Rentals	\$5,519.90
MGC Reimbursement - Device Testing	\$108,703.75	Miscellaneous Expenses	\$30,218.46
MGC Reimbursement - Other	\$0.00	Total MGC Expenses	\$13,017,425.20
Total Reimbursements	\$6,411,836.96		, , ,
	, , , , , , , , , , , , , , , , , , , ,	Other Expense & Transfers	
Other Income		State Auditor Salaries	\$15,565.47
Admission Fees	\$46,982,177.40	State Auditor Expense & Equipment	\$2,657.46
Gaming Commission Administrative Income	\$4,410.56	Attorney General Salaries	\$94,522.78
Witness Fees	\$43.50	Attorney General Expense & Equipment	\$20,408.25
Surplus Property Sales	\$913.12	MSHP Vehicle Replacement	\$502,014.00
Time Deposits Interest	\$78,687.15	MSHP Vehicle Maintenance	\$67,314.26
US/Agency Securities Interest	\$384,861.55	MSHP Gasoline	\$152,239.24
Penalties	\$3,032.63	MSHP Automotive Tech Overtime	\$21,222.40
Vendor Refunds - State (see Note 1)	\$33,780.23	MSHP Administration	\$4,347.15
Other Refunds	\$589.00	Refunds	\$1,029.57
Employee Personal Expense Reimbursement	\$213.28	Juvenile Court Diversion	\$415,940.31
Cancelled Checks	Ψ2 10.20	Missouri College Guarantee Fund Transfer	\$6,000,000.00
Total Other Income	\$47,488,708.42	Veterans Commission CI Trust Fund	\$3,000,000.00
Total Other moome	Ψ+1,+00,100.+2	Missouri National Guard Trust Fund	\$3,000,000.00
Total All Revenue	\$55,802,241.03	Early Childhood Development Fund Transfer FY 2001	\$30,538,114.14
Total All Nevellue	ψ33,002,2 <del>+</del> 1.03	Article X Transfer for FY 1999	\$173,930.00
		Transfer to Compulsive Gamblers Fund	\$46,612.00
		Leasing Operations Transfer	\$13,822.43
		Other Transfers	\$7,532.00
		Total Other Expenses & Transfers	\$44,077,271.46
		Total Other Expenses & Translets	Ψ <del>17</del> ,011,211.40
		Total All Expenses & Transfers	\$57,094,696.66
Subject to Change		Fund Balance as of June 30, 2001	\$5,363,391.63

## Fiscal Year 2001 Project Summary

				ADMISSION FEES			GAMING TAX						GAMING
BOAT / LOCATION	OPENING DATE	ADMISSIONS	ADMISSION FEES	STATE &	ADJUSTED GROSS RECEIPTS	GAMING TAX	LOCAL PORTION	STATE PORTION	CAPITAL INVESTMENT		TABLE	SLOT MACHINES	SPACE (SQ FT)
	DATE	ADMICOIONO	1 2 2 0	EGGAL I GRITOR	CROCO RECEIL TO	17.7	TORTION	TOKTION	INVEGRALIE	LIIII EOTEEO	CANLO	MACHINEO	(0411)
President/St. Louis	27-May-94	3,829,663	7,659,326	3,829,663	64,840,032	12,968,006	1,296,801	11,671,206	75,500,000	949	49	1,238	58,000
Ameristar/St. Charles	27-May-94	5,533,440	11,066,880	5,533,440	128,797,184	25,759,437	2,575,944	23,183,493	378,700,000	1,037	49	1,875	45,000
Argosy/Riverside	22-Jun-94	4,183,715	8,367,430	4,183,715	98,080,488	19,616,098	1,961,610	17,654,488	108,700,000	817	34	1,101	30,000
St. Jo Frontier/St. Joseph	24-Jun-94	1,139,018	2,278,036	1,139,018	25,983,102	5,196,620	519,662	4,676,958	31,900,000	343	18	486	18,000
Harrah's/North Kansas City	22-Sep-94	7,609,020	15,218,040	7,609,020	196,713,047	39,342,609	3,934,261	35,408,348	205,500,000	1,736	43	2,072	57,000
Aztar/Caruthersville	27-Apr-95	790,034	1,580,068	790,034	22,890,100	4,578,020	457,802	4,120,218	56,100,000	346	14	755	10,400
Isle of Capri/Kansas City	18-Oct-96	3,804,505	7,609,010	3,804,505	74,889,468	14,977,894	1,497,789	13,480,104	112,100,000	779	30	1,078	30,000
Ameristar/Kansas City	16-Jan-97	8,833,691	17,667,382	8,833,691	184,987,616	36,997,523	3,699,752	33,297,771	328,900,000	2,088	143	3,225	140,000
Harrah's/Maryland Heights	11-Mar-97	11,362,764	22,725,528	11,362,764	252,035,123	50,407,025	5,040,702	45,366,322	284,800,000	2,121	71	3,211	104,000
GRAND TOTALS:		47,085,850	94,171,700	47,085,850	1,049,216,158	209,843,232	20,984,323	188,858,908	1,582,200,000	10,216	451	15,041	492,400

The figures published in this report are subject to adjustment.

#### **ADMISSION FEE SUMMARY**

Fiscal Year Ended June 30, 2001

MONTH	ARGOSY	AZTAR	HARRAH'S NKC	HARRAH'S MH	ISLE OF CAPRI	AMERISTAR KC *	PRESIDENT	AMERISTAR SC *	ST. JO	STATE TOTAL
Jul-00	792,014	153,634	1,300,196	2,369,086	824,322	1,720,764	610,648	1,008,016	210,216	8,988,896
Aug-00	732,374	135,774	1,194,514	2,059,652	711,130	1,509,862	595,982	917,932	193,178	8,050,398
Sep-00	748,102	141,352	1,326,620	2,061,004	572,254	1,538,602	622,800	985,698	199,684	8,196,116
Oct-00	716,608	120,484	1,460,344	1,926,648	464,994	1,416,462	571,008	922,502	190,766	7,789,816
Nov-00	685,940	111,600	1,290,086	1,906,150	378,544	1,396,742	532,446	889,698	177,370	7,368,576
Dec-00	640,136	102,110	1,226,960	1,731,482	448,434	1,337,916	494,468	806,266	170,984	6,958,756
Jan-01	674,318	123,226	1,279,142	1,786,588	609,106	1,378,322	636,436	857,400	179,936	7,524,474
Feb-01	641,312	141,816	1,245,238	1,777,690	634,972	1,323,992	696,100	890,694	179,460	7,531,274
Mar-01	767,164	155,854	1,346,452	1,979,948	828,976	1,679,060	787,916	1,029,270	215,324	8,789,964
Apr-01	657,378	130,248	1,097,252	1,654,842	666,480	1,361,838	697,976	869,150	180,802	7,315,966
May-01	664,512	130,942	1,206,168	1,729,412	725,690	1,477,328	723,798	946,922	192,350	7,797,122
Jun-01	647,572	133,028	1,245,068	1,743,026	744,108	1,526,494	689,748	943,332	187,966	7,860,342
TOTAL	8,367,430	1,580,068	15,218,040	22,725,528	7,609,010	17,667,382	7,659,326	11,066,880	2,278,036	94,171,700

MONTH	ARGOSY	AZTAR	HARRAH'S NKC	HARRAH'S MH	ISLE OF CAPRI	KC STATION	PRESIDENT	STATION SC	ST. JO	STATE TOTAL
Jul-99	607,898	122,092	1,222,936	1,896,064	637,314	1,439,186	537,688	838,178	145,186	7,446,542
Aug-99	589,564	135,998	1,117,522	2,102,938	612,154	1,333,566	668,484	829,498	132,502	7,522,226
Sep-99	580,792	147,160	1,030,560	2,145,900	545,294	1,271,716	688,068	863,462	126,908	7,399,860
Oct-99	597,896	144,896	1,052,722	2,246,606	553,048	1,319,804	715,872	1,003,584	137,270	7,771,698
Nov-99	696,956	133,116	1,148,848	2,137,908	697,076	1,414,556	631,996	903,724	176,224	7,940,404
Dec-99	758,166	128,826	1,227,972	2,108,482	790,576	1,462,022	593,066	879,916	187,000	8,136,026
Jan-00	758,868	125,002	1,222,210	2,044,940	822,906	1,543,640	627,010	905,512	192,036	8,242,124
Feb-00	754,450	150,486	1,292,488	2,198,912	859,504	1,662,814	684,906	941,770	209,714	8,755,044
Mar-00	810,290	153,754	1,370,004	2,265,080	943,672	1,710,322	699,508	945,648	213,020	9,111,298
Apr-00	742,266	140,842	1,215,526	1,991,320	870,632	1,542,512	657,512	929,314	194,566	8,284,490
May-00	714,074	134,832	1,205,942	2,003,542	811,012	1,472,576	645,250	967,128	196,834	8,151,190
Jun-00	718,654	131,490	1,208,570	2,088,392	776,268	1,473,728	607,108	877,020	198,806	8,080,036
TOTAL	8,329,874	1,648,494	14,315,300	25,230,084	8,919,456	17,646,442	7,756,468	10,884,754	2,110,066	96,840,938

<sup>\*</sup> Effective December 21, 2000, Ameristar acquired KC Station and St. Charles Station.

#### **GAMING TAX SUMMARY**

Fiscal Year Ended June 30, 2001

MONTH	ARGOSY	AZTAR	HARRAH'S NKC	HARRAH'S MH	ISLE OF CAPRI	AMERISTAR KC *	PRESIDENT	AMERISTAR SC *	ST. JO	STATE TOTAL
	1.045.040	007.000	0.070.405	4.447.005	1.050.501	0.007.440	011710	0.000.070	110 700	47.070.750
Jul-00	1,645,012	397,006	3,078,195	4,147,895	1,353,521	3,287,416	914,719	2,036,273	419,723	17,279,759
Aug-00	1,627,936	364,110	2,933,699	3,818,484	1,187,572	2,937,438	868,583	1,958,450	395,505	16,091,778
Sep-00	1,646,465	387,224	3,412,838	4,092,883	1,002,415	3,135,035	959,177	2,114,356	441,862	17,192,256
Oct-00	1,683,138	373,140	3,350,922	3,983,132	875,986	3,003,415	894,418	2,043,682	420,942	16,628,774
Nov-00	1,640,624	334,857	3,370,614	3,937,381	676,861	2,834,465	901,890	2,031,528	396,356	16,124,576
Dec-00	1,472,267	307,540	3,380,066	3,958,933	917,914	2,879,887	887,987	2,114,540	407,284	16,326,417
Jan-01	1,651,365	370,909	3,284,505	4,063,789	1,287,311	2,902,156	1,161,249	2,070,542	407,707	17,199,532
Feb-01	1,642,955	418,293	3,289,730	4,174,728	1,315,915	2,913,223	1,230,261	2,002,419	434,469	17,421,994
Mar-01	1,815,512	471,598	3,645,287	4,851,227	1,736,037	3,800,465	1,408,982	2,600,528	500,139	20,829,778
Apr-01	1,578,807	382,190	3,066,558	4,320,700	1,464,357	3,065,410	1,242,260	2,219,281	441,604	17,781,166
May-01	1,635,731	379,612	3,254,349	4,564,316	1,571,623	3,296,663	1,272,710	2,410,064	482,308	18,867,378
Jun-01	1,576,285	391,540	3,275,847	4,494,944	1,600,494	3,250,262	1,225,770	2,412,654	448,721	18,676,516
	40.040.007	4 570 000	22 242 222	F0 400 440	44 000 005	07.005.007	40.000.000	00.044.040	5 400 000	040 440 004
TOTAL	19,616,097	4,578,020	39,342,609	50,408,413	14,990,005	37,305,837	12,968,006	26,014,316	5,196,620	210,419,924

MONTH	ARGOSY	AZTAR	HARRAH'S NKC	HARRAH'S MH	ISLE OF CAPRI	KC STATION	PRESIDENT	STATION SC	ST. JO	STATE TOTAL
Jul-99	1,505,650	402,509	3,112,932	4,171,896	1,156,074	3,132,743	923,117	1,940,082	345,398	16,690,401
Aug-99	1,419,550	431,403	2,912,721	3,878,891	1,092,627	2,852,157	1,033,922	1,788,585	296,139	15,705,995
Sep-99	1,421,298	400,609	2,924,310	3,847,967	1,029,626	2,789,719	1,029,245	1,868,363	299,094	15,610,232
Oct-99	1,549,058	411,596	2,816,121	4,015,465	1,099,703	2,976,124	1,055,231	1,964,187	291,889	16,179,374
Nov-99	1,551,338	380,571	2,773,481	3,810,516	1,191,388	2,689,167	975,880	1,788,206	363,998	15,524,545
Dec-99	1,584,224	366,376	2,795,679	3,818,650	1,292,545	2,695,235	954,797	1,781,892	356,058	15,645,457
Jan-00	1,641,371	354,307	2,746,264	3,907,509	1,331,181	2,996,809	1,006,544	1,773,685	380,710	16,138,380
Feb-00	1,649,320	429,572	2,863,228	3,997,619	1,392,696	3,025,082	1,057,074	1,819,387	407,213	16,641,192
Mar-00	1,704,247	445,403	3,179,494	4,319,664	1,495,938	3,280,870	1,124,460	2,053,678	433,034	18,036,789
Apr-00	1,560,313	404,260	3,007,449	3,894,355	1,435,371	2,948,931	1,042,495	1,973,810	409,963	16,676,948
May-00	1,589,216	388,499	2,967,491	3,862,590	1,350,469	2,837,132	982,325	2,016,839	342,064	16,336,624
Jun-00	1,599,503	378,937	2,979,488	4,045,799	1,363,103	2,881,052	897,976	1,860,996	369,052	16,375,906
TOTAL	18,775,087	4,794,041	35,078,658	47,570,922	15,230,721	35,105,021	12,083,066	22,629,711	4,294,613	195,561,841

<sup>\*</sup> Effective December 21, 2000, Ameristar acquired KC Station and St. Charles Station.

## Ameristar - Kansas City

General Manager: Tom Burke 3200 North Station Drive Kansas City, Missouri 64161 (816) 414-7000

Date Licensed: January 16, 1997

Gaming Space: 140,000 Sq. Ft. (two boats)

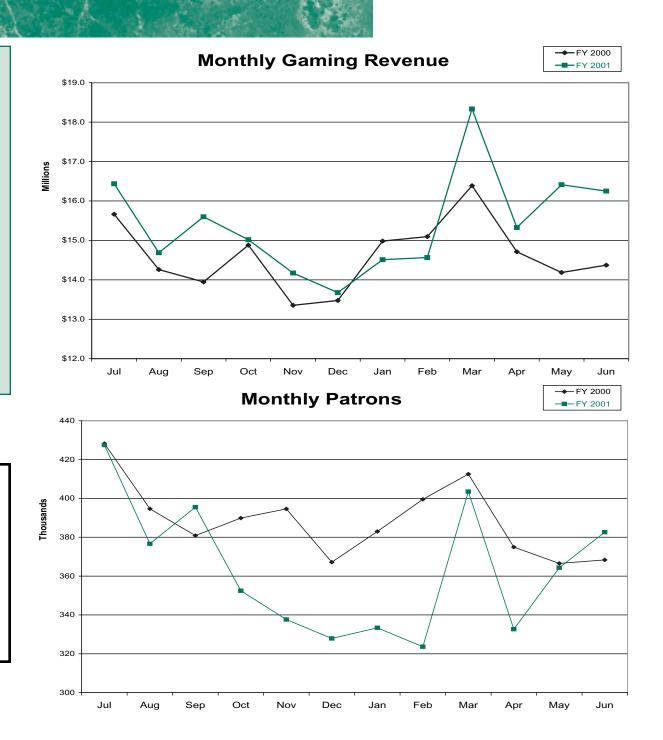
**Electronic Gaming Devices: 3,225** 

Table Games: 143
Restaurants: 11
Surface Parking
200 Room Hotel
18 Screen Movie Theatre, Concert Hall
Employee Wages, Benefits, and Payroll Related
Expenses: \$50,471,299

Real Estate/Personal Property Tax: \$4,252,414

State Sales Tax: \$1,940,350 Charitable Donations: \$174,373 Total Employment: 2,088 Minority Employment: 654 Female Employment: 963

Ameristar acquired the Kansas City Station property on December 21, 2000. For the full fiscal year, gaming revenue at the property was \$185 million, up 6% over the prior year, and again finished second to Harrah's in the market. The property benefited from a higher WPP due in part to a higher slot hold percentage.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$16,437,082	\$3,363,347	24.31%	\$13,073,735	6.43%	427,485	\$38.45	860,382	\$701	\$132
Aug-00	\$14,687,188	\$2,992,423	24.23%	\$11,694,765	6.51%	376,654	\$38.99	754,931	\$620	\$119
Sep-00	\$15,598,155	\$3,047,201	24.41%	\$12,550,954	6.45%	395,501	\$39.44	769,301	\$631	\$127
Oct-00	\$15,017,077	\$2,737,851	23.31%	\$12,279,226	6.56%	352,443	\$42.61	708,231	\$567	\$124
Nov-00	\$14,172,327	\$2,591,666	21.97%	\$11,580,660	6.27%	337,635	\$41.98	698,371	\$537	\$116
Dec-00	\$13,675,330	\$2,881,397	23.74%	\$10,793,933	6.25%	327,874	\$41.71	668,958	\$597	\$108
Jan-01	\$14,510,782	\$2,988,767	25.16%	\$11,522,014	6.24%	333,344	\$43.53	689,161	\$619	\$116
Feb-01	\$14,566,116	\$2,759,308	23.89%	\$11,806,808	6.37%	323,636	\$45.01	661,996	\$571	\$118
Mar-01	\$18,332,119	\$3,231,632	23.64%	\$15,100,487	6.44%	403,510	\$45.43	839,530	\$669	\$151
Apr-01	\$15,327,049	\$2,957,936	26.47%	\$12,369,113	6.19%	332,657	\$46.07	680,919	\$612	\$127
May-01	\$16,413,082	\$2,760,114	23.55%	\$13,652,968	6.53%	364,303	\$45.05	738,664	\$571	\$137
Jun-01	\$16,251,311	\$2,470,948	21.50%	\$13,780,363	6.48%	382,620	\$42.47	763,247	\$576	\$142
TOTALS	\$184,987,616	\$34,782,589	23.85%	\$150,205,026	6.40%	4,357,662	\$42.45	8,833,691	\$606	\$127

MONTH	TOTAL AGR	TABLE AGR	TABLE WIN %	SLOT AGR	SLOT HOLD %	PATRONS	WIN PER PATRON	ADMISSIONS	DAILY WIN PER TABLE	DAILY WIN PER SLOT
WONTH	AGN	AGR	VVIIV /0	AGN	HOLD /6	PATRONS	FAIRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-99	\$15,663,716	\$3,474,854	23.94%	\$12,188,862	6.03%	428,254	\$36.58	719,593	\$793	\$127
Aug-99	\$14,260,784	\$3,429,711	24.76%	\$10,831,073	5.68%	394,633	\$36.14	666,783	\$783	\$113
Sep-99	\$13,948,596	\$2,954,651	22.15%	\$10,993,945	5.94%	380,847	\$36.63	635,858	\$675	\$115
Oct-99	\$14,880,622	\$3,501,325	25.38%	\$11,379,297	5.78%	389,885	\$38.17	659,902	\$799	\$119
Nov-99	\$13,355,368	\$2,885,118	21.89%	\$10,470,251	5.87%	394,595	\$33.85	707,278	\$673	\$109
Dec-99	\$13,476,173	\$2,996,287	21.83%	\$10,479,887	6.17%	367,165	\$36.70	731,011	\$694	\$110
Jan-00	\$14,984,045	\$3,389,021	24.41%	\$11,595,025	6.10%	382,971	\$39.13	771,820	\$774	\$121
Feb-00	\$15,094,642	\$3,327,414	24.25%	\$11,767,228	5.87%	399,535	\$37.78	831,407	\$720	\$121
Mar-00	\$16,387,920	\$3,660,582	25.37%	\$12,727,338	6.10%	412,510	\$39.73	855,161	\$767	\$132
Apr-00	\$14,711,908	\$3,242,068	25.37%	\$11,469,841	5.97%	374,952	\$39.24	771,256	\$647	\$118
May-00	\$14,185,658	\$2,729,077	22.11%	\$11,456,581	6.23%	366,528	\$38.70	736,288	\$569	\$128
Jun-00	\$14,372,158	\$2,841,637	23.57%	\$11,530,521	6.39%	368,357	\$39.02	736,864	\$592	\$117
TOTALS	\$175,321,592	\$38,431,743	23.78%	\$136,889,849	6.01%	4,660,232	\$37.62	8,823,221	\$707	\$119

## Ameristar - St. Charles

General Manager: Tony Raymon 1260 South Main Street St. Charles, Missouri 63301 (636) 940-3400

Date Licensed: May 27, 1994 Gaming Space: 45,000 Square Feet Electronic Gaming Devices: 1,875

Table Games: 49 Restaurants: 2

Garage and Surface Parking

Employee Wages, Benefits, and Payroll Related

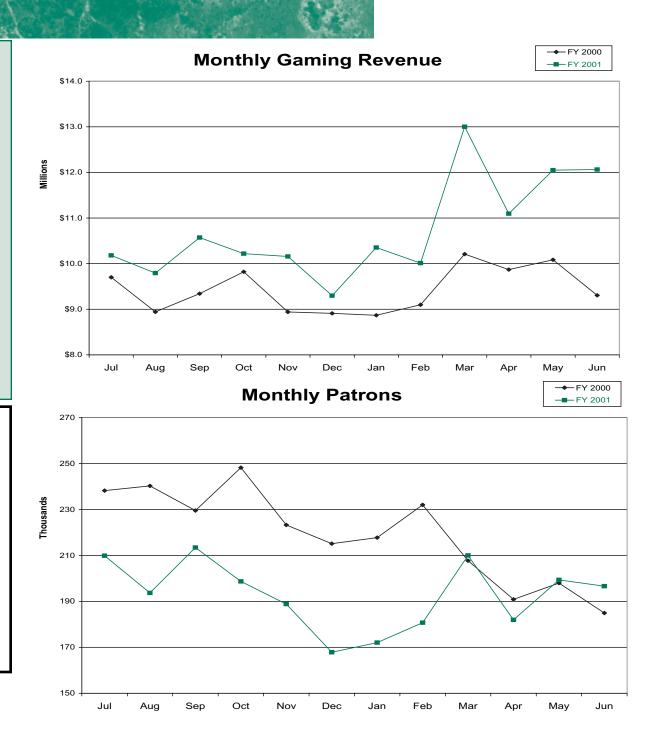
Expenses: \$30,805,715

Real Estate/Personal Property Tax: \$2,250,994

State Sales Tax: \$434,227 City Lease Payments: None Charitable Donations: \$55,138 Total Employment: 1,037

Minority Employment: 257 Female Employment: 524

Ameristar acquired the St. Charles Riverfront Station property on December 21, 2000. For the full fiscal year the property posted gaming revenue of \$129 million, a 14% increase over the prior year. The strong gain primarily reflects the barge expansion completed just prior to FY 2001, a higher slot hold percentage and a slot machine upgrade. Ameristar recently began a major expansion project, which includes two new barges featuring 3,700 gaming positions on 115,000 square feet of casino space, a historical streetscape and at least three restaurants at an estimated cost of \$160 million.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$10,181,364	\$1,603,692	24.02%	\$8,577,671	6.13%	209,884	\$48.51	504,008	\$1,091	\$156
Aug-00	\$9,792,251	\$1,631,176	26.16%	\$8,161,076	6.25%	193,684	\$50.56	458,966	\$1,110	\$145
Sep-00	\$10,571,782	\$1,492,224	23.66%	\$9,079,558	6.45%	213,425	\$49.53	492,849	\$995	\$162
Oct-00	\$10,218,408	\$1,469,397	24.41%	\$8,749,011	6.25%	198,700	\$51.43	461,251	\$980	\$157
Nov-00	\$10,157,639	\$1,587,453	26.67%	\$8,570,186	6.32%	188,814	\$53.80	444,849	\$1,058	\$154
Dec-00	\$9,298,301	\$1,290,688	22.56%	\$8,007,613	6.31%	167,831	\$55.40	403,133	\$860	\$143
Jan-01	\$10,352,711	\$1,448,917	24.62%	\$8,903,794	6.24%	172,042	\$60.18	428,700	\$986	\$161
Feb-01	\$10,012,094	\$1,474,925	24.30%	\$8,537,169	5.99%	180,732	\$55.40	445,347	\$1,003	\$154
Mar-01	\$13,002,640	\$1,366,098	20.04%	\$11,636,542	6.89%	209,964	\$61.93	514,635	\$929	\$209
Apr-01	\$11,096,403	\$1,451,581	24.98%	\$9,644,822	6.47%	181,965	\$60.98	434,575	\$987	\$171
May-01	\$12,050,321	\$1,466,328	24.01%	\$10,583,994	6.57%	199,346	\$60.45	473,461	\$998	\$189
Jun-01	\$12,063,269	\$1,235,994	21.01%	\$10,827,275	6.66%	196,593	\$61.36	471,666	\$841	\$192
TOTALS	\$128,797,184	\$17,518,474	23.84%	\$111,278,709	6.39%	2,312,980	\$55.68	5,533,440	\$986	\$166

	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-99	\$9,700,408	\$1,668,781	22.33%	\$8,031,627	6.08%	238,212	\$40.72	419,089	\$830	\$134
Aug-99	\$8,942,927	\$1,572,657	22.60%	\$7,370,270	5.67%	240,258	\$37.22	414,749	\$782	\$123
Sep-99	\$9,341,817	\$1,624,863	23.68%	\$7,716,954	6.12%	229,514	\$40.70	431,731	\$846	\$127
Oct-99	\$9,820,935	\$1,817,907	25.64%	\$8,003,029	5.96%	248,184	\$39.57	501,792	\$932	\$132
Nov-99	\$8,941,029	\$1,749,727	25.00%	\$7,191,302	5.90%	223,222	\$40.05	451,862	\$897	\$119
Dec-99	\$8,909,462	\$1,697,326	22.96%	\$7,212,137	5.96%	215,117	\$41.42	439,958	\$857	\$120
Jan-00	\$8,868,426	\$1,577,722	23.29%	\$7,290,704	5.69%	217,740	\$40.73	452,756	\$797	\$148
Feb-00	\$9,096,935	\$1,519,838	23.06%	\$7,577,098	5.98%	231,994	\$39.21	470,885	\$792	\$206
Mar-00	\$10,209,232	\$1,745,829	25.54%	\$8,463,403	6.12%	207,697	\$49.15	472,824	\$1,164	\$162
Apr-00	\$9,869,050	\$1,503,777	23.09%	\$8,365,273	6.10%	190,869	\$51.71	464,657	\$1,067	\$160
May-00	\$10,084,194	\$1,615,088	24.48%	\$8,469,106	6.36%	197,943	\$50.94	483,564	\$1,077	\$157
Jun-00	\$9,304,981	\$1,391,287	22.49%	\$7,913,694	6.34%	184,909	\$50.32	438,510	\$928	\$143
TOTALS	\$113,089,397	\$19,484,801	23.68%	\$93,604,596	6.03%	2,625,659	\$43.07	5,442,377	\$914	\$144

## **Argosy Riverside Casino**

General Manager: Larry Kinser 777 NW Argosy Parkway Riverside, MO 64150 (816) 741-7568

Date Licensed: June 22, 1994 Gaming Space: 30,000 Square Feet Electronic Gaming Devices: 1,101

Table Games: 34 Restaurants: 3 Meeting Space Parking Garage

Employee Wages, Benefits, and Payroll Related

Expenses: \$22,019,510

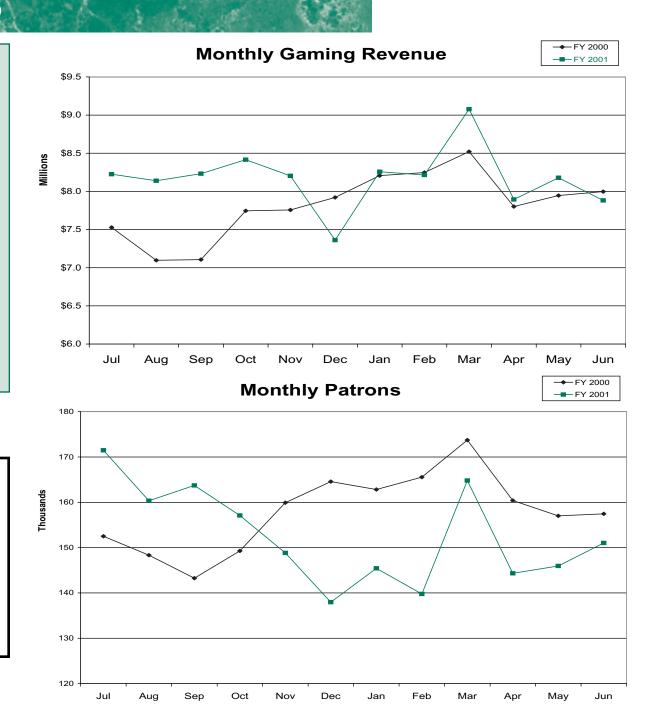
Real Estate/Personal Property Tax: \$1,102,011

State Sales Tax: \$356,344

City Lease Payments: \$3,461,959 Charitable Donations: \$15,265

Total Employment: 817 Minority Employment: 201 Female Employment: 401

Argosy's gaming revenue increased 5% to \$98 million, compared to 21% growth in the prior year. The slower growth reflects a decline in patron volume due in part to increased competition from the newly renovated Isle property. In recent months, Argosy and Isle have been running neck and neck in terms of gaming revenue market share.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$8,225,061	\$1,154,243	24.86%	\$7,070,818	4.97%	171,478	\$47.97	396,007	\$962	\$216
Aug-00	\$8,139,682	\$1,084,340	24.48%	\$7,055,341	5.21%	160,333	\$50.77	366,187	\$904	\$214
Sep-00	\$8,232,326	\$956,311	22.38%	\$7,276,014	5.19%	163,729	\$50.28	374,051	\$797	\$221
Oct-00	\$8,415,689	\$1,089,527	25.86%	\$7,326,161	5.24%	157,081	\$53.58	358,304	\$908	\$223
Nov-00	\$8,203,121	\$1,152,414	25.87%	\$7,050,707	5.31%	148,844	\$55.11	342,970	\$1,098	\$212
Dec-00	\$7,361,335	\$860,211	19.80%	\$6,501,124	5.18%	137,969	\$53.35	320,068	\$819	\$195
Jan-01	\$8,256,823	\$1,045,115	25.68%	\$7,211,707	5.50%	145,430	\$56.78	337,159	\$1,025	\$217
Feb-01	\$8,214,777	\$1,018,164	26.53%	\$7,196,613	5.65%	139,777	\$58.77	320,656	\$998	\$217
Mar-01	\$9,077,561	\$1,076,861	23.16%	\$8,000,701	5.40%	164,802	\$55.08	383,582	\$1,056	\$242
Apr-01	\$7,894,034	\$975,840	24.66%	\$6,918,195	5.29%	144,334	\$54.69	328,689	\$957	\$209
May-01	\$8,178,657	\$982,264	23.69%	\$7,196,393	5.46%	145,945	\$56.04	332,256	\$963	\$218
Jun-01	\$7,881,423	\$955,446	23.19%	\$6,925,977	5.42%	151,020	\$52.19	323,786	\$937	\$210
TOTALS	\$98,080,488	\$12,350,735	24.15%	\$85,729,752	5.31%	1,830,742	\$53.57	4,183,715	\$952	\$216

	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-99	\$7,528,249	\$1,133,120	25.88%	\$6,395,129	5.20%	152,502	\$49.36	303,949	\$968	\$198
Aug-99	\$7,097,750	\$1,109,046	26.80%	\$5,988,704	4.97%	148,339	\$47.85	294,782	\$948	\$188
Sep-99	\$7,106,491	\$1,014,927	25.11%	\$6,091,563	5.16%	143,250	\$49.61	290,396	\$867	\$190
Oct-99	\$7,745,288	\$1,217,576	28.22%	\$6,527,712	5.19%	149,284	\$51.88	298,948	\$1,041	\$203
Nov-99	\$7,756,688	\$1,107,344	23.15%	\$6,649,344	5.15%	159,921	\$48.50	348,478	\$946	\$206
Dec-99	\$7,921,120	\$1,226,822	24.00%	\$6,694,297	5.09%	164,581	\$48.13	379,083	\$1,049	\$205
Jan-00	\$8,206,855	\$1,153,945	22.69%	\$7,052,910	5.30%	162,816	\$50.41	379,434	\$986	\$218
Feb-00	\$8,246,601	\$1,376,999	27.40%	\$6,869,602	5.16%	165,555	\$49.81	377,225	\$1,177	\$215
Mar-00	\$8,521,235	\$1,253,612	23.40%	\$7,267,624	4.98%	173,737	\$49.05	405,145	\$1,045	\$224
Apr-00	\$7,801,567	\$926,868	20.58%	\$6,874,699	5.14%	160,397	\$48.64	371,133	\$772	\$213
May-00	\$7,946,080	\$1,095,996	24.94%	\$6,850,084	5.34%	157,004	\$50.61	357,037	\$913	\$211
Jun-00	\$7,997,513	\$1,071,675	24.51%	\$6,925,838	5.37%	157,459	\$50.79	359,327	\$893	\$211
TOTALS	\$93,875,436	\$13,687,930	24.66%	\$80,187,505	5.17%	1,894,845	\$49.54	4,164,937	\$967	\$207

## **Aztar Casino - Caruthersville**

General Manager: George Stadler 777 E. 3<sup>rd</sup> Street Caruthersville, Missouri 63830 (573) 333-1000

Date Licensed: April 27, 1995 Gaming Space: 10,400 Square Feet Electronic Gaming Devices: 755

Table Games: 14 Restaurants: 3 RV Park Surface Parking

Employee Wages, Benefits, and Payroll Related

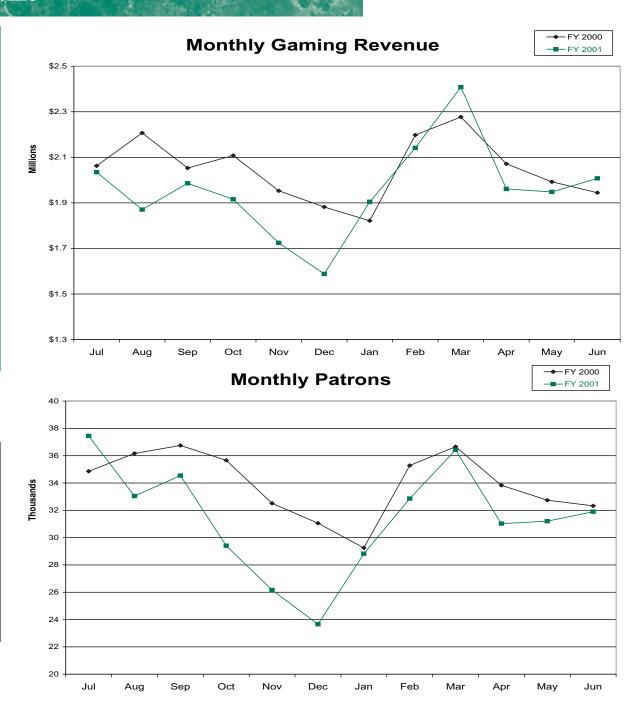
Expenses: \$7,900,000

Real Estate/Personal Property Tax: \$472,000

State Sales Tax: \$86,000 City Lease Payments: \$100,000 Charitable Donations: \$26,000

Total Employment: 346 Minority Employment: 92 Female Employment: 209

Aztar's gaming revenue declined 5% to \$22.9 million, on an 8% decline in patron volume. The weak results were due in part to a generally weak regional economy and an increase in competition from the Tunica market. Aztar continues to record the highest WPP and slot hold percentage in the state of \$61 and 9.5%, respectively.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$1,985,028	\$295,113	16.86%	\$1,689,915	9.32%	37,451	\$53.00	76,817	\$393	\$86
Aug-00	\$1,820,552	\$346,169	19.78%	\$1,474,383	9.04%	33,045	\$55.09	67,887	\$462	\$75
Sep-00	\$1,936,122	\$373,755	22.62%	\$1,562,367	9.51%	34,543	\$56.05	70,676	\$566	\$79
Oct-00	\$1,865,699	\$468,265	30.35%	\$1,397,434	9.51%	29,406	\$63.45	60,242	\$709	\$71
Nov-00	\$1,674,284	\$367,496	23.71%	\$1,306,788	9.09%	26,159	\$64.00	55,800	\$557	\$66
Dec-00	\$1,537,702	\$390,940	26.87%	\$1,146,762	9.30%	23,658	\$65.00	51,055	\$931	\$55
Jan-01	\$1,854,547	\$416,448	26.39%	\$1,438,099	9.90%	28,818	\$64.35	61,613	\$992	\$67
Feb-01	\$2,091,465	\$427,610	26.49%	\$1,663,855	9.59%	32,859	\$63.65	70,908	\$1,018	\$72
Mar-01	\$2,357,991	\$488,220	28.90%	\$1,869,771	9.54%	36,422	\$64.74	77,927	\$1,162	\$81
Apr-01	\$1,910,948	\$349,418	24.05%	\$1,561,530	9.48%	31,023	\$61.60	65,124	\$832	\$68
May-01	\$1,898,062	\$337,046	24.39%	\$1,561,016	9.55%	31,202	\$60.83	65,471	\$802	\$69
Jun-01	\$1,957,701	\$371,500	26.23%	\$1,586,201	9.80%	31,896	\$61.38	66,514	\$885	\$70
TOTALS	\$22,890,100	\$4,631,980	24.59%	\$18,258,120	9.47%	376,482	\$60.80	790,034	\$776	\$72

	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-99	\$2,012,543	\$404,354	23.19%	\$1,608,189	9.24%	34,858	\$57.74	61,046	\$586	\$84
Aug-99	\$2,157,013	\$453,005	25.82%	\$1,704,008	9.87%	36,168	\$59.64	67,999	\$657	\$89
Sep-99	\$2,003,046	\$357,910	22.03%	\$1,645,136	9.54%	36,747	\$54.51	73,580	\$519	\$85
Oct-99	\$2,057,978	\$452,812	27.25%	\$1,605,166	9.30%	35,660	\$57.71	72,448	\$656	\$83
Nov-99	\$1,902,854	\$400,729	24.08%	\$1,502,125	9.46%	32,511	\$58.53	66,558	\$581	\$77
Dec-99	\$1,831,879	\$407,225	23.84%	\$1,424,654	9.51%	31,060	\$58.98	64,413	\$590	\$73
Jan-00	\$1,771,537	\$367,290	22.00%	\$1,404,247	9.31%	29,247	\$60.57	62,501	\$532	\$72
Feb-00	\$2,147,858	\$431,550	23.05%	\$1,716,308	9.71%	35,285	\$60.87	75,243	\$625	\$87
Mar-00	\$2,227,016	\$494,375	26.62%	\$1,732,641	9.69%	36,659	\$60.75	76,877	\$687	\$89
Apr-00	\$2,021,301	\$472,318	26.79%	\$1,548,983	9.25%	33,836	\$59.74	70,421	\$656	\$79
May-00	\$1,942,494	\$375,040	22.54%	\$1,567,454	9.38%	32,746	\$59.32	67,416	\$521	\$80
Jun-00	\$1,894,685	\$377,428	23.59%	\$1,517,257	9.66%	32,330	\$58.60	65,745	\$524	\$77
TOTALS	\$23,970,203	\$4,994,036	24.26%	\$18,976,167	9.49%	407,107	\$58.88	824,247	\$594	\$81

## Harrah's Maryland Heights

General Manager: Vern Jennings 777 Casino Center Drive Maryland Heights, Missouri 63146 (314) 770-8100

Date Licensed: March 11, 1997

Gaming Space: 104,000 Square Feet (two

casinos)

**Electronic Gaming Devices: 3,211** 

Table Games: 71 Restaurants: 4

200 Room Hotel, Meeting Space

Surface and Garage Parking

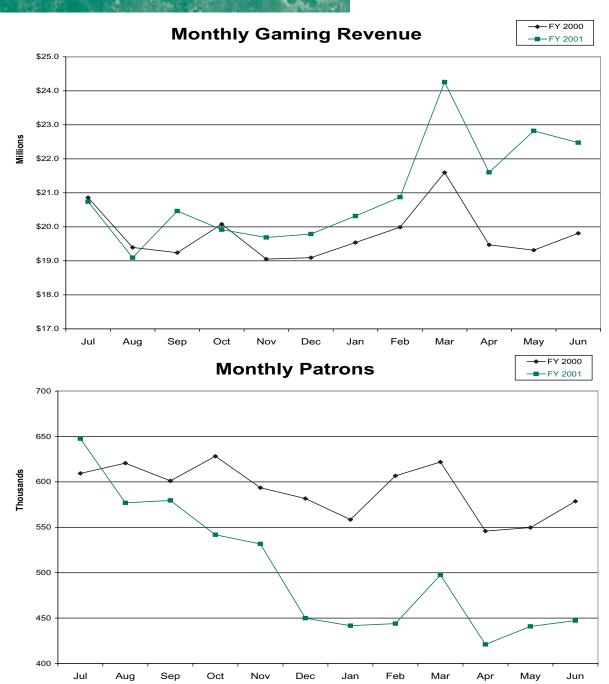
Employee Wages, Benefits, and Payroll Related

Expenses: \$59,813,297

Real Estate/Personal Property Tax: \$5,983,335

State Sales Tax: \$1,670,879 Charitable Donations: \$62,768 Total Employment: 2,121 Minority Employment: 806 Female Employment: 1,158

Harrah's Maryland Heights generated gaming revenue of \$252 million, by far the most in the state. Their growth rate of 6% was due in part to a higher slot hold percentage and enhanced marketing efforts, which targeted the high-end gambler. In December 2000, Harrah's consolidated from four casinos to two.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$20,739,474	\$2,887,181	17.71%	\$17,852,294	5.77%	647,608	\$32.02	1,184,543	\$1,174	\$184
Aug-00	\$19,092,422	\$2,981,886	20.66%	\$16,110,537	5.63%	576,871	\$33.10	1,029,826	\$1,212	\$166
Sep-00	\$20,464,413	\$2,682,615	18.88%	\$17,781,798	5.91%	579,563	\$35.31	1,030,502	\$1,104	\$183
Oct-00	\$19,915,659	\$3,017,711	22.28%	\$16,897,948	5.89%	541,795	\$36.76	963,324	\$1,306	\$174
Nov-00	\$19,686,904	\$2,897,337	20.21%	\$16,789,566	5.90%	531,650	\$37.03	953,075	\$1,254	\$173
Dec-00	\$19,787,724	\$3,381,032	23.69%	\$16,406,692	5.84%	449,942	\$43.98	865,741	\$1,464	\$170
Jan-01	\$20,318,943	\$2,967,262	20.38%	\$17,351,681	5.70%	441,667	\$46.01	893,294	\$1,285	\$180
Feb-01	\$20,873,641	\$2,837,732	20.00%	\$18,035,909	6.12%	444,003	\$47.01	888,845	\$1,228	\$187
Mar-01	\$24,256,137	\$3,193,403	20.54%	\$21,062,735	6.23%	497,549	\$48.75	989,974	\$1,382	\$221
Apr-01	\$21,603,502	\$2,913,115	20.85%	\$18,690,387	6.30%	421,036	\$51.31	827,421	\$1,261	\$197
May-01	\$22,821,582	\$3,105,449	21.17%	\$19,716,133	6.41%	440,903	\$51.76	864,706	\$1,458	\$206
Jun-01	\$22,474,722	\$2,706,375	18.80%	\$19,768,346	6.57%	447,226	\$50.25	871,513	\$1,271	\$205
TOTALS	\$252,035,123	\$35,571,096	20.39%	\$216,464,027	6.03%	6,019,813	\$41.87	11,362,764	\$1,283	\$187

	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-99	\$20,859,480	\$3,626,123	19.04%	\$17,233,357	5.38%	609,429	\$34.23	948,032	\$1,246	\$175
Aug-99	\$19,394,454	\$3,543,906	19.38%	\$15,850,548	5.10%	620,667	\$31.25	1,051,469	\$1,218	\$161
Sep-99	\$19,239,836	\$3,070,339	18.18%	\$16,169,497	5.53%	601,227	\$32.00	1,072,950	\$1,066	\$168
Oct-99	\$20,077,324	\$3,577,382	20.67%	\$16,499,942	5.39%	628,317	\$31.95	1,123,303	\$1,242	\$169
Nov-99	\$19,052,582	\$3,300,946	19.25%	\$15,751,636	5.39%	593,569	\$32.10	1,068,954	\$1,310	\$162
Dec-99	\$19,093,252	\$3,394,823	19.66%	\$15,698,429	5.46%	581,691	\$32.82	1,054,241	\$1,217	\$161
Jan-00	\$19,537,547	\$3,507,242	21.20%	\$16,030,305	5.55%	558,469	\$34.98	1,022,470	\$1,480	\$166
Feb-00	\$19,988,095	\$3,445,874	20.37%	\$16,542,221	5.46%	606,700	\$32.95	1,099,456	\$1,291	\$171
Mar-00	\$21,598,318	\$3,624,089	20.95%	\$17,974,229	5.61%	621,885	\$34.73	1,132,540	\$1,342	\$187
Apr-00	\$19,471,777	\$3,225,608	20.71%	\$16,246,169	5.58%	545,844	\$35.67	995,660	\$1,311	\$169
May-00	\$19,312,952	\$3,033,224	19.93%	\$16,279,728	5.51%	549,722	\$35.13	1,001,771	\$1,233	\$169
Jun-00	\$19,811,958	\$3,026,031	19.85%	\$16,785,927	5.63%	578,662	\$34.24	1,044,196	\$1,230	\$174
TOTALS:	\$237,437,573	\$40,375,585	19.92%	\$197,061,988	5.46%	7,096,182	\$33.46	12,615,042	\$1,265	\$169

# Harrah's North Kansas City

General Manager: Ted Bogich One Riverboat Drive North Kansas City, Missouri 64116 (816) 472-7777

Date Licensed: September 22, 1994

Gaming Space: 57,000 Square Feet (two casinos)

**Electronic Gaming Devices: 2,072** 

Table Games: 43
Restaurants: 3
200 Room Hotel
Meeting Space
Surface and Garage

Surface and Garage Parking

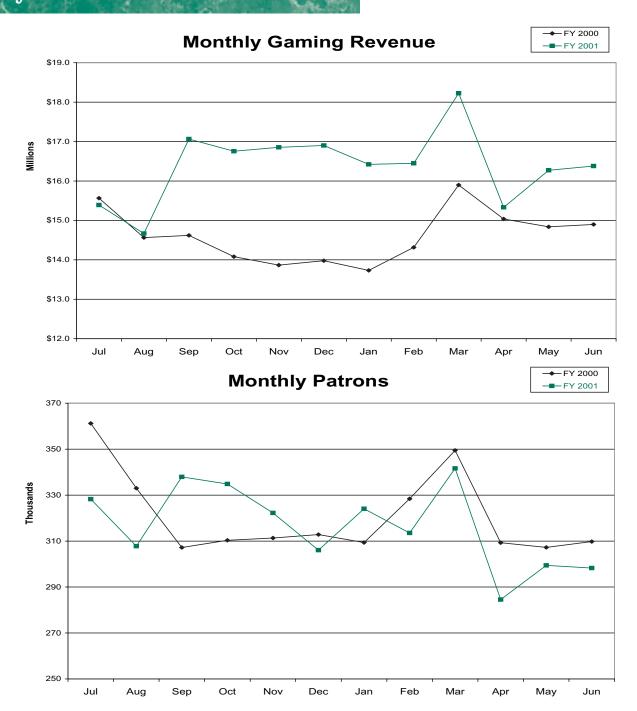
Employee Wages, Benefits, and Payroll Related

Expenses: \$47,314,668

Real Estate/Personal Property Tax: \$1,985,156

State Sales Tax: \$1,305,286 City Lease Payments: \$3,685,418 Charitable Donations: \$114,492 Total Employment: 1,736 Minority Employment: 493 Female Employment: 930

Harrah's North Kansas City posted gaming revenue of \$197 million, a 12% increase over the prior year. The strong growth reflects an increase in WPP partly due to a higher slot hold percentage. In addition, Harrah's benefited from construction disruptions at the nearby Isle property. Next year, Harrah's hopes to benefit from the recently completed expansion to the Mardi Gras casino.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$15,390,973	\$2,739,653	21.88%	\$12,651,320	5.86%	328,242	\$46.89	650,098	\$1,497	\$190
Aug-00	\$14,668,495	\$2,493,843	21.79%	\$12,174,652	5.80%	307,780	\$47.66	597,257	\$1,363	\$183
Sep-00	\$17,064,190	\$2,622,650	22.10%	\$14,441,540	6.34%	337,923	\$50.50	663,310	\$1,433	\$217
Oct-00	\$16,754,611	\$2,493,083	20.94%	\$14,261,529	6.17%	334,837	\$50.04	730,172	\$1,362	\$215
Nov-00	\$16,853,069	\$2,677,863	22.54%	\$14,175,206	6.17%	322,221	\$52.30	645,043	\$1,440	\$213
Dec-00	\$16,900,328	\$2,929,594	24.30%	\$13,970,734	6.31%	306,039	\$55.22	613,480	\$1,575	\$210
Jan-01	\$16,422,526	\$2,595,409	22.55%	\$13,827,117	6.04%	324,054	\$50.68	639,571	\$1,492	\$212
Feb-01	\$16,448,651	\$2,502,241	22.43%	\$13,946,410	6.13%	313,533	\$52.46	622,619	\$1,517	\$214
Mar-01	\$18,226,438	\$2,626,902	20.92%	\$15,599,536	6.25%	341,622	\$53.35	673,226	\$1,592	\$245
Apr-01	\$15,332,788	\$2,212,869	21.71%	\$13,119,920	6.29%	284,542	\$53.89	548,626	\$1,341	\$203
May-01	\$16,271,745	\$2,430,571	23.25%	\$13,841,174	6.44%	299,407	\$54.35	603,084	\$1,373	\$215
Jun-01	\$16,379,233	\$2,388,833	23.01%	\$13,990,400	6.43%	298,268	\$54.91	622,534	\$1,852	\$225
TOTALS	\$196,713,047	\$30,713,510	22.27%	\$165,999,537	6.19%	3,798,468	\$51.79	7,609,020	\$1,486	\$212

	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-99	\$15,564,662	\$3,010,964	21.18%	\$12,553,698	5.42%	361,224	\$43.09	611,468	\$1,338	\$193
Aug-99	\$14,563,606	\$3,166,567	23.58%	\$11,397,040	5.23%	333,008	\$43.73	558,761	\$1,407	\$175
Sep-99	\$14,621,548	\$3,021,954	23.77%	\$11,599,594	5.80%	307,195	\$47.60	515,280	\$1,380	\$179
Oct-99	\$14,080,606	\$2,861,378	22.59%	\$11,219,228	5.38%	310,346	\$45.37	526,361	\$1,467	\$169
Nov-99	\$13,867,404	\$2,969,041	24.22%	\$10,898,362	5.41%	311,319	\$44.54	574,424	\$1,523	\$162
Dec-99	\$13,978,393	\$2,609,833	20.04%	\$11,368,560	5.81%	312,852	\$44.68	613,986	\$1,338	\$169
Jan-00	\$13,731,318	\$2,619,914	21.38%	\$11,111,404	5.60%	309,352	\$44.39	611,105	\$1,456	\$169
Feb-00	\$14,316,142	\$2,701,164	21.72%	\$11,614,978	5.55%	328,417	\$43.59	646,244	\$1,476	\$177
Mar-00	\$15,897,471	\$2,744,025	20.79%	\$13,153,446	5.91%	349,450	\$45.49	685,002	\$1,499	\$198
Apr-00	\$15,037,244	\$2,780,109	23.42%	\$12,257,135	5.83%	309,288	\$48.62	607,763	\$1,519	\$185
May-00	\$14,837,456	\$2,650,754	22.39%	\$12,186,701	5.79%	307,235	\$48.29	602,971	\$1,448	\$182
Jun-00	\$14,897,442	\$2,354,720	20.17%	\$12,542,722	6.03%	309,797	\$48.09	604,285	\$1,287	\$188
TOTALS	\$175,393,292	\$33,490,424	22.09%	\$141,902,868	5.64%	3,849,483	\$45.56	7,157,650	\$1,428	\$179

## Isle of Capri - Kansas City

General Manager: Dan Weindruch 1800 E. Front Street Kansas City, Missouri 64120 (816) 855-7777

Date Licensed: June 6, 2000 Gaming Space: 30,000 Square Feet Electronic Gaming Devices: 1,078

Table Games: 30 Restaurants: 3

Surface and Garage Parking

Riverfront Park

Employee Wages, Benefits, and Payroll Related

Expenses: \$19,908,808

Real Estate/Personal Property Tax: \$770,501

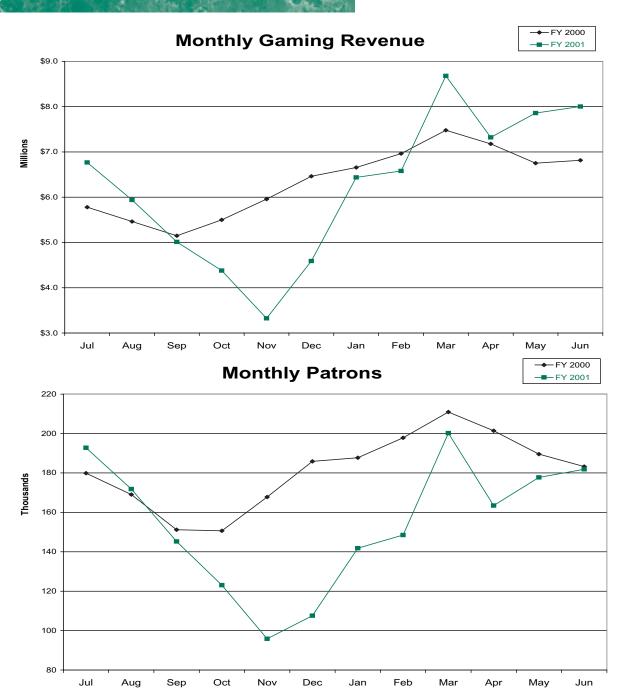
State Sales Tax: \$338,740

City Lease Payments: \$3,633,283 Charitable Donations: \$83,276

Total Employment: 779 Minority Employment: 430

Female Employment: 385

The Isle of Capri posted gaming revenue of \$75 million for their first full fiscal year in Missouri. The results were negatively affected for much of the year by construction disruptions associated with an upgrade to the property. The coming fiscal year will be a better indicator as to level of business this property will generate going forward.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$6,767,603	\$1,380,934	25.15%	\$5,386,669	5.27%	192,774	\$35.11	412,161	\$1,023	\$177
Aug-00	\$5,937,862	\$863,968	17.16%	\$5,073,894	5.42%	171,832	\$34.56	355,565	\$738	\$188
Sep-00	\$5,012,075	\$996,472	22.22%	\$4,015,603	5.09%	145,219	\$34.51	286,127	\$1,278	\$257
Oct-00	\$4,379,930	\$859,323	21.51%	\$3,520,607	5.29%	123,062	\$35.59	232,497	\$1,102	\$256
Nov-00	\$3,323,746	\$664,321	20.38%	\$2,659,426	5.69%	95,847	\$34.68	189,272	\$1,165	\$164
Dec-00	\$4,589,568	\$708,349	20.24%	\$3,881,219	6.22%	107,566	\$42.67	224,217	\$787	\$136
Jan-01	\$6,436,554	\$986,042	22.41%	\$5,450,512	5.97%	141,822	\$45.38	304,553	\$1,096	\$169
Feb-01	\$6,579,574	\$1,002,456	21.91%	\$5,577,118	5.69%	148,513	\$44.30	317,486	\$1,114	\$174
Mar-01	\$8,680,185	\$1,216,347	21.73%	\$7,463,838	5.92%	200,190	\$43.36	414,488	\$1,351	\$223
Apr-01	\$7,321,786	\$1,038,665	23.06%	\$6,283,121	5.89%	163,460	\$44.79	333,240	\$1,154	\$197
May-01	\$7,858,117	\$929,066	19.80%	\$6,929,051	6.18%	177,724	\$44.22	362,845	\$1,032	\$214
Jun-01	\$8,002,468	\$846,717	18.19%	\$7,155,751	6.21%	181,834	\$44.01	372,054	\$941	\$221
TOTALS	\$74,889,468	\$11,492,658	21.21%	\$63,396,810	5.76%	1,849,843	\$40.48	3,804,505	\$1,065	\$198

MONTH	TOTAL AGR	TABLE AGR	TABLE WIN %	SLOT AGR	SLOT HOLD %	PATRONS	WIN PER PATRON	ADMISSIONS	DAILY WIN PER TABLE	DAILY WIN PER SLOT
WONTH	AGN	AGK	VVIIV /0	AGR	HOLD /6	PAIRONS	PAIRON	ADIVISSIONS	PER TABLE	PER SLUT
11.00	ФЕ 700 2C7	£4.40C.440	04.050/	¢4.054.040	E 400/	170,000	<b>#20.42</b>	240.057	<b></b>	<b>0450</b>
Jul-99	\$5,780,367	\$1,126,149	21.85%	\$4,654,219	5.49%	179,900	\$32.13	318,657	\$853	\$152
Aug-99	\$5,463,136	\$1,164,642	23.93%	\$4,298,494	5.35%	169,062	\$32.31	306,077	\$882	\$140
Sep-99	\$5,148,129	\$897,500	18.98%	\$4,250,630	5.58%	151,177	\$34.05	272,647	\$680	\$139
Oct-99	\$5,498,517	\$1,230,005	25.03%	\$4,268,512	5.37%	150,653	\$36.50	276,524	\$932	\$139
Nov-99	\$5,956,941	\$1,234,455	22.35%	\$4,722,486	5.44%	167,782	\$35.50	348,538	\$935	\$154
Dec-99	\$6,462,727	\$1,502,514	23.24%	\$4,960,214	5.51%	185,901	\$34.76	395,288	\$1,138	\$162
Jan-00	\$6,655,903	\$1,517,702	24.00%	\$5,138,202	5.32%	187,741	\$35.45	411,453	\$1,150	\$167
Feb-00	\$6,963,481	\$1,292,990	19.52%	\$5,670,491	5.28%	197,850	\$35.20	429,752	\$1,197	\$185
Mar-00	\$7,479,691	\$1,500,200	21.06%	\$5,979,492	5.28%	210,890	\$35.47	471,836	\$1,389	\$195
Apr-00	\$7,176,854	\$1,395,630	22.26%	\$5,781,224	5.25%	201,405	\$35.63	435,316	\$1,193	\$188
May-00	\$6,752,346	\$1,388,456	23.76%	\$5,363,890	5.03%	189,576	\$35.62	405,506	\$1,187	\$175
Jun-00	\$6,815,514	\$1,028,679	19.50%	\$5,786,835	5.81%	183,249	\$37.19	388,134	\$762	\$189
TOTALS	\$76,153,607	\$15,278,919	22.11%	\$60,874,688	5.38%	2,175,186	\$35.01	4,459,728	\$1,025	\$165

# President Casino on the Admiral

General Manager: Jim Zweifel 800 N. First Street St. Louis, Missouri 63102 (314) 622-3000

Date Licensed: May 27, 1994 Gaming Space: 58,000 Square Feet Electronic Gaming Devices: 1,238

Table Games: 49 Restaurants: 2

Employee Wages, Benefits, and Payroll Related

Expenses: \$21,821,690

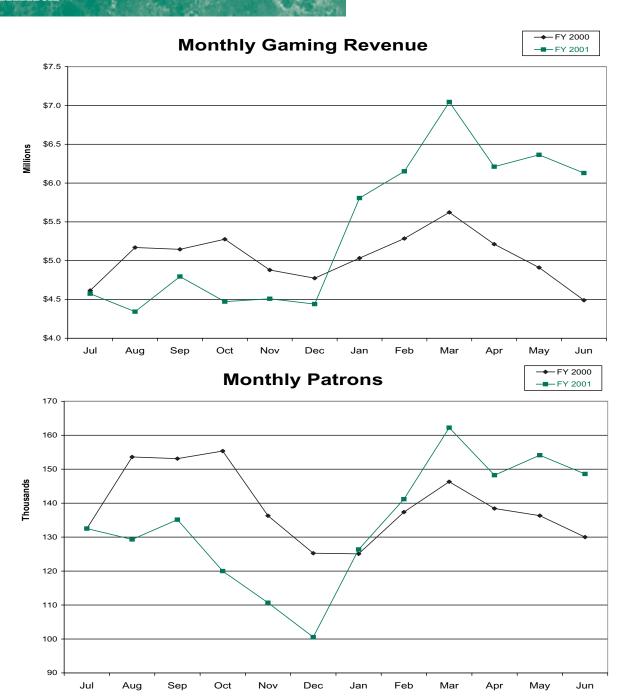
Real Estate/Personal Property Tax: \$269,665

State Sales Tax: \$321,061

City Lease Payments: \$1,320,034 Charitable Donations: \$27,945

Total Employment: 949 Minority Employment: 584 Female Employment: 527

The President showed some signs of life as gaming revenue increased 7% to \$65 million. The gain was primarily due to new investment in the property, which included a move towards Laclede's Landing (an entertainment district on the St. Louis downtown riverfront), a new porte cochere, a slot machine upgrade and related player tracking technology. The enhancements were complete in December 2000. We expect fairly strong gaming revenue growth in FY 2002 as the President continues to realize benefits from the upgrades.



MONTH	TOTAL AGR	TABLE AGR	TABLE WIN %	SLOT AGR	SLOT HOLD %	PATRONS	WIN PER PATRON	ADMISSIONS	DAILY WIN PER TABLE	DAILY WIN PER SLOT
MONTH	AGIN	AGIX	VVIIV /0	AGIX	HOLD /0	TATRONS	TATRON	ADMISSIONS	TENTABLE	I LIK SLOT
Jul-00	\$4,573,596	\$931,778	25.50%	\$3,641,818	6.18%	132,514	\$34.51	305,324	\$634	\$105
Aug-00	\$4,342,917	\$915,405	24.44%	\$3,427,512	6.25%	129,302	\$33.59	297,991	\$1,174	\$93
Sep-00	\$4,795,886	\$1,040,902	24.65%	\$3,754,985	6.33%	135,128	\$35.49	311,400	\$846	\$103
Oct-00	\$4,472,088	\$709,940	18.26%	\$3,762,148	6.43%	119,997	\$37.27	285,504	\$473	\$102
Nov-00	\$4,509,448	\$826,783	22.82%	\$3,682,666	6.46%	110,677	\$40.74	266,223	\$551	\$99
Dec-00	\$4,439,933	\$949,848	27.05%	\$3,490,085	6.31%	100,551	\$44.16	247,234	\$633	\$93
Jan-01	\$5,806,243	\$987,104	24.86%	\$4,819,139	6.48%	126,354	\$45.95	318,218	\$685	\$130
Feb-01	\$6,151,304	\$847,608	18.91%	\$5,303,696	6.49%	141,161	\$43.58	348,050	\$589	\$144
Mar-01	\$7,044,912	\$1,050,486	21.51%	\$5,994,426	6.69%	162,222	\$43.43	393,958	\$700	\$162
Apr-01	\$6,211,302	\$1,056,838	24.09%	\$5,154,464	6.55%	148,232	\$41.90	348,988	\$705	\$139
May-01	\$6,363,551	\$930,116	21.78%	\$5,433,435	6.55%	154,108	\$41.29	361,899	\$633	\$148
Jun-01	\$6,128,851	\$1,011,438	24.24%	\$5,117,412	6.73%	148,585	\$41.25	344,874	\$688	\$138
TOTALS	\$64,840,032	\$11,258,245	23.07%	\$53,581,787	6.48%	1,608,831	\$40.30	3,829,663	\$693	\$121

MONTH	TOTAL AGR	TABLE AGR	TABLE WIN %	SLOT AGR	SLOT HOLD %	PATRONS	WIN PER PATRON	ADMISSIONS	DAILY WIN PER TABLE	DAILY WIN PER SLOT
illoittiii	7.GIC	AGIC	70	, tolt	11025 70	TATRONO	TATION	71511116616116	T ER TABLE	i Lik GLG i
Jul-99	\$4,615,587	\$817,172	26.27%	\$3,798,415	6.24%	132,508	\$34.83	268,844	\$495	\$103
Aug-99	\$5,169,610	\$815,987	20.99%	\$4,353,623	6.23%	153,583	\$33.66	334,242	\$495	\$118
Sep-99	\$5,146,226	\$894,621	21.52%	\$4,251,605	6.26%	153,098	\$33.61	344,034	\$542	\$112
Oct-99	\$5,276,156	\$998,128	23.74%	\$4,278,028	6.22%	155,336	\$33.97	357,936	\$605	\$113
Nov-99	\$4,879,399	\$911,886	23.25%	\$3,967,513	6.10%	136,292	\$35.80	315,998	\$741	\$106
Dec-99	\$4,773,984	\$954,292	23.93%	\$3,819,693	6.21%	125,243	\$38.12	296,533	\$636	\$102
Jan-00	\$5,032,718	\$1,038,019	25.53%	\$3,994,698	6.38%	125,060	\$40.24	313,505	\$887	\$106
Feb-00	\$5,285,370	\$796,366	19.52%	\$4,489,004	6.23%	137,366	\$38.48	342,453	\$647	\$117
Mar-00	\$5,622,301	\$1,087,699	24.56%	\$4,534,602	6.29%	146,300	\$38.43	349,754	\$788	\$123
Apr-00	\$5,212,477	\$1,047,447	25.83%	\$4,165,030	6.31%	138,431	\$37.65	328,756	\$698	\$113
May-00	\$4,911,623	\$926,484	23.93%	\$3,985,139	6.10%	136,314	\$36.03	322,625	\$618	\$108
Jun-00	\$4,489,880	\$715,995	20.01%	\$3,773,886	6.42%	130,011	\$34.53	303,554	\$497	\$103
TOTALS	\$60,415,330	\$11,004,095	23.24%	\$49,411,235	6.25%	1,669,542	\$36.19	3,878,234	\$638	\$110

## St. Jo Frontier Casino

General Manager: Nina Moreno-Gensamer 777 Winners Circle St. Joseph, Missouri 64505 (816) 279-5514

Date Licensed: June 24, 1994 Gaming Space: 18,000 Square Feet Electronic Gaming Devices: 486

Table Games: 18 Restaurants: 2 Surface Parking Meeting Space

Employee Wages, Benefits, and Payroll Related

Expenses: \$6,209,000

Real Estate/Personal Property Tax: \$236,900

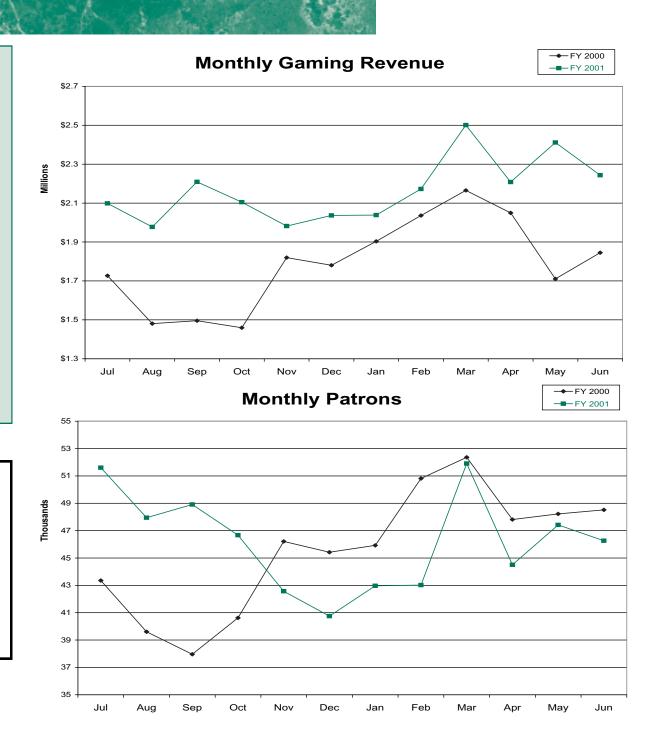
State Sales Tax: \$105,000

City Lease Payments: Buchanan County

\$293,500; St. Joseph \$293,500 Charitable Donations: \$41,800

Sponsorships: \$45,600 Total Employment: 343 Minority Employment: 19 Female Employment: 193

St. Jo posted gaming revenue of \$26 million, a strong 21% increase over the prior fiscal year, on flat patron volume. The gain was driven by the slot segment, and primarily reflects new slot product and an increase in the slot hold percentage. St. Jo had the second highest slot hold percentage of 7.0% and the highest table win percentage of 25.0% in the state.



	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-00	\$2,098,613	\$347,923	25.78%	\$1,750,690	7.00%	51,602	\$40.67	105,108	\$644	\$122
Aug-00	\$1,977,524	\$287,116	22.91%	\$1,690,408	7.06%	47,948	\$41.24	96,589	\$532	\$120
Sep-00	\$2,209,312	\$341,950	27.13%	\$1,867,362	6.97%	48,912	\$45.17	99,842	\$633	\$132
Oct-00	\$2,104,711	\$295,439	23.59%	\$1,809,272	7.03%	46,667	\$45.10	95,383	\$547	\$128
Nov-00	\$1,981,782	\$345,135	28.04%	\$1,636,648	6.38%	42,571	\$46.55	88,685	\$639	\$116
Dec-00	\$2,036,420	\$336,920	28.02%	\$1,699,500	6.83%	40,752	\$49.97	85,492	\$624	\$121
Jan-01	\$2,038,534	\$300,756	25.15%	\$1,737,779	6.58%	42,969	\$47.44	89,968	\$557	\$123
Feb-01	\$2,172,347	\$328,533	24.81%	\$1,843,814	7.12%	43,021	\$50.50	89,730	\$608	\$131
Mar-01	\$2,500,696	\$294,095	20.31%	\$2,206,601	6.96%	51,904	\$48.18	107,662	\$545	\$151
Apr-01	\$2,208,018	\$314,812	25.52%	\$1,893,206	6.99%	44,500	\$49.62	90,401	\$583	\$134
May-01	\$2,411,540	\$342,081	28.00%	\$2,069,460	7.39%	47,419	\$50.86	96,175	\$633	\$147
Jun-01	\$2,243,604	\$242,307	20.86%	\$2,001,297	7.15%	46,263	\$48.50	93,983	\$449	\$137
TOTALS	\$25,983,102	\$3,777,065	24.96%	\$22,206,037	6.96%	554,528	\$46.86	1,139,018	\$583	\$130

	TOTAL	TABLE	TABLE	SLOT	SLOT		WIN PER		DAILY WIN	DAILY WIN
MONTH	AGR	AGR	WIN %	AGR	HOLD %	PATRONS	PATRON	ADMISSIONS	PER TABLE	PER SLOT
Jul-99	\$1,726,992	\$378,212	27.23%	\$1,348,780	6.76%	43,349	\$39.84	72,593	\$742	\$95
Aug-99	\$1,480,694	\$330,883	25.94%	\$1,149,811	6.17%	39,607	\$37.38	66,251	\$649	\$81
Sep-99	\$1,495,469	\$316,576	26.48%	\$1,178,893	6.41%	37,962	\$39.39	63,454	\$586	\$83
Oct-99	\$1,459,444	\$271,226	21.27%	\$1,188,218	5.96%	40,619	\$35.93	68,635	\$502	\$84
Nov-99	\$1,819,990	\$398,086	29.95%	\$1,421,904	6.45%	46,212	\$39.38	88,112	\$737	\$100
Dec-99	\$1,780,292	\$359,236	25.36%	\$1,421,057	6.55%	45,419	\$39.20	93,500	\$665	\$100
Jan-00	\$1,903,551	\$359,683	26.95%	\$1,543,868	6.85%	45,920	\$41.45	96,018	\$666	\$109
Feb-00	\$2,036,066	\$308,261	21.62%	\$1,727,805	6.66%	50,811	\$40.07	104,857	\$571	\$122
Mar-00	\$2,165,170	\$405,446	27.88%	\$1,759,725	6.53%	52,360	\$41.35	106,510	\$751	\$124
Apr-00	\$2,049,817	\$364,389	28.08%	\$1,685,429	6.42%	47,808	\$42.88	97,283	\$675	\$119
May-00	\$1,710,319	\$177,444	13.39%	\$1,532,875	5.99%	48,222	\$35.47	98,417	\$329	\$108
Jun-00	\$1,845,259	\$357,427	26.56%	\$1,487,832	6.16%	48,518	\$38.03	99,403	\$662	\$106
TOTALS	\$21,473,063	\$4,026,867	25.07%	\$17,446,197	6.41%	546,807	\$39.27	1,055,033	\$628	\$102

# Mark Twain Casino - LaGrange

General Manager: Kevin Preston 104 Pierce Street LaGrange, MO 63448 (573) 655-4770

Opening Date: July 25, 2001 Gaming Space: 18,000 Square Feet Electronic Gaming Devices: 450

Table Games: 14
Restaurant and Lounge
Surface Parking: 600 spaces
Estimated Annual Payroll: \$5,500,000
Estimated Employment: 300

The Mark Twain Casino received its gaming license and opened for business on July 25, 2001. The casino is located in LaGrange, a small town in Northeast Missouri near Hannibal. The casino will primarily serve the small markets of Hannibal and Quincy, Illinois. The Commission relied upon a community oriented regulatory and enforcement concept to facilitate the successful opening of this property.



# Isle of Capri - Boonville

General Manager: Jeff King 100 Isle of Capri Boulevard Boonville , MO 65233 (660) 882-7878

Projected Opening Date: December 2001 Gaming Space: 28,000 Square Feet Electronic Gaming Devices: 900

Table Games: 30

Amenities: Delicatessen, Buffet and Faradays

Restaurant

Surface Parking: 1,100

Estimated Annual Payroll: \$21 million

**Estimated Employment: 725** 

This facility has been selected by the Commission as a priority for investigation pursuant to Section 313.805(1), RSMo. It has not been issued a license by the Commission and the company constructs the facility at its own risk. In order for the facility to begin operating gambling games, the company and its employees must be found suitable by the Commission and issued a gaming license. The information on this page is intended to provide you with basic information regarding the company's proposal.



#### **HOME DOCK COMMUNITIES' USE of GAMING FUNDS**

#### **CITY OF CARUTHERSVILLE**

GAMING REVENUE EXPENDITURES	1	999-2000	_	000-2001	2001-2002		1	999-2000		000-2001	01-2002 stimated
		Actual	_	Actual	Estimated		_	Actual	_	Actual	 sumateu
<u>Drainage</u>						Public Safety					
20th Street Drainage	\$	288,260	\$	40,960		Weed/Seed Funding	\$	10,000	\$	-	
10th/Collins	\$	29,899	\$	5,000		Jail	\$	-	\$	-	\$ 500,000
16th Street					\$ 120,000	Additional Police Officers	\$	50,676	\$	80,280	\$ 80,000
						Fire Department Equipment	\$	31,692			
Water/Wastewater Improvements											
Wastewater Plant Improvements	\$	271,835	\$	5,000		Other Infrastructure					
Water Plant #1 Improvements	\$	61,134	\$	-		Transportation funding	\$	8,500			
Touch Read Meters	\$	-	\$	28,280		Sidewalks	\$	3,378	\$	429	\$ 5,000
Hwy 84 Sewer Extension	\$	130,452	\$	-		Airport Improvements	\$	-	\$	-	\$ 130,000
						Sanitation Improvements	\$	-	\$	32,420	
Street Improvements						Update Comprehensive Plan			\$	-	
Grand Avenue			\$	272,993		Industrial Building Purchase	\$	-	\$	260,383	
6th Street			\$	12,180							
							\$	970,105	\$	831,975	\$ 835,000
Recreation											
Park Parking Lot			\$	11,984							
Library Improvements	\$	64,469	\$	56,234							
Veteran's Park	\$	19,810	\$	9,083							
Tree Planting/Maintenance	\$	-	\$	16,749							

SOURCE: City of Caruthersville

NOTE: These numbers were rounded off.

#### **CITY OF KANSAS CITY**

<u>Deferred Maintenance</u> Police Department	Adopted <u>2001-02</u>	<u>Capital Improvements</u> Roadways	Adopted <u>2001-02</u>
Public Safety Radio Improvements	\$ 1,291,417	Neighborhood Sign Replacement Pavement Management System	\$ 50,000 \$ 75,000
Fire Department		Guardrail Safety and Modifications	\$ 100,000
Fire Apparatus and Equipment Replacement	\$ 1,947,033	Traffic Capacity and Safety Improvements Broadway Urban Foyer Enhancements	\$ 100,000 \$ 141,000
Neighborhood and Community Services		Street Preservation	\$ 136,837
Equipment Purchases	\$ 315,000	Roadway Slope Repair and Preservation Boulevard Reconstruction	\$ 300,000 \$ 999,000
Parks and Recreation Department		Traffic Signal Interconnection	\$ 1,000,000
Equipment Replacement	\$ 745,500	City-wide Capital Improvement Projects	\$ 1,500,000
Street Tree Trimming	\$ 500,000	Subtotal	
Subtotal:	\$ 1,245,500		
		Walkways	
Environmental Management		City Owned Curbs & Sidewalks	\$ 200,000
Solid Waste Fleet Replacement	\$ 500,000	Citywide Sidewalks - Non Assessible	<u>\$ 900,000</u>
		Subtotal	\$ 1,100,000
Department of Public Works			
Equipment Replacement	\$ 2,851,050	Streetlight System	
Street Sweepers Maintenance	\$ 500,000	Streetlight System Expansion	\$ 5,500,000
Subtotal:	\$ 3,351,050	Public Facilities	400000
		Lake Restoration	\$ 100,000
Total Defended Maintenance	¢ 0 050 000	Playground Equipment	\$ 200,000
Total Deferred Maintenance:	\$ 8,650,000	Parks Headquarters Maintenance	\$ 200,000
		Kansas City Zoo Buildings and Grounds City Market Debt Retirement	\$ 430,000 \$ 1,303,270
		Municipal Service Center Debt Retirement	\$ 1,404,343
		Subtotal	
		Subtotal	Ψ 3,037,013
		Economic Development	
		Midtown Redevelopment Project Debt Retirement	<u>\$ 301,550</u>
		Capital Improvements Total	\$ 14,941,000
		Total Gaming Funds Allocated	\$ 23,591,000

SOURCE: City of Kansas City

#### **CITY OF MARYLAND HEIGHTS**

During 1999 the City adopted a policy on the distribution of gaming tax revenues. For 2001, 53% of the Gaming taxes are designated for Capital Improvements, 30% for the Earth City Expressway Fund which provides for infrastructure around the casinos, 12% for General Fund Operations and 5% for the Reserve Fund.

2001 Operating Expenditures Police Department expanded operations Finance Department expanded operations GIS System support Public Relations Administrative (Human Resources)	1,050,000 90,000 200,000 50,000 70,000		
Planning Department expanded operations	50,000		
Convention /Tourism promotion contract	75,000		
Reserve Fund	850,000		
2001 Capital Improvement Proje	cts		
Earth City Expressway Funding	\$5,100,000		
Street slab replacement program	1,349,500		
Microsurfacing (asphalt streets)	200,000		
Asphalt street resurfacing	175,000		
Adie Road	475,000		
Smiley/Terry Intersection Improvements	327,000		
Garden Lane improvements	555,000		
Midland Ave Reconstruction	1,800,000		
Ameling RoadPhase II and Phase III	1,290,500		
Millwell Drive Extension	1,900,000		
Eldon/Hollycrest Improvement	100,000		
Dorsett Road Traffic Signal	100,000		
Midland Ave Reconstruction-Smiley to Eldon	920,000		
City Hall/Police Station	1,500,000		
Miscellaneous Improvements	230,000		
Capital improvement management	356,000		
City-wide identification program	50,000	2001 Estimated gaming tax revenue	\$16,200,000
Total 2001 uses of gaming funds	\$18,863,000	Use of prior year's gaming taxes Total Sources of gaming funds	2,653,000 <b>\$18,863,000</b>

SOURCE: City of Maryland Heights

#### **CITY OF NORTH KANSAS CITY**

DEPT.	<u>ITEM</u>	<u>Tł</u>	nru 99 - 2000	<u>2000 -01</u>	DEPT.	<u>ITEM</u>	<u>T</u>	hru 99 - 2000	<u>2000 -01</u>
Admin.	Recodification	\$	1,500	\$ 18,500	Parks & Rec.	Relighting Diamond #1			\$ 100,000
Admin.	Comm./Firewall Server			\$ 30,000	Parks & Rec.	Dagg & Howell Rest. Repl.			\$ 200,000
Admin.	Imaging System			\$ 30,000	Parks & Rec.	Conc. Stand/Restroom			\$ 250,000
	Subtota	<b> </b> \$	1,500	\$ 78,500		Subtota	I		\$ 550,000
City Wide	Broadway Beautification			\$ 85,000	Police	Paddy Wagon Van & Insert			\$ 31,200
City Wide	School Dist. Stadium Wall Rep.			\$ 150,000	Police	Police Vehicles			\$ 125,000
City Wide	Comm. Beautification Proj.			\$ 500,000		Subtota	I		\$ 156,200
City Wide	Residential Lighting	\$	17,000	\$ 650,000					
City Wide	Misc. Land Acq.			\$ 700,000	Bldgs. & Grounds	Police Locker Room Renov.			\$ 150,000
City Wide	Community Center	\$	12,587,246	\$ 1,500,000	Bldgs. & Grounds	Town Square			\$ 260,000
City Wide	Library Addition	\$	210,000	\$ 3,320,000		Subtota	I		\$ 410,000
City Wide	Northgate Village Redev.			\$ 17,307,472					
City Wide	Outdoor Pool			\$ 750,000	Water	Bay Addition			\$ 250,000
	Subtota	<b>I</b> \$	12,814,246	\$ 24,962,472		Subtota	I		\$ 250,000
Fire	Restroom and shower			\$ 11,000	Water Poll. Ctrl.	Manhole Rehabilitation	\$	200,000	\$ 250,000
Fire	Rescue Air Bags			\$ 12,000	Water Poll. Ctrl.	Sewer Relining			\$ 810,000
Fire	Extrication Equipment			\$ 18,000		Subtota	I \$	200,000	\$ 1,060,000
Fire	EKG Machines			\$ 39,000					
Fire	4 Wheel Drive Truck			\$ 40,000		Tota	I \$	13,015,746	\$ 27,992,172
Fire	Gates and openers			\$ 45,000					
Fire	Thermal imaging cameras (3)			\$ 60,000					
Fire	Portable radio replacement			\$ 90,000					
Fire	Ambulance			\$ 210,000					
	Subtota	I		\$ 525,000					

SOURCE: City of North Kansas City NOTE: Detailed information for this table was summarized. For complete data, contact the Gaming Commission.

### **CITY OF RIVERSIDE**

Description	FY 2000-2001
Capital Improvements City Hall Construction (Completed 5/2001) Furnishings for New City Hall	2,730,902 166,034
Infrastructure  NW Gateway Construction  High Drive Construction	469,806 46,013
Riverside West Platte Construction Strathbury/50th. Street Improvements Storm Sewer Improvements Easements	227,784 304,752 14,850 18,104
Public Safety Enhancements New Fire Truck	27,832 398,677
Emergency Signals	57,060
Public Service Enhancements Residential Weekly Trash Pick-up City Wide Clean-up Campaign	28,079 10,847
Levy Preliminaries Land Acquisition	3,089,430
Riverside Celebrations/Festivals 50th. Anniversary	17,175
Parks Improvements	21,531
TOTALS	7,628,876

SOURCE: City of Riverside

#### **CITY OF ST. CHARLES**

<u>Description</u>	FY 98-99	FY 99-00	FY 00-01*	<u>Description</u>	FY 98-99	FY 99-00	FY 00-01*
Stormwater Projects:				Fire:			
Debt Service - Stormwater Bonds	847,000	855,000	1,085,000	Personnel Costs			1,094,000
Miscellaneous Stormwater Projects	798,000		381,700				
Jet Rodder/Catch Basin Cleaner		95,000	60,000	Parks:			
North Main Levee Project			500,000	Eco-Park Projects	300,000		99,200
Engineering	154,000			Shafer Park Improvements	50,000	30,000	
				Soccer Fields - Wapelhorst Park	150,000		
Street Projects:				Skateboard Park			100,000
Street Surface Repairs	80,000	457,300		Land Acquisition		621,000	623,000
Alley Maintenance	70,000		50,000				
Fox Hill Project		399,000		Tourism:			
I-70/Hawksnest Overpass	1,700,000	300,000		Carpet Replacement	35,000		
Hemsath Road			965,000	Goldenrod Mooring Project	480,000		
5th Street Extension			275,000				
				<u>Economic</u>			
Hackmann	150,000	1,350,000		Development/Redevelopment:			
Pralle Rd. Reconstruction			1,750,000	Economic Development Fund	338,000	305,400	306,700
1st Capitol Realignment	400,000			Convention Center Project	1,702,000	300,000	1,531,500
				Arena Project	300,000	300,000	600,000
Building Maintenance:							
City Hall Interior & Exterior Renovations	30,000	29,000		<u>Water:</u>			
Exterior Facelift - City Hall Building		100,000		Debt Service - Water Bonds	300,000	300,000	300,000
Police Department:				Water Pollution Control:			
Personnel Costs	559,500	415,000	811,500	Debt Service - Sewer Bonds	700,000	600,000	400,000
Radio System Replacement		93,000	93,000				
New Police Facility		130,000	1,100,800	Other:			
Police Facility - Temp Space			399,200	Personnel Costs			51,000
				Additions to (Use of) Reserves	(2,135,800)	902,700	(576,600)
					7,007,700	7.582,400	12,000,000

<sup>\*18</sup> month period - converting to calendar year end

SOURCE: City of St. Charles

#### CITY OF ST. JOSEPH

			<b>TOTAL</b>				<b>TOTAL</b>
CATEGORY	<u>FY00</u>	<u>FY01</u>	EXPEN.		<u>FY00</u>	<u>FY01</u>	EXPEN.
Festival / Celebrations		40,000	40,000	Infrastructure:			
				Civic Center Electric/Ballistrade Renovation	15,000		15,000
Public Safety:				Civic Center Period Lights		4,000	4,000
Police vest/traffic radar's/training	1,600		1,600	Downtown Lights & Frolic		2,000	2,000
Police Emergency Equipment/Radios	58,135		58,135	Francis Street Improvements	2,349		2,349
Police K-9 Units	9,000		9,000	Period Lighting	22,800		22,800
Police CALEA Accreditation for Department	4,975		4,975	McArthur Drive Improvements	1,540	1,540	3,080
Police Chairs	1,000		1,000	City Prosecutor's Office/Legal Renovations	10,357		10,357
PoliceRiot Gear		14,124	14,124	Fire Headquarters Renovation	14,999		14,999
Peace Officers Memorial	30,000		30,000				
Fire Vehicle Radios/Prevention Van	30,907	10,500	41,407	Other:			
FireSirens		14,869	14,869	MO-KAN	25,000	25,000	50,000
Fire Exercise Equipment	5,000		5,000	Computer Network	280,000	92,400	372,400
Fire House of Hazards	509		509	USA Triathlon	4,500		4,500
Fire First Responder Protective Coats	27,685		27,685	City Employee Wellness Program	14,952	15,418	30,370
				Communication Center Computer Upgrade	9,072		9,072
Downtown Clean up Program	9,700	9,700	19,400	Economic Impact Analysis for Convention Ctr	5,000		5,000
				Software Payback Credit		113,088	113,088
Projects for a Better Neighborhood	49,680	20,707	70,387	Special Contribution		95,000	95,000
				2000 Employee Performance Bonus		205,232	205,232
Chamber of Commerce - Marketing Campaign	132,500	125,000	257,500	River Front Development Master Plan		92,752	92,752
				Section 457 City Match		150,400	150,400
Vehicles/Minor Equipment/Other items	20,191	49,083	69,274	Legislative Lobbyist		8,500	8,500
				Quaker Oats ClosingEconomic Plan		7,300	7,300
				Total Expenditures	786,451	1,096,613	1,883,064

SOURCE: City of St. Joseph

NOTE: Detailed information for this table was summarized. For complete data, contact the Gaming Commission.

#### **CITY OF ST. LOUIS**

#### **Three Primary Sources:**

2% AGR Tax: Allocated to support police patrols, fire marine unit supplies and conduct public safety

related capital improvements on the riverfront.

Admission Fee: Allocated to the City's Capital Fund. These funds are budgeted each year for items

such as arterial street paving, bridge repair, rolling stock replacement, public building

improvements, etc.

Port Authority Lease (2% of AGR): In addition to gaming taxes, this revenue is in the form of a lease payment paid to the Port Authority. These funds are generally appropriated for furthering housing and economic development efforts of the St. Louis Development Corporation (SLDC).

_	FY97	FY98	FY99	FY00	FY01	FY02b
Public Safety						
Riverfront Street Lighting Improvements	600,000	300,000	260,000	0	0	0
Riverfront Street Improvements	600,000	325,000	260,000	0	0	0
Payment to Port Authority (Admiral Relocation)				600,000	600,000	600,000
Police Patrols	618,692	527,185	478,918	497,721	496,175	499,726
Fire Department Marine Unit Supplies	34,033	13,308	9,750	6,865	22,005	25,000
Compulsive Gamblers' Fund	0	25,000	25,000	0	0	50,000
Subtotal	1,852,725	1,190,493	1,033,668	1,104,586	1,118,180	1,174,726
Capital Improvements						
Capital Fund Contribution	3,000,000	2,800,000	2,800,000	3,000,000	4,000,000	4,000,000
Rams Practice Facility Debt Retirement					250,000	0
Subtotal	3,000,000	2,800,000	2,800,000	3,000,000	4,250,000	4,000,000
Economic Development						
SLDC Economic Development	252,269	140,000	1,200,000	1,200,000	1,200,000	1,200,000
SLDC Housing Programs	1,000,000	1,000,000	0	0	0	0
Subtotal	1,252,269	1,140,000	1,200,000	1,200,000	1,200,000	1,200,000
Total _	\$6,104,994	\$5,130,493	\$5,033,668	\$5,304,586	\$6,568,180	\$6,374,726

Riverfront street and light improvement figures represent budget amounts for each fiscal year. (Appropriations for capital items rollover each year and expenditures in any given fiscal year may include prior year appropriations.)

Source: City of St. Louis