

NOAA Central Library Brown Bag

Seminar

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October 7, 2015

NOAA Satellite and Information Service



Topics

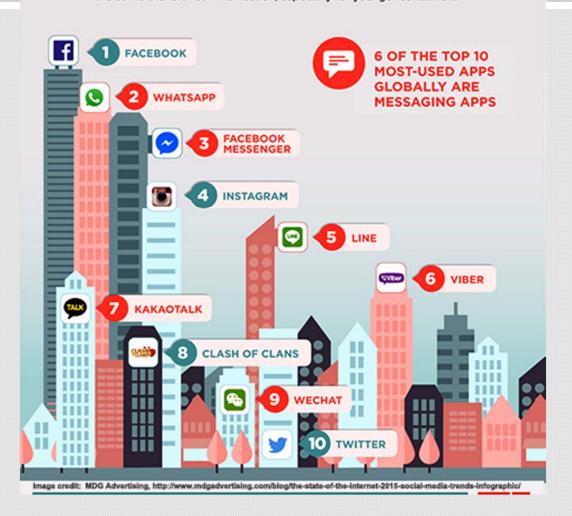
- ❖ (Current) Trends and What's Hot
- Your Social Media Content
- Campaigns, Brand and Your Voice
- Long & Short Term Practices
- Review, Report and Readjust (again)
- Finale: Web Best Practice Information

Trends and What's Hot

- Facebook continues to dominate
 - >Audiences over 35
- Instagram, Twitter and Tumblr are popular with the 25 to 35 year-old age group
- Content or data should be more personalized: Become a Culture
- Mobile devices (phones and tablets) are used more often than desktop computers for accessing the internet
- Podcast and videos continue to rise in popularity

5. MESSAGING APPS ARE MASSIVELY POPULAR

In our increasingly mobile-first world, messaging applications are becoming the cornerstone of communication, especially for younger consumers.



Your Social Media Content

Content Communicates your Primary Message

- Focused
- ❖Relevant (timely)
- Engaging (meaning for connecting to others)
- Scalable (Education/Empowerment)
- Helpful (valuable content for others)

The Law of Listening

Listen more and talk less

The Law of Focus

It's better to specialize than to be a jack-of-all-trades

The Law of Quality

Quality trumps quantity

The Law of Patience

Commit to the long haul to achieve results

The Law of Compounding

If you publish amazing, quality content, they'll share

Source http://www.entrepreneur.com/article/218160

The Law of Influence

Spend time finding online (government) contacts: connect

The Law of Value

Focus on conversions, content & contacts

The Law of Acknowledgment

Acknowledge every person who reaches out to you

The Law of Accessibility

Consistently publish content: participate in conversations

The Law of Reciprocity

Spend time focused on sharing & talking about others

Source: http://www.entrepreneur.com/article/218160

3 reasons why people share content: Facts About What Your Friends Like **Facts About What** Occupation Location You Like **Culture Opinion** Sexuality Gender Proving An Argument **Humble Bragging** Inspirational Happy/Sad **Emotion Awkward Stress Relief** Source: Buzzfeed

Source, NewsCred: http://bit.ly/1LocfAX

Your Social Media Content

Purpose of NESDIS' communication through Social Media (paraphrased example):

- Drive traffic to our government website
- Increase overall visibility of the organization
- Develop awareness of the importance of our products to NOAA stakeholders
- Develop and increase external and internal (secondary audiences) awareness of the NOAA satellite program and its related data

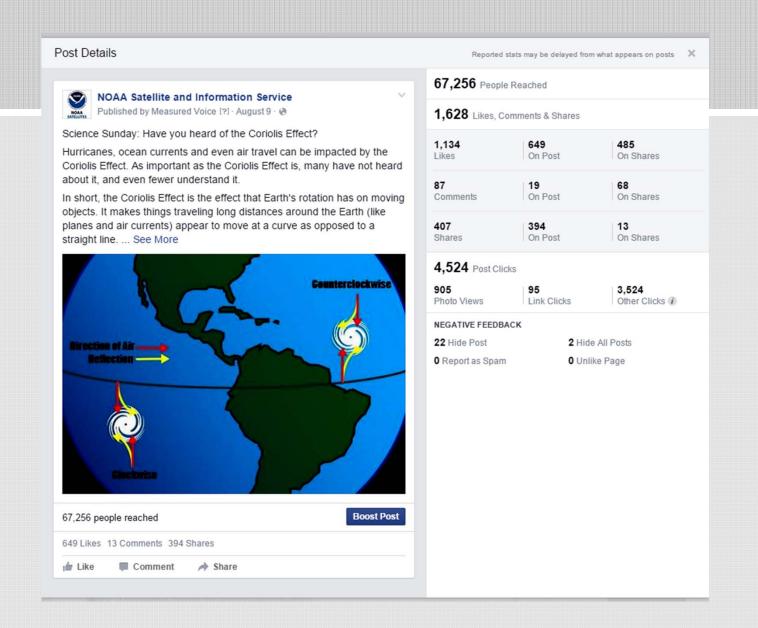
- Get to know your audience
- Competition
- Platforms (your social media tools)
- Partners (Feds & non-Feds)
- ❖ People to write to Congress about you, always have something to say or the 'Unfriended!"
- Who are your haters- any potential friends

Campaigns, Brand, and Your Voice

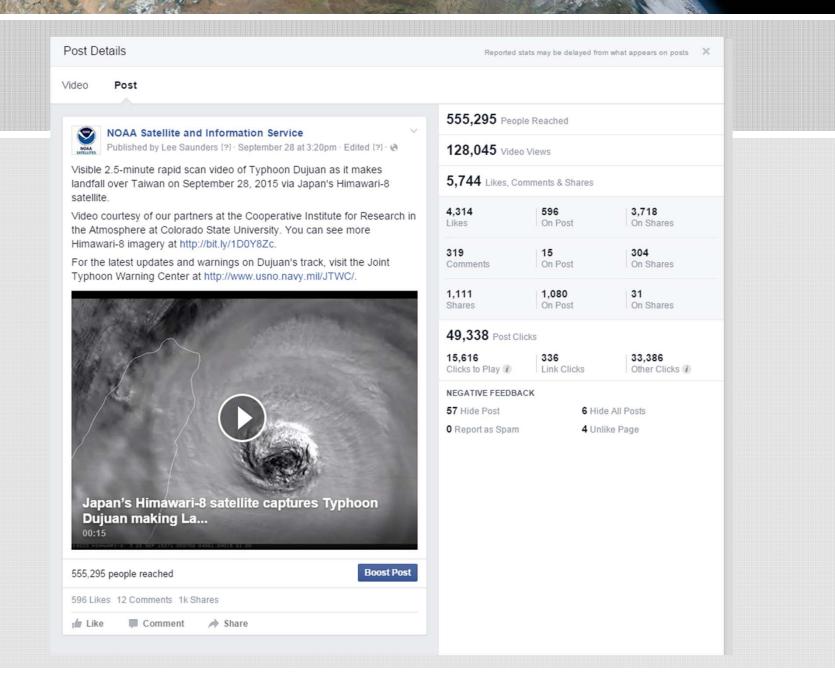
- Examine what your office is known for publicly (your brand)
- Educate others on your message and expertise
- Provide what your internal and external audience needs from you
- Make your core communication message work along with your brand
- ❖ Be who you are and brand it be a specialist!

Organizational Goal(s)					O = 1/-)					
Organizational Goal(s)				Organizational Goal(s)						
(The relevance org/dept/commar which our communications progra		Team:		(The relevance org/dept/command goals (s) against which our communications program must deliver; shou						
should be time-specified and me		D. 14.		which our communications program must deliver, should be time-specified and measurable						
Budget:		Budget:								
Target Audience (primary):			Target Audience (secondary):							
Target Insights			Target Insights							
Motivations we can spark:			Motivations we can spark:							
Types of messages that work:			Types of messages that work:							
Types of messages they trust: Types of media they consume/tru		Types of messages they trust:								
Moments when they will be most		Types of media they consume/trust: Moments when they will be most receptive:								
Key Message(s)		informents when they will be most receptive.								
(Should be something that sets us apart, sounds authentic coming from us, has a current angle, and answers an audience dream or desire, problem or fear) Strategy Statement										
(Should encapsulate the overall approach to messaging messages, media and moments, and must service as both spark for and test of creative tactics.)										
Q1 Tactics:	Q2 Tactics:		Q3 Tactics:		Q4 Tactics:					
Q1 Metrics: Q2 Metrics:		Q3 Metrics:		Q4 Metrics:						

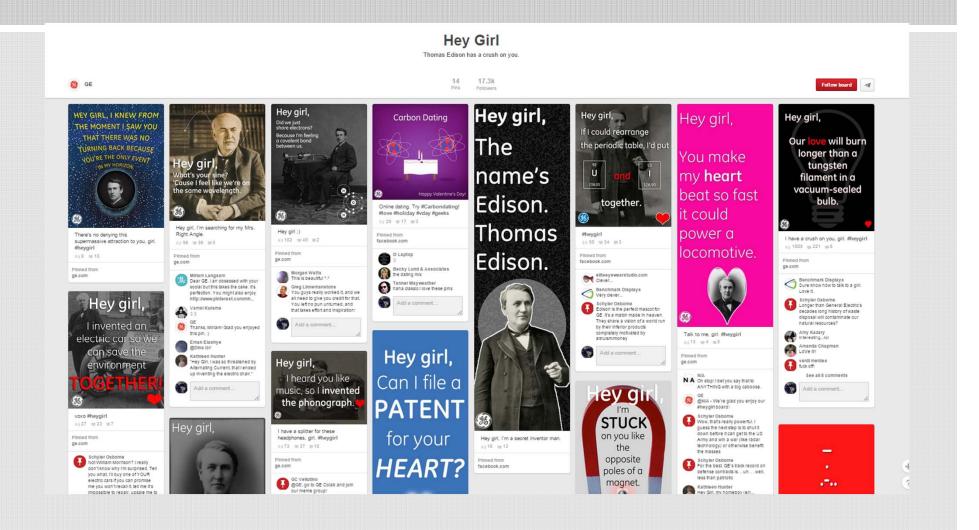
	Monday, August 25	Tuesday, August 26	Wednesday, August 27	Thursday, August 28	Friday , August 29	Saturday, August 30	Sunday, August 31
Social Media Theme or subtheme(s):	Remembering Andrew			Throwback Thursday	Reflection Fridays/New FB Cover Photo		
Top-Line Message:	authority for communicating about & managing NOAA satellites	NESDIS is the recognized authority for communicating about & managing NOAA satellites info.	NESDIS is the recognized authority for communicating about & managing NOAA satellites info.	NESDIS is the recognized authority for communicating about & managing NOAA satellites info.	authority for communicating about & managing NOAA satellites	NESDIS is the recognized authority for communicating about & managing NOAA satellites info.	NESDIS is the recognized authority for communicating about & managing NOAA satellites info.
Flickr:	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Facebook:	Share post From NWS,	New NESDIS four-panel: SRSOR operations through Aug 28		Hurricane Hugo		SR SRO best or August 2014	SRSRO best or August 2015
items	9:00- 10:00 AM	9:00- 10:00 AM	9:00- 10:00 AM	9:00 AM	9:00- 10:00 AM	10:00 AM	12:00
	National Hurricane Center item with OSPO image. LINK TO http://www.nhc.noaa.gov/, http://www.goes.noaa.gov/	National Hurricane Center item with OSPO image. LINK TO http://www.nhc.noaa.gov/, http://www.goes.noaa.gov/	National Hurricane Center item with OSPO image. LINK TO http://www.nhc.noaa.gov/, http://www.goes.noaa.gov/	National Hurricane Center item with OSPO image. LINK TO http://www.nhc.noaa.gov/, http://www.goes.noaa.gov/	National Hurricane Center item with OSPO image. LINK TO http://www.nhc.noaa.gov/, http://www.goes.noaa.gov/		
		VIIRS image	VIIRS image	VIIRS image	VIIRS image	SCHEDULE in MV: GOES- R, games of learning	SCHEDULE in MV: Preparitor the Fall – Don't forget the Apps
	11:30AM	11:30AM	11:30AM	11:30AM	11:30AM		
				Imagery or information from NCDC	Reflections Friday: Hurricane Andrew. Link: http://www.nhc.noaa.gov/1 992andrew add.html		
		New NESDIS four- panel: SRSOR operations through Aug 28					
	1:00 PM Historical Storm Post:	Updated National Hurricane Center item with OSPO	1:00 PM Share etc.	1:00 PM Share etc.	1:00 PM Share etc.		
	Hurricane Alicia	image. http://www.nhc.noaa.gov/, http://www.goes.noaa.go			4:00 PM		







GE Post about Thomas Edison on Pinterest!



Long & Short-term Practices

Suggestions for (social) media crisis management:

- Develop a written plan that includes a line of communication to the top decision makers
- Set-up command center (decision makers)
- Map out what your other offices will say via social media: one message, many channels
- Practice makes perfect!

Why plan?

- ❖Stakeholders want to know Be timely
- Knowledge is power Use social media to communicate your point of view
- You're being watched Media wants to break stories
- ❖Get in front of the issue Silence is like poring gasoline on a flame
- People want updates Respond and show concerns for the public's point of view

(More) Long & Short-term Practices

- Apply for an official DOC social media account
- Register your official platform with GSA
- Don't overdo it. Post not more than 4 times a day on Facebook & Twitter, 2 videos per week on YouTube
- Limit your government platforms to four or less
- Choose wisely What platforms will work for you?
- ❖Feel free to reuse older posts recycle

Review, Report & Adjust (again)

- Let management know what's going on
- Take time to see if you've reached your goals
- Keep up with your audience, media, trends & completion
- Don't forget to use surveys, questions, research, listening along with your analytical research, key word searches (where are the gaps)

Finale: Web Best Practice Information

- Cyber-toolkit and crisis communication management plan from (GSA): http://www.digitalgov.gov/resources/readiness-recovery-response-social-media-cyber-vandalism-toolkit/
- Customize Your Own Amazing Social Media Report Infographic: http://www.digitalgov.gov/2014/03/14/customize-your-own-amazing-social-media-report-infographic/
- ❖ 3 Simple Strategies to Double Your Social Media Results, September 19, 2015, Daniel Faggella: http://bit.ly/10UWSzv

- Application for a DOC social media account <u>https://socmed.my.commerce.gov/applications/</u>
- Federal Government Social Media Registry https://www.usa.gov/verify-social-media
- Social media calendar development http://www.socialmediatoday.com/marketing/2015-04-26/content-marketing-why-you-need-social-media-calendar-and-how-create-one
- ❖ DOC Mike Kruger's Items Worth Reading. Sign up by emailing Mike at <u>mkruger@doc.gov</u> to have your name added to the "Worth Reading" email list.