Form CD-541U.S. DEPARTMENT OF COMMERCE (3-06)

## DEMONSTRATION PROJECT • PERFORMANCE MANAGEMENT RECORD PERFORMANCE APPRAISAL AND POSITION REVIEW

PERFORMANCE APPRA	AISAL AND POSITION	ON REVIEW
Employee's Name		
Position/Title		
Career Path/Series/Band		
Organization	Rating Period	
RATING OFFIC	CIAL'S CERTIFICATION	
I Certify That:		
This plan is a complete and accurate statement	nt of the performance element	ts, objectives, and major activities
that will form the basis of the employee's perf	ormance appraisal.	
The performance plan and position description	n reflect similar objectives, dut	ties and responsibilities.
Name and Title of Rating Official	Signature	Date
HIGHER LEVEL SUF	PERVISOR CONCURRED  In description and concur with	
Name and Title of Higher Level Supervisor (if appropriate)	Signature	Date
PAY POOL MA	⊔ NAGER'S APPROVAL	
I agree with the certification of the position	on description and I approve th	he performance plan.
Name and Title of Pay Pool Manager	Signature	Date
REVIEWING O	FFICIAL'S APPROVAL	
This review is appropriate when the	e pay pool manager is also the	e rating official.
Name and Title of Reviewing Official	Signature	Date
EMPLOYEE A	ACKNOWLEDGMENT	
My signature acknowledges discussion of the position necessarily signify ag	n description and receipt of th greement with either documen	•
Employee's Signature		Date

SECTION 1 - PERFORMANCE PLAN										
Employee's Name	Rating Period	Element No.								
		1 of								
ITEM 1. Performance Element, Objective and Point Weight	•	•								
Critical Element:										
Objective:										
Point Weight:										
The weight must reflect the importance of the element or the time	ne required to perform it or b	oth. Flement weight must be in 5-								
point increments, with no element weight higher than 60 points,	and all element weights must	t equal 100 points.								
ITEM 2. Major Activities or Required Results Related to the Above Element (Maximum of 5)										
ITEM 3. Evaluation Criteria (Benchmark performance standa	ards must be used; add supple									

SECTION 1 - PERFORMANCE PLAN							
Employee's Name	yee's Name Rating Period Element No.						
		of					
ITEM 1. Performance Element, Objective and Point Weight Critical Element:							
Objective:							
Point Weight:							
The weight must reflect the importance of the element or the tim point increments, with no element weight higher than 60 points, a	e required to perform it, or both. Ele and all element weights must equal	ement weight must be in 5- 100 points.					
ITEM 2. Major Activities or Required Results Related to the							
ITEM 3. Evaluation Criteria (Benchmark performance standar	rds must be used; add supplementa	I standards, if needed.)					

SECTION 1 - PERFORMANCE PLAN		
Employee's Name	Rating Period	Element No.
		of
ITEM 1. Performance Element, Objective and Point V	Veight	•
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of the element opening increments, with no element weight higher than 60	or the time required to perform it, or points, and all element weights mu	both. Element weight must be in 5- st equal 100 points.
ITEM 2. Major Activities or Required Results Relate	d to the Above Element (Maximun	n of 5)
ITEM 3. Evaluation Criteria (Benchmark performance	e standards must be used; add supp	olemental standards, if needed.)

TEM 1. Performance Element, Objective and Point Weight	SECTION 1 - PERFORMANCE PLAN							
ITEM 1. Performance Element, Objective and Point Weight Critical Element:	Employee's Name	Rating Period	Element No.					
Critical Element:								
	ITEM 1. Performance Element, Objective and Point Weight							
Objective:	Critical Element:							
Objective:								
Objective:								
Objective:								
Objective:								
	Objective:							
Point Weight:	Point Weight:							
The weight must reflect the importance of the element or the time required to perform it, or both. Element weight must be in 5-point increments, with no element weight higher than 60 points, and all element weights must equal 100 points.	The weight must reflect the importance of the element or the time point increments, with no element weight higher than 60 points, a	e required to perform it, or both. Ele nd all element weights must equal	ement weight must be in 5- 100 points.					
ITEM 2. Major Activities or Required Results Related to the Above Element (Maximum of 5)	ITEM 2. Major Activities or Required Results Related to the /	Above Element (Maximum of 5)						
·								
ITEM 3. Evaluation Criteria (Benchmark performance standards must be used; add supplemental standards, if needed.)	ITEM 3 Evaluation Criteria (Renchmark performance standare	ds must he used: add sunnlementa	I standards if needed )					
TEM 6. Evaluation official (Benefithance standards mast be assa, and supplemental standards, if needed.)	Denominant periormanos standare	io madi se doca, ada cappiemental	rotariatio, il ricodou.)					

ITEM 4. Mid-Cycle/Progress Review (Check appropriate box)												
1. Review indicates performance is <b>Eligible.</b>												
2. Review indicates performance is <b>Eligible</b> ; however, there are performance deficiencies, as stated below.												
	formance is <b>deficient</b> ar is checked, supervisor m		provement plan is needed. Dicing HR office.)	reficiencies are stated								
Key Achievements, Strengths: Be specific and relate these to performance elements. List areas where work was done well and identify the strengths exhibited by the employee during the rating period.												
<b>Deficiencies, Areas of Concern:</b> (Must be filled in if box 2 or box 3 above is checked): Be specific and relate these to individual performance elements. Note deficiencies or areas where performance has declined during the rating period.												
Suggestions/Strategies for Improvement: List areas in which the employee might enhance performance. Comments can also identify suggestions for career growth and development.												
	Employee's Initials	Date	Rating Official's Initials	Date								
Mid-Cycle Progress Review												
Progress Review												
Progress Review:												

ITEM	5. I	Rating Official's End-of-Year Appraisal (Includes consideration of attached employee accomplishments)
Ш	1.	Review indicates performance is <b>Eligible.</b>
	2.	Review indicates performance is <b>Eligible</b> ; however, there are performance deficiencies, as stated below.
	3.	Review indicates performance is <b>deficient</b> and a performance improvement plan is needed. Deficiencies are stated below. (If this block is checked, supervisor must contact the servicing HR office.)
	4.	Review indicates that a PIP has not been successfully completed and performance is rated <b>Unsatisfactory</b> .
		evements, Strengths: Be specific and relate these to performance elements. List areas where work was done well, fy the strengths exhibited by the employee during the rating period.
		cies, Areas of Concern: (Must be filled in if box 2 or box 3 above is checked): Be specific and relate these to performance elements. Note deficiencies or areas where performance has declined during the rating period.
Cuan		ene/Streteries for Improvement. List areas in which the ampleues might enhance perfermence. Comments con
also id	dent	ons/Strategies for Improvement: List areas in which the employee might enhance performance. Comments can ify suggestions for career growth and development.

SI	ECTION 2 - PERFORMANCE SUMMAR	RY RATING		
Em	nployee's Name		Rating Period	
Org	ganization			
ITE	EM 1. Scoring			
1.	List each performance element and its weight.			
2.	Assign a score to each element. Enter "Unsatisfactor	y" if element perfo	ormance does not warrant a s	score.
3.	Complete total score by summing element scores. To "Unsatisfactory," there is no total score and the overall	otal score can ran all rating is "Unsati	ge from 40 to 100. If one or r sfactory."	more elements are rated
	Performance Element		Weight	Score
1.				
2.				
3.				
4.				
5.		_		
6.			TOTAL SCORE	
ITE	EM 2. Rating and Payouts			
	Eligible (All elements scored in the Eligible range)			
Ļ	Unsatisfactory (At least one element rated Unsati	sfactory)		
Pe	RIF Service Credit 10 Years  rformance Pay Increase Percentage D	5 Years ollar Amount	Bonus Amount	
Na	me and Title of Rating Official	Signature		Date
Nai	me and Title of Higher Level Supervisor (If Appropriate)	Signature		Date
Naı	me and Title of Pay Pool Manager	Signature		Date
Naı	me and Title of Reviewing Official	Signature		Date
Em	ployee's Signature (Signifies evaluation feedback meeting he	eld) Emplo	byee comments attached?	Date

## ELEMENT POINT RANGES AND BENCHMARK PERFORMANCE STANDARDS TABLE

This sheet must be used in conjunction with the performance plan. The benchmark performance standards are used to evaluate and score against the elements, objectives, and activities listed in the plan.

aga	ınst	ıne e	iemei	nts, o	ojecti	ives,	and a	ctivit	nes IIs	sted in	the pla	Π.
ELEMENT POINT RANGES							INT R	ANG	ES			BENCHMARK PERFORMANCE STANDARDS
60	55	50	45	40	35	30	25	20	15	10	5	
59	54	49	44	39								
58	53	48	43		34	29	24					Element objectives were achieved with maximum impact through exemplary
57	52	47	42	38	33	28	23	19				work that demonstrated exceptional originality, versatility, and creativity. Activities and related tasks were carried out in the utmost effectiveness and
56	51	46		00	00				14			reliability, rarely needing room for improvement. Products were of the
55	50		41	37	32	27						highest quality. Problems were solved with dedicated perseverance,
54		45	•	36				18		9		penetrating insight, meticulous attention to detail, and unprecedented
53	49	.0		00		26		.0	13			success. Potential sources of conflict were anticipated and avoided through creative alternatives. Cooperation and responsiveness were actively
52	48	44	40		31		22	17				promoted wherever possible. Written and oral communication related to the
51	47	43	39	35	30	25	21	• •				performance of element activities maximized desired results, forged new
50	46	42	38	34	29	20						cooperative relationships, and increased organizational prestige.
49	45	41	37	33	20							
48	44	40	36	32	28	24	20	16	12	8	4	
40	7-7	40	00	02	20	<b>Z</b> ¬	20	10	12	U	7	
47	43	39	35	31	27							
46	42						19	15				Element objectives were accomplished effectively and efficiency, with
45	41	38	34		26	23						consistently good quality and quality of work. Activities and related tasks
44	40	37	33	30		22			11			were carried out in an efficient, orderly sequence that led to timely, correct,
43	39	36	32	29	25		18					thorough and cost-effective results. Products were above-average in quality and reliability. Accepted procedures were carried out proficiently and
							.0					constructively, and problems were dealt with skillfully and producti
42		35		28		21		14		7		Written and oral communication related to the performance of element
42		33		20		21		14		′		activities were clear and convincing.
41	38						17					
40	37	34	31	27	24	20			10			
39	36	33	30	26	23	19		13				
38	35	32	29		22		16					
37	34	31	28									
36	33	30	27	25		18	15	12	9	6	3	
35	32	29	26	24	21							
34	31	28	25	23	20	17	14					Element objectives, activities and related tasks were completed with
33	30	27			19			11				adequate quality and quantity of work. Products were generally reliable and were delivered without unacceptable delays. Procedures were minimally
32	29	26	24	22		16			8			correct and problems were dealt with satisfactorily. Work methods
31	28		23	21	18		13					demonstrated a reasonable degree of cooperation with others. Written and
30		25		20		15		10		5		oral communication related to the performance of element activities were
29	27	24	22		17							generally understandable.
28	26	23	21	19		14	12		7			
27	25				16		11	9				
26	24	22	20	18	15	13						
25	23	21	19	17								
24	22	20	18	16	14	12	10	8	6	4	2	

**UNSATISFACTORY:** Work not successfully completed; Failed to follow directions, guidance and procedures; Insufficient technical knowledge/skill; Work did not meet minimum specifications; Routine problems were not resolved satisfactorily; Written and oral communication poor and not understandable; Exhibited uncooperative/unresponsive behavior; Negative impact to organization; Work unacceptably late; Poor leadership skills; Provided no positive direction to staff; Unable to organize and prioritize work and/or wasted time; Ineffective in working with others.

	ELEMENT #1	ELEMENT #2	ELEMENT #3	ELEMENT #4	ELEMENT #5	ELEMENT #6	TOTAL
WEIGHT							= 100
SCORE							

## INSTRUCTIONS

RESPONSIBLE OFFICIAL: The Rating Official is responsible for all steps except C-6, which is the responsibility of the Pay Pool Manager.

- A. PERFORMANCE PLANNING (Section 1, Items 1-3): Develop the performance plan in collaboration with the employee.
- Performance Element: Establish the performance elements of the position (Item 1). Fill out a separate Section 1 for each element.
- 2. Objectives: State the objective of each element.
- Point Weight: Assign a weight to each element in terms of importance or time required, or both. The weight selected must be on the Element Point Range. The total weight of all elements must equal 100 points.
- **4. Major Activities:** List the major activities or required results related to each element (Item 2).
- **5. Evaluation Criteria:** If needed, enter a supplemental performance standard that defines at least the minimum level of "Eligible" performance to be applied along with the benchmark performance standards (Item3).
- 6. Cover Sheet: Fill out and sign the cover sheet; obtain the signatures of higher level supervisor, (if appropriate) the pay Pool Manager, Reviewing Official, and employee in this order.
- B. PROGRESS REVIEW 1, Item 4): Conduct at least one (midyear) progress review with the employee.
- Discussion: For each element, discuss with the employee and record: (a) progress toward accomplishing the element; (b) any need for changes in the plan; and (c) any performance deficiencies and how to correct them.
- 2. Recording: Check one of the blocks.
- 3. Initialing: Initial and data, and have the employee initial and date, attesting that the progress review took place. If changing the plan, Rating Official, Pay Pool Manager, Reviewing Official, and the employee must initial the change.

- C. PERFORMANCE APPRAISAL (Section 1, Item 5: Section II): Appraise the employee's performance in accordance with the performance elements, their objectives, activities, weighted values, the benchmark performance standards, and any supplemental standards.
- 1. **Notification:** Notify the employee of (a) the requirement to submit a list of accomplishments; and (b) the date and time of the Performance Review meeting.
- Performance Review Meeting: Meet with the employee to discuss accomplishments. Ratings and other outcomes ARE NOT discussed att his meeting.
- End-of-Year Appraisal: In Item 5, describe the employee's performance, including consideration of employee's accomplishments and those accomplishments recognized by the Rating Official.
- 4. Scoring: Use the Element Point Ranges and Performance Standards Table to calculate a tentative total score: (a) measure the performance of each element against the Benchmark Performance Standards (and supplemental standards, if any); (b) from the column of scores headed my the weight of the element, select a score for the element that corresponds to the level of performance (e.g., if the weight of the element is 40 points and the performance on the element matched the highest benchmark, assign 40 points; if the performance matches the second highest benchmark, assign 28 points; if it matches the third highest benchmark, assign 16 points; if it falls between two benchmarks, assign an appropriate score); (c) sum the individual element scores to produce the total performance score.
- Recommendations: Submit tentative overall scores and recommendations for pay increases and bonuses (through higher-level supervisor) to the Pay Pool Manager for approval.
- 6. Pay Pool Manager: Carry out the following steps using the automated performance payout system: (a) interleave peer groups: (b) make pay increase decisions; (c) make bonus decisions; (d) record decisions on Form CD-541; (e) sign the Summary Rating Sheet; (f) forward to Reviewing Official, (g) return forms to Rating Official.
- 7. Rating Official: Signs the Summary Rating Sheet.
- 8. Evaluation Feedback Meeting: Rating Official meets with the employee to discuss the final decisions: rating any performance pay increase, and bonus. Obtains the employee's signature and gives the employee a copy of the completed appraisal.

<sup>\*</sup> If the Pay Pool Manager is also the Rating Official for a position in the pay pool, the Reviewing Official (next higher level in management chain) must review and sign the performance plan and appraisal before feedback to the employee.